PORTOBELLO S/A

COMMENTS ON THE CONSOLIDATED PERFORMANCE FOR THE YEARS ENDED DECEMBER 31, 2008, 2007 AND 2006

Portobello S/A - BOVESPA code: PTBL3, one of the largest companies in the Brazilian ceramic sector, listed in the traditional segment of the Brazilian Stock Exchange (BOVESPA) since 1991 and in the New Market since April 30, 2008, presents its results of operations for 2008. The financial and operating information below is consolidated, in accordance with Brazilian Corporate Law, and the comparisons refer to 2007, unless otherwise indicated

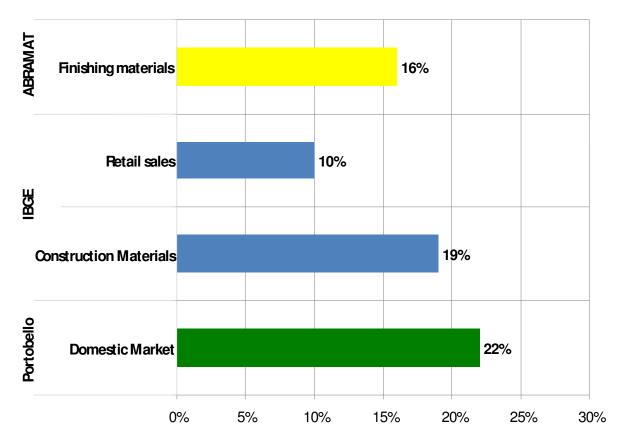
#### MESSAGE FROM THE BOARD OF DIRECTORS

2008 was a year marked by important advances in the strategy to recover the Company's profitability. Management has been focusing with absolute priority on the implementation of measures to increase the profitability and operating efficiency of the Company. The period's adjusted EBITDA of R\$ 53 million increased 40% in relation to the prior year, and represented 13% of net revenues, an increase of 3 percentage points. Sales of R\$ 517 million and net revenues of R\$ 409 million increased, respectively, 8% and 3% in relation to the prior year.

The results for the year have been impacted by the acute recession in the real estate market in the United States, in which subsidiary Portobello America, Inc incurred losses. Since the end of 2007, management has been taking large restructuring measures of operations in that market, including the closing of three of the five warehouses previously in existence, which resulted in extraordinary non-recurring losses caused by the liquidation of inventories and the rescission of rental and labor agreements. This restructuring left the Company better prepared for the current crisis in the sector in the US. In the other export markets, the strategy included increases in prices and the replacement of uncompetitive products with new more profitable ones. In the short-term, the consequence was a decrease of 29% in revenues from export sales, corresponding to 25% of consolidated net revenues.

Since 2007, the Company's strategy has been to prioritize domestic market growth consolidating its sector leadership. This domestic market prioritization continued improving the profitability, resulting in net revenue growth of 22%, totaling R\$ 304 million, a Company record; in this same period, the Brazilian civil construction market - finishing materials - grew 16% according to ABRAMAT. We highlight the performance of the Portobello franchise network - *Portobello Shop* - that increased its revenues by 31%, and was responsible for 24% of the Company's total net revenues, within the strategy of strengthening this most profitable sales channel. Sales of the multibrand resale channel increased by 26%, which is also higher than the market growth, and was responsible for 25% of net revenues. Revenues of the engineering channel - sales to construction and real estate development companies - increased by 12%, and represented 26% of total sales.

The chart below presents a comparison of Portobello's growth with other domestic market indicators.



The Company invested R\$ 37 million in 2008 on the installation of two production lines and on increasing the polishing capacity, thus ensuring conditions to meet the high demand, as well as providing greater industrial competitiveness in costs and quality. This installation was completed in the third quarter, with an increase in production capacity of 31% in relation to that existing at the beginning of the year. The production capacity of technical porcelain was expanded, consolidating Portobello's leadership in this type of product in the Brazilian market, and the wall tile capacity has been expanded with the installation of a third production line.

#### HIGHLIGHTS

Fairs and Launches

The Company participated in the principal ceramic tile fairs in the world: *Revestir*, in São Paulo, *Coverings*, in the United States, and *Cersaie*, the largest fair of ceramic tiles in the world, in Italy. These events were the scenario of various launches, among which a highlight for the products reproducing the French "limestone" and the smooth and delicate Indian marbles. Also emphasized were the products in large format - 60x60 cm, 30x90 cm and 90x90 cm.

#### **AWARDS**

The Company and its franchise continue to receive awards for their products and services: "Best Franchise in the House, Decoration and Gifts Category", of the *Pequenas Empresas & Grandes Negócios* magazine; "Most Highly Regarded Ceramic Tiles Company" in the Industry Concept and Image Ranking, of the Revenda Group; "Top 10 in Quality - Ceramic Tile Segment", of the *Anamaco* magazine; and "Corporate Reputation Award", of the *Amanhã* magazine.

#### **DISTRIBUTION**

The distribution strategy is based on five distinct channels with specific characteristics of products, services and commercial policy.

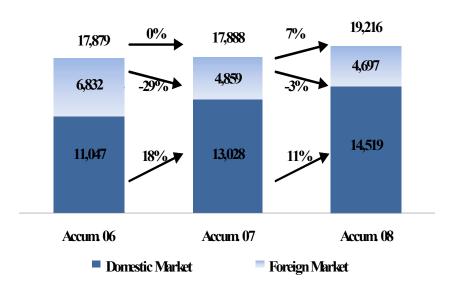
<u>Domestic Market:</u> There are three distribution channels: (i) "multi-brand resales", responsible for customers who are resellers of construction materials and sell our products in the retail market; (ii) "engineering", represented by specialized teams that serve civil construction and real estate development companies; and (iii) "franchises" that serve our customers in the retail market through franchised stores under the names *Portobello Shop* and *Empório Portobello*. With 103 stores located in 89 cities, it is the largest Brazilian network of stores specialized in ceramic tiles.

<u>Foreign Market:</u> Divided into two channels, "USA" and "Other Countries". The restructuring proposed for the wholly-owned subsidiary Portobello America, Inc., which in 2007 had a staff of 120 employees and which operated six warehouses spread throughout the United States, resulted in the redimensioning of the operation in the US so that at the end of 2008 it has only two small warehouses and a staff of 20 employees. This new reduced fixed costs structure aimed at reaching a lower break-even point, more compatible with the market scenario. Although exports to "Other Countries" in the first six-month period were focused on the adjustment of prices in US dollars to offset for the depreciation of the American currency in that period, as from September, with the appreciation of the US dollar, the focus was changed to increasing the volumes exported.

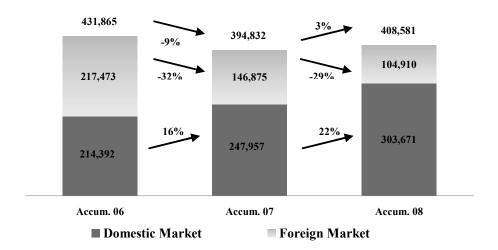
#### **SALES PERFORMANCE**

Sales in the domestic market increased 11% in volume and 22% in net revenues as compared to the prior year. The participation of each channel in the domestic market total revenues is quite balanced and the three channels presented an increase in net revenues and sales volumes in comparison to 2007, with highlight to the *Portobello Shop* channel, which is the most profitable one.

#### Sales (1,000 m2)

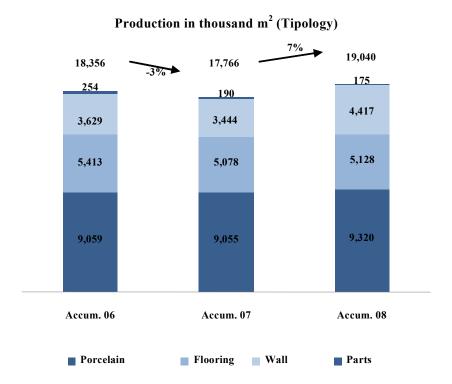


#### **Net Revenues (R\$ thousand)**



#### **OPERATING PERFORMANCE**

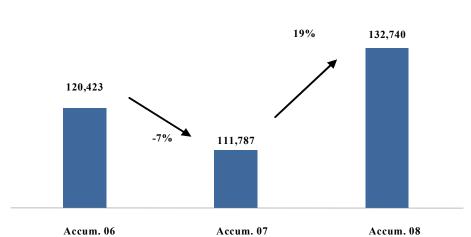
The ceramic tiles production increased 7% in relation to the prior year, already reflecting the positive effects of the 2008 investment program, concluded in September, which was partly negatively impacted by the interruption for 10 days at the end of the year due to the non-supply of natural gas as a result of the rupture, caused by the floods, of the gas pipeline that supplies the State of Santa Catarina.



The added capacity enabled the launching of new product lines with more competitive prices to meet the demand of the civil construction companies for finishings for class B and C properties.

The cost of products sold decreased by 3% as compared to the prior year due, among other factors, to the higher efficiency of the two new production lines. In this same period, volumes sold increased by 7% and gross margin went up from 28% to 33%.

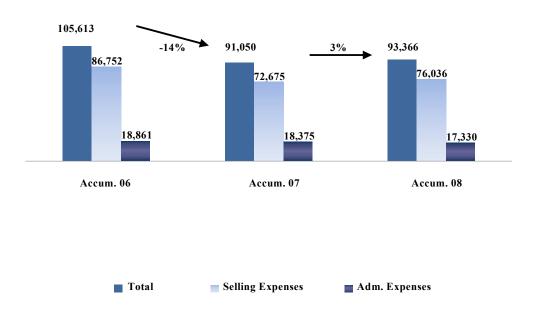
Gross profit increased by 19% and totaled R\$ 133 million, representing a gain of R\$ 21 million in relation to the prior year. Three main factors positively influenced the Gross Operating Profit; a higher mix of sales, more productivity and the increase in the US dollar price of exports. The decrease of the exchange rate in the first three quarters of the year impaired the export margins, but in the fourth quarter the devaluation of the real reestablished the good gross sales margins.



#### Gross Operating Profit (R\$ thousand)

The Company has been successful in its continuous efforts to reduce costs and expenses through control policies, which resulted in significant reductions in its expenses every quarter.





#### Selling Expenses

Selling expenses totaled R\$ 76 million, 5% above 2007. This increase resulted from non-recurring expenses related to the restructuring of the subsidiary Portobello America, Inc. Notwithstanding the nominal increase, the selling expenses percentage in relation to net revenues remained practically stable at a little below 19%.

#### Administrative Expenses

These expenses totaled R\$ 17 million and represented 4% of net revenues, a reduction of R\$ 1 million in relation to the prior year, when the administrative expenses represented 5% of net revenues. This reduction in expenses is the result of strong expenditure controls.

Other Operating Income and Expenses totaled the positive net amount of R\$ 4 million, which include R\$ 15 million of non-recurring credits related to the ELETROBRÁS compulsory loan and R\$ 7 million of provisions for contingencies. This income represent an increase of R\$ 32 million in relation to the prior year, when the balance of this account was negative due to R\$ 28 million recorded as provisions for federal taxes relating to prior years.

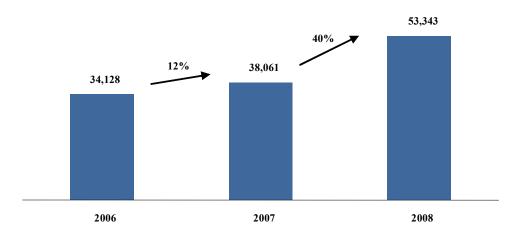
<u>EBIT</u> – Earnings before interest and taxes of R\$ 43 million was equivalent to 11% on net revenues and was R\$ 51 million higher than the operating loss of R\$ 7 million recorded in the prior year. The negative result in 2007 was due to the recognition of R\$ 28 million in provisions for federal taxes relating to prior years.

#### **EBITDA**

			R\$ thousand		
	2006	2007	2008		
Net loss for the year	(29,294)	(39,408)	(9,352)		
Financial result, net	39,267	18,454	40,227		
Depreciation, amortization and depletion	21,802	19,317	15,382		
Income tax and social contribution on net income	2,220	12,456	11,548		
Minority interest	(67)	(89)	7		
Non-operating losses	1,845	1,342	958		
(=) EBITDA	35,773	12,072	58,770		
Non-recurring income and expenses	-	26,932	(5,427)		
(=) ADJUSTED EBITDA	34,128	38,061	53,343		
% of Net Revenues	8%	10%	13%		

The accumulated ADJUSTED EBITDA for the year was R\$ 53 million and represented 13% of net revenues, 40% higher than that of the prior year, already considering the adjustments stated in above.





#### **Financial Income and Expenses**

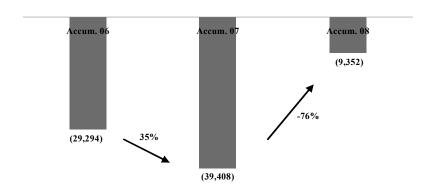
The net negative financial result of R\$ 40 million was R\$ 22 million higher than in the prior year. The increase in financial expenses is mainly due to two factors: the difference of R\$ 21 million of exchange variations, R\$ 9 million of exchange losses in 2008 as compared to R\$ 13 million of exchange gains in 2007; and to R\$ 23 million increase in financial indebtedness.

2006	2007	2008
3,258	2,963	2,048
(46,183)	(34,173)	(33,662)
3,658	12,756	(8,613)
(39,267)	(18,454)	(40,227)
	3,258 (46,183) 3,658	(46,183) (34,173) 3,658 12,756

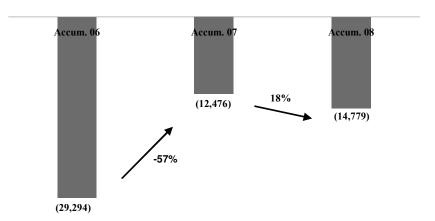
#### Net Loss for the Year

The loss before taxation improved by R\$ 29 million in relation to the prior year, representing an amount of R\$ 2 million. However, taxable income amounts to R\$ 44 million in the Consolidated statements. The difference is justified mainly because the R\$ 19,558 thousand loss of the US subsidiary is not deductible for income tax and social contribution calculation purposes, and also because of additions to recognize foreign exchange variations which, for tax purposes, are considered on a cash basis. Accordingly, the Company incurred tax charges in Brazil of R\$ 12 million. This fact notwithstanding, the net result for the year improved by R\$ 30 million in relation to the prior year, amounting to a loss of R\$ 9 million.

Net Loss for the Year



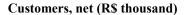
Adjusted Net Loss for the Year

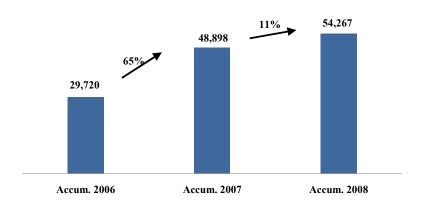


#### Working Capital

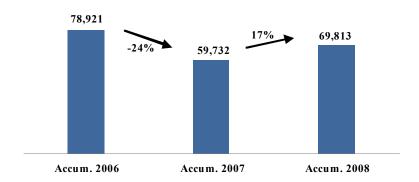
Despite the increase in production and sales, the Company undertook successfully a strict inventory control program. As a result, working capital to finance inventories was reduced by R\$ 11 million in the year. Expressed in average days sales, the reduction was from 97 to 85 days.

Working capital to finance customers went up from 37 days to 38 average days of sales. Financing obtained from suppliers went up from 77 days to 92 days on average.





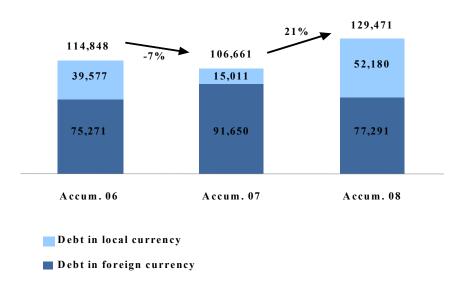
#### Suppliers, net (R\$ thous and)



#### **Loans and Financing**

The balance of R\$ 129 million in loans and financing at December 31, 2008 shows an increase of 21% in relation to the prior year balance. The relation of net debt to ADJUSTED EBITDA decreased from 2.8 times in 2007 to 2.4 times in 2008. The net balances of loans and financing in US dollars amounted to US\$ 33 million, 17% less than in the prior year.

#### Bank Indebtedness (R\$ thousand)



The debt in foreign currency (net exposure) is equivalent to about nine months of exports based on the average for the year. Since almost all the loans in foreign currency are long-term, the foreign currency gains over the payment period are approximately equivalent to the debt service, therefore, a natural hedge in the cash flows.

#### **HUMAN RESOURCES**

The investments in the areas of training and employee benefits including, among others, health care and pension plans, amounted to R\$ 5 million. 21 thousand hours were spent in training of the staff of the Company and its subsidiaries. In the preventive health care area, 695 doses of vaccine against influenza and 800 doses of vaccine against rubella were applied. The consolidated number of personnel at year end totaled 1,994, 1,632 of whom are Company employees, 345 are outsourced and 17 are interns. In comparison with the prior year, there was an increase of 143 jobs, equivalent to 8% of the total consolidated, while production capacity increased by 31%.

#### SOCIAL RESPONSIBILITY

The Social Responsibility Council, created in 2004 and formed by Company employees, had a valuable performance in 2008 during the flood catastrophe, when several employees had their homes inundated. The Council mobilized the employees in a solidarity campaign to collect clothes and food, in addition to R\$ 63 thousand which were used to buy furniture and construction materials. It also acted in favor of the community, with winter-charity campaigns, voluntary Christmas and a partnership with *Casa Irmã Dulce* provides services to the Jardim Progresso destitute community. The Social Responsibility Council of Portobello S.A. also participated in Environmental Education, through lectures in public schools and in the Environment Week of the city.

#### STOCK EXCHANGE

The price of common shares at the close of the year was R\$ 1.03, a drop of 66% in relation to prior year closing. 5,552 transactions with Company shares were recorded at the São Paulo Stock Exchange (BOVESPA), totaling R\$ 46 million at the average price of R\$ 1.63 per share. In the prior year, 10,128 transactions were recorded, totaling R\$ 62 million at the average price of 2.69 per share.

#### OTHER SIGNIFICANT INFORMATION

The Company informs that, pursuant to a Commitment Clause established in its by-laws, it is bound to arbitration by the Market Arbitration Chamber.

#### CONSOLIDATED PERFORMANCE COMMENTS FOR THE YEARS ENDED DECEMBER 31, 2008, 2007 AND 2006

In compliance with Brazilian Securities Commission Instruction CVM 381 of 01/14/2003, the Company informs that the independent audit is performed by PricewaterhouseCoopers Auditores Independentes, which does not provide any other type of service to the Company or to its subsidiaries.

#### The members of the Company's Management are:

#### **Executive Board**

Name	Position
Cesar Gomes Júnior	Chief Executive Officer
Cláudio Ávila da Silva	Vice-President
Mario A. F. Baptista	Financial and Investor Relations Director
Nilton Torres de Bastos Filho	Industrial Director

#### **Board of Directors**

Name	Position	Note
Cesar Bastos Gomes	Chairman	
Cesar Gomes Júnior	Vice-Chairman	Chief Executive Officer
Plínio Villares Musetti	Board member	Independent
Fernando Marcondes de Mattos	Board member	Independent
Glauco José Corte	Board member	Independent
Mailson Ferreira da Nóbrega	Board member	Independent
Rami Naun Goldfajn	Board member	Independent elected by minority
		stockholders
Cláudio Ávila da Silva	Board member	Director
Francisco Amaury Olsen	Board member	Independent

#### Accountant

Gladimir Arnaldo Brzezinski - CRC SC 13.729/O-1

(A free translation of the original in Portuguese)

# Portobello S.A. and Subsidiaries

Financial Statements at December 31, 2008 and 2007 and Report of Independent Auditors (A free translation of the original in Portuguese)

#### **Report of Independent Auditors**

To the Board of Directors and Stockholders Portobello S.A.

- We have audited the accompanying balance sheet of Portobello S.A. and the consolidated balance sheet of Portobello S.A. and its subsidiaries at December 31, 2008, and the related statements of operations, of changes in stockholders' equity, of cash flows and of value added of the Company and the related consolidated statements of operations, of cash flows and of value added for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements.
- We conducted our audit in accordance with approved Brazilian auditing standards, which require that we perform the audit to obtain reasonable assurance about whether the financial statements are fairly presented in all material respects. Accordingly, our work included, among other procedures: (a) planning our audit taking into consideration the significance of balances, the volume of transactions and the accounting and internal control systems of the Company, (b) examining, on a test basis, evidence and records supporting the amounts and disclosures in the financial statements, and (c) assessing the accounting practices used and significant estimates made by management, as well as evaluating the overall financial statement presentation.
- In our opinion, the financial statements audited by us present fairly, in all material respects, the financial position of Portobello S.A. and of Portobello S.A. and its subsidiaries at December 31, 2008, and the results of its operations, the changes in stockholders' equity, its cash flows and the value added to the Company's operations, and the consolidated results of operations, cash flows and value added to the operations of the Company and its subsidiaries, for the year then ended, in accordance with accounting practices adopted in Brazil.

- As described in Note 1 to the financial statements, the Company has incurred recurring losses in its operations and at December 31, 2008 has an excess of current liabilities over current assets of R\$ 31,862 thousand (R\$ 70,673 thousand in the consolidated statements). Management's plans relating to these matters are also described in Note 1 and consider, among other aspects, strengthening the operating and financial areas of the Company through the extension of the debt profile and the reduction of industrial costs with the modernization of certain production lines. The financial statements for the year ended December 31, 2008 have been prepared in accordance with the accounting practices adopted in Brazil applicable to companies operating as a going concern and consider that management's plans will be effective and, therefore, do not include any adjustments or reclassifications as a result of these uncertainties.
- The audit of the financial statements for the year ended December 31, 2007, comprising the balance sheet (parent company and consolidated) of Portobello S.A. and the related statements of income, of changes in stockholders' equity (parent company) and of cash flows for the year then ended, prepared in connection with the financial statements for 2008 and presented for comparison purposes, was conducted by other independent auditors who issued an unqualified opinion thereon with a double date of March 12, 2008 and March 18, 2008, however, including a paragraph of emphasis relating to the continuity of operations, similar to that described in paragraph 4 of this report.
- As mentioned in Note 2, the accounting practices adopted in Brazil were changed as from January 1, 2008. The financial statements for the year ended December 31, 2007, presented together with the financial statements for 2008, were prepared in accordance with the accounting practices adopted in Brazil in effect until December 31, 2007 and, as allowed by Technical Pronouncement No. 13 of the Brazilian Accounting Pronouncements Committee (CPC) First-time Adoption of Law No. 11638/07 and Provisional Measure No. 449/08, have not been restated to facilitate comparison between the years.

The statements of value added of the parent company and consolidated for the year ended December 31, 2007, prepared in connection with the financial statements for 2008, were not subject to the audit procedures by other independent auditors and, therefore, our report does not cover these statements.

Joinville, March 13, 2009

PricewaterhouseCoopers Auditores Independentes CRC 2SP000160/O-5 "F" SC

Carlos Biedermann Contador CRC 1RS029321/O-4 "S" SC

#### Portobello S.A. and subsidiaries

#### **Balance Sheet at December 31**

In thousands of reais

(A free translation of the original in Portuguese)

		Parent	t company	Со	nsolidated			Paren	t company	Co	nsolidated
Assets	Note	2008	2007	2008	2007	Liabilities and stockholders' equity	Note	2008	2007	2008	2007
Current assets Cash and cash equivalents Trade accounts receivable Marketable securities Inventories Advances to suppliers Taxes recoverable Dividends receivable Prepaid expenses Other	4 5 6	6,446 104,944 6,790 57,696 2,322 224 8,285 104 1,469	1,280 73,379 4,339 59,205 1,690 510 922 263 2,197	9,017 74,224 6,790 64,300 2,365 1,166 214 1,534	2,362 59,436 4,339 75,609 1,731 1,510 269 2,663	Current liabilities Suppliers Loans and financing Tax liabilities payable in installments Taxes, fees and contributions Dividends payable Debts with related parties Advances from customers Social and labor liabilities Other	14 15 16 19	70,812 91,553 9,303 9,716 2,120 18,677 8,031 9,930	60,039 55,366 9,535 11,794 2,226 10,345 7,630 5,837	72,178 93,144 9,761 10,005 8 2,120 19,957 9,169 13,941 230,283	61,463 63,648 9,810 12,298 2,226 10,538 8,847 6,091
Non-current assets Long-term receivables Receivables from subsidiaries Receivables from other related parties Judicial deposits Deferred income tax and social contribution on net income Properties for sale Receivables from Eletrobrás Other	19 19 7a 8 9	820 95,229 260 5,313 208 9,059 461	783 90,304 785 5,475 156	95,229 365 5,313 1,016 9,059 1,072	90,304 951 6,715 156 940	Non-current liabilities Loans and financing Provisions for contingencies Debts with related parties Deferred income tax and social contribution on net income Liabilities with pension plans Tax liabilities payable in installments Taxes payable Provision for loss on investments	14 18 19 11 20 15 17	35,583 11,965 7,386 17,711 3,629 28,957 111,957 31,612	42,348 2,849 9,356 18,249 3,604 28,097 106,241 5,893	36,327 12,010 149 17,711 3,629 30,217 112,354	43,013 2,895 4,525 18,249 3,604 28,256 106,614
Investments Investments in subsidiaries Compulsory loans Other Property, plant and equipment Intangible assets Deferred charges	10 11 12 13	111,350 479 199 173,948 3,070 177,696 289,046	97,776  4,618 590 290 150,170 549 5,174  161,391 259,167	221 175,403 3,141 178,765 290,819	99,066  590 428 152,172 550 5,306  159,046 258,112	Other  Minority interest  Stockholders' equity Capital Capital reserve Revaluation reserve Equity valuation adjustment Accumulated deficit	21	2,918 251,718 112,957 267 52,989 (9,352) (151,395) 5,466	216,637 112,957 267 54,584 (144,265) 23,543	2,918 215,315 (5) 112,957 267 52,989 (9,352) (152,025) 4,836	352 207,508 62 112,957 267 54,584 (144,268) 23,540
Total assets		477,326	402,952	450,429	406,031			477,326	402,952	450,429	406,031

The accompanying notes are an integral part of these financial statements.

#### Portobello S.A. and Subsidiaries

## **Statement of Operations Years Ended December 31**

In thousands of reais, unless otherwise indicated

(A free translation of the original in Portuguese)

	Nata	Parent	company		Consolidated	
	Note	2008	2007	2008	2007	
Gross sales revenues Gross sales deductions		464,025 (104,993)	395,265 (81,080)	517,466 (108,885)	479,284 (84,452)	
Net sales revenues Cost of sales		359,032 (259,156)	314,185 (246,081)	408,581 (275,841)	394,832 (283,045)	
Gross profit		99,876	68,104	132,740	111,787	
Operating income (expenses) Selling General and administrative Equity in the loss of subsidiaries Other operating income (expenses), net	10 22	(45,468) (13,225) (9,452) 5,927	(42,655) (13,014) (3,881) (25,751)	(76,036) (17,330) 4,014	(72,675) (18,375) (27,982)	
		(62,218)	(85,301)	(89,352)	(119,032)	
Operating income (loss) before financial result		37,658	(17,197)	43,388	(7,245)	
Financial result Financial income Financial expenses Monetary and foreign exchange variations, net	24	1,301 (32,178) (8,613)	2,579 (31,781) 12,756	2,048 (33,662) (8,613)	2,963 (34,173) 12,756	
		(39,490	(16,446)	(40,227)	(18,454)	
Operating profit (loss)		(1,832)	(33,643)	3,161	(25,699)	
Other expenses, net		(1,115)	(1,225)	(958)	(1,342)	
Profit (loss) before taxation		(2,947)	(34,868)	2,203	(27,041)	
Income tax and social contribution on net income Current Deferred	7(b)	(6,154) <u>376</u>	(10,199)	(10,684) (864)	(2,257) (10,199)	
		(5,778)	(10,199)	(11,548)	(12,456)	
Loss before minority interest		(8,725)	(45,067)	(9,345)	(39,497)	
Minority interest				<u>(7</u> )	89	
Loss for the year		(8,725)	(45,067)	(9,352)	(39,408)	
Outstanding shares at the balance sheet date (in thousands)		159,009	159,009	159,009	159,009	
Loss for the year per thousand shares - R\$		(54.87)	(283.42)	(58.81)	(247.84)	

The accompanying notes are an integral part of these financial statements.

#### Portobello S.A. and subsidiaries

#### Statement of Changes in Stockholders' Equity

In thousands of reais, unless otherwise indicated

(A free translation of the original in Portuguese)

#### **Parent Company**

	Note	Capital	Capital reserve	Revaluation reserve	Accumulated deficit	Equity valuation adjustment	Sub- total	Advance for future capita increase	Total
At December 31, 2006		100,717	267	56,192	(100,806)		56,370	423	56,793
Capital increase Realization of revaluation reserve	11	12,240		(1,608)	1,608		12,240	(423)	11,817
Loss for the year					(45,067)	(45,067)		(45,067)	
At December 31, 2007		112,957	267	54,584	(144,265)		23,543		23,543
Realization of revaluation reserve Cumulative translation	11			(1,595)	1,595				
adjustments Loss for the year					(8,725)	(9,352)	(9,352) (8,725)		(9,352) (8,725)
At December 31, 2008		112,957	267	52,989	(151,395)	(9,352)	5,466		5,466

#### Portobello S.A. and subsidiaries

#### **Statement of Cash Flows Years Ended December 31**

In thousands of reais

(A free translation of the original in Portuguese)

	Parent company		Consolidated	
	2008	2007	2008	2007
Net cash from operating activities	(1,812)	(9,469)	(5,655)	481
Cash provided by (used in) operating activities Loss for the year before taxation Adjustments	13,642 (2,947)	12,245 (34,868)	12,869 2,203	14,324 (27,041)
Depreciation and amortization Equity in the loss of subsidiaries	14,777 9,452	18,374 3,881	15,382	19,317
Financial charges and foreign exchange variations Deferred income tax and social contribution on net income Employee profit sharing	(12,306) (376) 1,300	12,139 10,199	(14,849) (864) 1,420	7,036 10,199
Provision of inventories to market value Provision for doubtful accounts Residual cost of property, plant and equipment written-off	1,408 (112) 677	1,206 595 403	1,408 (155) 3,916	1,206 1,035 404
Minority interest Other		316	7	(89)
Income tax and social contribution on net income paid	1,769		4,401	2,257
Changes in assets and liabilities	(15,454)	(21,714)	(18,524)	(13,843)
(Increase)/decrease in accounts receivable	(31,565)	(24,845)	(35,602)	(24,541)
(Increase)/decrease in inventories	1,509	10,783	11,309	24,788
(Increase)/decrease in other assets	(9,273)	2,413	(1,557)	933
(Increase)/decrease in non-current assets	(13,574)	(15,484)	(12,988)	(12,183)
Increase/(decrease) in accounts payable	10,773	(12,295)	10,715	(18,429)
Increase/(decrease) in liabilities payable in installments	628	1,794	1,912	1,436
Increase/(decrease) in tax liabilities	1,632	10,872	(3,424)	10,918
Increase/(decrease) in labor liabilities	401	611	322	(166)
Increase/(decrease) in other accounts payable	24,015	4,437	10,789	3,401
Net cash used in investing activities	(30,287)	(4,208)	(30,287)	(4,497)
Purchases of property, plant and equipment Eletrobrás compulsory loan	(36,848) 6,561	(4,208)	(36,848) 6,561	(4,497)
Net cash provided by financing activities	37,265	13,589	42,597	4,479
New loans and financing	212,710	138,828	275,958	200,730
Payments of loans and financing	(175,339)	(136,978)	(233,255)	(203,949)
Payments to related parties Capital increase	(106)	(78) 11,817	(106)	(4,119) 11,817
(Increase)/decrease in cash and cash equivalents	5,166	(88)	6,655	463
Opening balance of cash and cash equivalents	1,280	1,368	2,362	1,899
Closing balance of cash and cash equivalents	6,446	1,280	9,017	2,362

The accompanying notes are an integral part of these financial statements.

#### Portobello S.A. and Subsidiaries

## **Statement of Value Added Years Ended December 31**

In thousands of reais

(A free translation of the original in Portuguese)

_	Parent company		Consolidate	
	2008	2007	2008	2007
<del>-</del>		(unaudited)		(unaudited)
Revenues	478,734	396,362	553,222	457,534
Sales of goods, products and services	478,622	396,386	553,103	457,997
Other revenues	,	<sup>2</sup> 571	234	572
Provision (reversal) for doubtful accounts	112	(595)	(115)	(1,035)
Inputs acquired from third parties	(257,783)	(251,565)	(305,338)	(284,561)
Cost of products, goods and services sold	(188,349)	(168,691)	(216,456)	(183,839)
Materials, energy, third party services and other	(69,536)	(83,003)	(88,985)	(101,097)
Loss/recovery of assets	102	129	103	375
Gross value added	220,951	144,797	247,884	172,973
Retentions	(14,777)	(18,374)	(15,382)	(19,317)
Depreciation, amortization and depletion	(14,777)	(18,374)	(15,382)	(19,317)
Net value added produced	206,174	126,423	232,502	153,656
Value added received in transfer	41,622	18,914	43,543	22,567
Equity in the loss of subsidiaries	(9,452)	(3,881)		· · · · · · · · · · · · · · · · · · ·
Financial income	42,789	22,189	43,535	22,567
Other	8,285	606	8	
Total value added to be distributed	247,796	145,337	276,045	176,223
Distribution of value added	247,796	145,337	276,045	176,223
Personnel	69,322	62,189	82,905	76,081
Direct remuneration	59,513	54,603	72,457	67,987
Benefits	5,956	3,596	6,382	3,821
FGTS (Government Severance Indemnity Fund for Employees)	3,853	3,990	4,066	4,273
Taxes, fees and contributions	101,416	86,134	108,233	91,038
Federal	56,143	50,629	61,686	54,560
State	45,198	35,455	46,457	36,382
Municipal	75	50	90	96
Remuneration of third party capital	85,783	42,081	94,259	48,512
Interest	82,279	38,635	84,197	40,825
Rent	3,504	3,446	10,062	7,687
Remuneration of own capital	(8,725)	(45,067)	(9,352)	(39,408)
Loss for the year	(8,725)	(45,067)	(9,352)	(39,408)

The accompanying notes are an integral part of these financial statements.

(A free translation of the original in Portuguese)

#### Portobello S.A.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### 1 Operations

Portobello S.A. ("Portobello" or the "Company") manufactures and sells ceramic tiles for interior walls, mosaics, external façades, floors, technical porcelain, enameled porcelain, decorated objects and special objects, and provides supplementary services for the civil construction industry in Brazil and abroad.

The Company also holds investments in subsidiaries. At December 31, 2008, the Company holds interest in the following subsidiaries:

- (a) Portobello América Distributes Portobello products in the North American market, is located in Pompano Beach, Flórida, and has 20 employees.
- (b) Mineração Portobello Supplies about 50% of the raw materials used by Portobello S.A. in the production of ceramic tiles. It has mineral deposits in several municipalities in the States of Santa Catarina and Paraná.
- (c) PBTech Ltda. Located in Tijucas, State of Santa Catarina and was incorporated with the objective of providing customers in the engineering sectors (civil construction companies) a differentiated service, with sales of products and services.
- (d) Portobello Shop S.A. Company which manages the Portobello Shop franchised stores specialized in ceramic tiles, currently totaling 103 stores

At December 31, 2008, Portobello S.A. has an excess of current liabilities over current assets of R\$ 31,862 (2007 - R\$ 18,987) and of R\$ 70,673 (2007 - R\$ 27,002) in the consolidated statements. Management plans to reverse this situation through:

- Restructuring of the debt extending the indebtedness profile and obtaining a grace period for payment.
- Implementation of measures to strengthen the operating and financial areas in order to improve the profit margins.
- Modernization of two production lines to reduce industrial costs, completed in September 2008, and to obtain more productivity and increase of the installed capacity.

The financial statements have been prepared and are being presented considering that the Company will continue as a going concern.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

## 2 Presentation of the Financial Statements and Significant Accounting Practices

#### **Presentation of the Consolidated Financial Statements**

The financial statements were approved by the Company Board of Directors on March 13, 2008.

The consolidated financial statements have been prepared and are being presented in accordance with the accounting practices adopted in Brazil, based on the provisions of Brazilian Corporation Law and the standards established by the Brazilian Securities Commission.

The preparation of financial statements requires the use of estimates to record certain assets, liabilities and other transactions. The Company's financial statements, therefore, include estimates related to the selection of the useful lives of property, plant and equipment, provisions for contingent liabilities, income tax and other similar liabilities. The actual results may differ from those estimated.

The balance sheet accounts, sales, costs and expenses arising from transactions between consolidated companies have been eliminated on consolidation. The balance of investments maintained by the Company has also been eliminated, and the minority interest highlighted.

The consolidated financial statements include the financial statements of the following subsidiaries:

	<u></u>		
	2008	2007	
Portobello América, Inc. Mineração Portobello Ltda. PBTech Ltda. Portobello Shop S.A.	100.00 99.76 99.94 99.90	98.42 99.76 99.94 99.90	

When applicable, the accounting practices adopted by the subsidiaries are adjusted to reflect the same accounting practices adopted by the parent company.

The reconciliation between the stockholders' equity and the loss for the years presented by the parent company and consolidated, is as follows:

## Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

		Loss		ers' equity
	2008	2007	2008	2007
Parent company Unrealized profit in inventories Reversal of unrealized profit	(8,725) (630) 3	(45,067) (3) 5,662	5,466 (630)	23,543 (3)
Consolidated	(9,352)	(39,408)	4,836	23,540

#### **Changes to the Brazilian Corporation Law**

Law 11638 was enacted on December 28, 2007 and altered by Provisional Measure (MP) 449 of December 4, 2008, amending and introducing new provisions to the Brazilian Corporation Law. The main purpose of this Law and MP was to amend the Brazilian Corporation Law to enable the process of convergence of the accounting practices adopted in Brazil with those included in the International Financial Reporting Standards issued by the International Accounting Standards Board (IASB). The application of this Law and MP is mandatory for annual financial statements for the years beginning on or after January 1, 2008.

The changes in the Brazilian Corporation Law had the following principal impacts on the Company's financial statements at December 31, 2008 and January 1, 2008 (transition date of the first time adoption of Law 11638 and MP 449):

- (a) Reduction to the Recoverable Value of Assets: The Company estimated the recoverable value of property, plant and equipment and intangible assets through the value in use method (Future Cash Flows), and no required reductions to be recorded were identified.
- (b) Foreign investments: The financial statements of the subsidiary Portobello America Inc., located abroad, were translated into local currency applying the following criteria: The balance sheet was translated based on the exchange rate ruling on December 31, 2008, and the statement of operations at the average rate for the year. The Cumulative translation adjustment of R\$ 9,352 is recorded in stockholders' equity in the caption Equity valuation adjustment. At December 31, 2007, the Cumulative translation adjustment totaled R\$ 281 and was recorded in the statement of operations under Other operating income (expenses), net.
- (c) Investments in marketable securities: The assets classified as "Held for trading" are stated at fair value with contra entry to income for the year and recorded under "Cash and cash equivalents". At December 31, 2007, stockholders' equity had not been affected by this accounting practice. Also, there are no financial assets and liabilities classified as "Available for sale". The assets classified as "Held to maturity" are stated at amortized cost. There were

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

on impacts on stockholders' equity at December 31, 2008 and 2007 as result of the adoption of these accounting practices.

- (d) Adjustment to present value: Management understands that the concept of present value has application in the preparation of the financial statements of the Company and analyzed those situations in which there is the possibility of a difference, at the date of initial recognition, between the nominal value and the fair value of financial assets and liabilities and concluded that the effects of the adjustment to present value of short-term assets and liabilities at December 31, 2008 and 2007 are not significant. No long-term assets and liabilities were identified that should be adjusted to present value.
- (e) Derivative financial instruments: The Company does not have any derivative financial instruments.
- (f) Revaluation: As permitted by CPC 13 First-time Adoption of Law 11638 and MP 449, the Company opted for maintaining the balances of the revaluation reserve up to their effective realization. (See Note 3 (g)).
- (g) Reclassifications: Expenses recorded in deferred charges were reclassified to intangible assets at the transition date for the first-time adoption of CPC 13 on January 1, 2008. (See Note 3 (i)).
- (h) Statement of Cash Flows: The presentation of the Statement of changes in financial position was replaced by the Statement of cash flows for 2008 and 2007; these statements were already being presented in a supplementary note to the financial statements of prior years.
- (i) Statement of Value Added: Management decided to disclose the Statement of value added for the year ended December 31, 2007 in comparison to the year ended December 31, 2008.
- (j) Changes in the economic useful lives of assets: During 2008, the Company reviewed the economic useful lives of property, plant and equipment and intangible assets, prospectively as from January 1, 2008, with a consequent reduction in the depreciation charge for the year of R\$ 3,260. The related deferred tax liabilities have not been recorded since the Company does not comply with the conditions for recognition of deferred tax credits on income tax and social contribution on net income losses and temporary differences, as described in Note 7.

As permitted by the Brazilian Accounting Pronouncements Committee (CPC) pronouncement 13 - First-time adoption of Law 11638/07 and MP 449/08, the Company's management opted not to present restated comparative amounts to comply with Accounting Standards and Procedures (NPC) No. 12 - Accounting Practices, Changes in Estimates and Correction of Errors.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### 3 Principal Accounting Practices

The principal accounting practices adopted in the preparation of the financial statements are described below:

#### (a) Cash and cash equivalents

These comprise cash, bank deposits and short-term investments with high liquidity (held for trading stated at fair value through income for the year), recorded at cost plus income accrued up to the balance sheet date.

#### (b) Financial instruments

#### Classification and valuation

The Company classifies its financial assets according to the following categories: at fair value through income (held for trading), held to maturity and receivables since there are no financial assets available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of the financial assets when first recorded.

#### Financial assets calculated at fair value through income (held for trading)

These are financial assets held for active and frequent trading. Gains or losses arising from the fair value variations of financial assets calculated at fair value through income are recorded in the statement of operations in Financial result in the period they occur.

#### Financial assets held to maturity

These are basically financial assets that cannot be classified as receivables because they are quoted in an active market. In this instance, these financial assets are acquired with the purpose and financial ability of being held in the portfolio up to their maturity. They are valued at acquisition cost plus accrued income with a contra entry to income for the year, based on the effective interest rate method.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### Receivables

These include receivables which are non-derivative financial assets with fixed or determinable payments, not quoted in an active market. They are included in current assets, except for those with maturity of more than 12 months from the balance sheet date (these are classified as non-current assets). The Company's receivables comprise trade accounts receivable, related party receivables and other accounts receivable.

Trade accounts receivable are initially stated at present value, net of the provision for doubtful accounts, when applicable. The provision for doubtful accounts is established when there is objective evidence that the Company will not be able to realize the amounts due in accordance with the original terms of the accounts receivable. The amount of the provision is the difference between the book value and the recoverable value.

## Advances on foreign exchange contracts and export contracts

These are stated at cost plus foreign exchange variations and interest calculated up to the balance sheet date. Advances related to credit sales already made are deducted from the accounts receivable.

#### Fair value

Fair value is the amount by which an asset could be exchanged, or a liability settled, between independent parties aware of the business and with interest in realizing them, in a transaction with no favored parties.

#### (c) Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the Weighted Moving Average method.

The costs of finished products and work in process comprise raw materials, direct labor, other direct costs and related general production expenses (based on the normal operating capacity), except for borrowing costs. The net realizable value is the estimated sales price in the normal course of business, less production costs and selling expenses.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

### (d) Deferred income tax and social contribution on net income

The current income tax and social contribution on net income expense is calculated based on the current rates of these taxes on the net income adjusted under the terms of current tax legislation. The offset of income tax and social contribution losses is limited to 30% of taxable income of each year.

Deferred taxes relate to accumulated income tax and social contribution on net income losses, to temporary differences and to revaluations of property, plant and equipment. The credits have taken into consideration the expectation of future taxable income and are calculated based on the rates established in current tax legislation and recorded up to the amount considered realizable based on the Company's estimates of future taxable income.

#### (e) Judicial deposits

Judicial deposits are monetarily restated and presented as a deduction from the corresponding liability when they cannot be redeemed, unless there is a favorable outcome for the entity in the dispute.

#### (f) Investments

Investments in subsidiaries are recorded on the equity method of accounting; equity in earnings or losses are recognized in income for the year as operating income (or expense). In the event of exchange variations on the investment in the subsidiary Portobello America Inc. the changes in the value of the investment exclusively arising from exchange variations are recorded in the account "Equity valuation adjustment", in the Company's stockholders' equity, and will be only recorded in income for the year when the investment is sold or written off as a loss. The other investments are stated at acquisition cost less provision to adjust them to probable realization values, when applicable.

#### (g) Property, plant and equipment

Property, plant and equipment is stated at purchase or construction cost plus revaluations, less depreciation on the straight-line method at the rates listed in Note 11, which are reviewed annually. The contra entries to these revaluations are recorded in a specific stockholders' equity account and in deferred taxes in long-term liabilities.

As permitted by CPC Pronouncement 13 – First-time Adoption of Law 11,638/07, the Company opted to maintain the revaluation reserve up to its effective realization.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

The Company adopts the procedure of reviewing property, plant and equipment for losses that may be considered permanent whenever events or changes in circumstances indicate that the book value of an asset or group of assets might not be recovered based on future cash flows. Based on the reviews to date, there is no need to record provisions for any permanent impairments.

#### (h) Intangible assets

These refer to the record of rights of trademarks and patents, and expenses with the implementation of the management system and software. They are stated at acquisition cost less accumulated amortization calculated on the straight-line method at rates which consider the estimated recovery period.

#### (i) Deferred charges

These are recorded at cost less amortization calculated as from the start of generation of benefits, over a minimum of five years. At December 31, 2008, the expenditures recorded in this caption were analyzed and classified as Intangible Assets, since they comply with the conditions of the accounting practices for such classification.

#### (j) Capital leases

The leases of property, plant and equipment in which the Company substantially assumes the risks and benefits of ownership are classified as capital leases under the caption Loans and financing, and recorded as a financed purchase. The transaction is recorded initially as a property, plant and equipment item and a financial liability at fair value and, subsequently, at amortized cost. Property, plant and equipment acquired in capital leases is depreciated at the normal rates listed in Note 11.

The leases in which part of the risks and benefits of ownership stay with the Company are classified as operating leases. The expenses with operating leases are charged to expense on the straight-line method throughout the lease period.

## (k) Other current assets and long-term receivables

These are stated at realizable values including, when applicable, accrued income and monetary and foreign exchange rate variations.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### (I) Profit sharing and bonuses

Profit sharing and bonuses are recognized at the end of the year, when the amount can be accurately calculated by the Company, and recorded in Other current liabilities and in the statement of operations as Other operating expenses.

#### (m) Loans and financing

These are initially recognized at fair value, upon the receipt of funds, net of transaction costs. Subsequently, the loans are presented at amortized cost, i.e. plus charges and interest proportional to the period incurred ("pro rata temporis").

#### (n) Other current and non-current liabilities

These are stated at known or estimated amounts including, when applicable, related charges on a pro rata daily basis.

#### (o) Determination of the results of operations

Income and expenses are recorded on the accrual basis of accounting. Sales revenue is recognized at the time the goods are delivered or services rendered, upon transfer of ownership and when all the following conditions are fulfilled: a) the customer assumes all significant risks and benefits of ownership; b) the amount of the revenue can be reliably determined; c) the receipt of the trade account receivable is probable; and d) the costs incurred or to be incurred related to the transaction can be reliably determined.

#### (p) Private pension plan

The plan is recorded on the accrual basis of accounting, as described in Note 20.

#### (q) Transactions with related parties

These transactions are carried out under the conditions described in Note 19.

#### (r) Provisions for contingencies

Provisions are recognized when the Company has a legal or informal present obligation as a result of past events, it is probable that a cash outflow is necessary to settle the obligation, and a reliable estimate of the amount can be made.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### (s) Foreign currency translation

Foreign currency assets and liabilities are translated at the exchange rate in effect on the balance sheet date. Foreign exchange gains and losses resulting from the settlement of these transactions are recognized in the results of operations, as a financial result.

The foreign currency items included in the financial statements of the Company (parent company and consolidated) are primarily measured using the currency that best reflects the significance and economic essence of the events and subjacent circumstances ("functional currency"). In the Company's financial statements, the items in foreign currency are presented in reais (R\$), which is the functional currency of the Company.

The foreign currency transactions are translated as from the functional currencies using the foreign exchange rates ruling on the transaction dates. The balance sheet account balances are translated at the exchange rate at the balance sheet date. Exchange gains and losses arising from the settlement of these transactions and from the translation of monetary assets and liabilities denominated in foreign currency are recognized in the statement of operations.

The assets and liabilities recorded by the foreign subsidiary were translated to reais at the exchange rate ruling on the balance sheet date and the profit/loss at the monthly average exchange rates. The exchange variation on the foreign investment was recorded as Cumulative translation adjustment in stockholders' equity under the caption Equity valuation adjustment.

#### 4 Trade Accounts Receivable

	Parer	nt company	Consolidate		
	2008	2007	2008	2007	
Accounts receivable from third parties:					
Customers - Local market	51,821	47,906	54,480	48,317	
Customers - Foreign market	20,398	17,373	28,661	26,698	
	72,219	65,279	83,141	75,015	
Accounts receivable from subsidiaries:					
Portobello America Inc. – foreign	37,937	21,128			
PB Tech Ltda. – local	2,327	1,940			
	40,264	23,068			

## Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

	Parent company		Consolidated	
	2008	2007	2008	2007
Provision for doubtful accounts	(1,898)	(2,011)	(3,276)	(2,622)
Discounted trade bills Advances on export contracts	(1,112)	(1,722)	(1,112)	(1,722)
•	(4,529)	(11,235)	(4,529)	(11,235)
	(7,539)	(14,968)	(8,917)	(15,579)
Total accounts receivable	104,944	73,379	74,224	59,436

The aging of receivables is as follows:

	Parent company		Consolidated	
	2008	2007	2008	2007
Not yet due	63,718	51,994	70,969	57,987
Overdue up to 30 days	3,635	7,453	4,347	8,901
Overdue from 31 to 60 days	966	1,042	1,384	1,622
Overdue from 61 to 90 days	606	687	929	818
Overdue from 91 to 180 days	346	1,639	2,570	1,918
Overdue from 181 to 360 days	429	838	433	1,235
Overdue for more than 360 days	2,519	1,626	2,509	2,534
Total accounts receivable	72,219	65,279	83,141	75,015

At December 31, 2007, the provision for loss on investments in subsidiaries was presented as a deduction from accounts receivable. For a more appropriate presentation, it was reclassified at December 31, 2008 to non-current liabilities. The balance of R\$ 5,893 at December 31, 2007 has also been reclassified to maintain the comparison.

#### 5 Marketable Securities

The financial assets in the parent company and consolidated at December 31, 2008, classified as Held to maturity are as follows:

## Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

	Parent	Parent company and consolidated		
	2008	2007		
Restricted account (a) Financial investments (b)	6,790	2,661 1,678		
	6,790	4,339		

- (a) Restricted account a current account restricted in connection with a prepayment transaction with interest of 2.373% p.a. in US\$ and falling due on March 30, 2009
- (b) Financial investments pledged as collateral for loans (See Note 14).

#### 6 Inventories

	Parent company		Consolidated	
	2008	2007	2008	2007
Finished products Work in process Raw and consumption materials Provision for reduction of inventories to realizable value	46,492 7,379 6,927	45,846 7,310 8,542	54,697 7,379 6,927	62,250 7,310 8,542
	(3,102)	(2,493)	(4,703)	(2,493)
Total	57,696	59,205	64,300	75,609

#### 7 Income Tax and Social Contribution on Net Income

(a) Deferred income tax and social contribution on net income

Deferred income tax and social contribution credits were recorded at the current tax rates at December 31, 2008 and are as follows:

# Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

	Parer	nt company	Co	nsolidated
	2008	2007	2008	2007
Deferred income tax credits				
On tax losses	5,818	5,818	5,818	7,058
On temporarily non-deductible provisions (-) Valuation allowance for the amount	6,136	6,136	6,136	6,136
with realization not currently assured	(8,139)	(8,020)	(8,139)	(8,020)
	3,815	3,934	3,815	5,174
Deferred social contribution credits				
On tax losses	2,149	2,149	2,149	2,149
On temporarily non-deductible provisions (-) Valuation allowance for the amount	2,107	2,107	2,107	2,107
with realization not currently assured	(2,758)	(2,715)	(2,758)	(2,715)
	1,498	1,541	1,498	1,541
	5,313	5,475	5,313	6,715

In compliance with CVM Instruction 371, the Company did not record tax credits on income tax and social contribution losses incurred as from July 1, 2002, amounting to R\$ 47,280 at December 2008 (R\$ 41,070 at December 2007), since economic feasibility studies indicate that realization of these assets is limited to the amounts of the deferred income tax and social contribution liabilities on the revaluation reserve.

## (b) Analysis of the tax expense

	Consolidated		Parent of	company
	2008	2007	2008	2007
Income tax				
Provision for income tax - current	(4,518)		(7,954)	(1,678)
Reversal of deferred income tax on		225		
realization of the revaluation reserve	396	395	396	395
Valuation allowance for the deferred income tax with realization not currently assured	(120)	(8,020)	(1,360)	(8,020)
with realization not currently assured	(120)	(0,020)	(1,300)	(0,020)
	(4,242)	(7,625)	(8,918)	(9,303)

# **Notes to the Financial Statements** at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

	Con	solidated	Parent	company
	2008	2007	2008	2007
Social contribution Provision for social contribution - current Reversal of deferred social contribution on	(1,636)		(2,730)	(579)
realization of revaluation reserve  Valuation allowance for the deferred social contribution with realization not	145	141	145	141
currently assured	(45)	(2,715)	(45)	(2,715)
	(1,536)	(2,574)	(2,630)	(3,153 <u>)</u>
	(5,778)	(10,199)	(11,548)	(12,456)

#### (c) Effective tax rate reconciliation:

	Parent company		Co	nsolidated
	2008	2007	2008	2007
Profit/(loss) before taxation Standard tax rate	(2,947) 34%	(34,868) 34%	2,203 34%	(27,041) 34%
(a) Tax credit (expense) at the standard rate	1,002	11,855	(749)	9,194
Tax effect of (additions) exclusions:  (b) Equity in the loss of subsidiaries  (c.1) - Loss on investments in subsidiaries  (c.2) - Other non-deductible expenses  (c) Total permanent differences (c.1) + (c.2)  (d) Depreciation of revalued assets  (e) Unrecorded tax credits on temporary  differences and tax losses for the year  (f) Subtotal (a) + (b) + (c) + (d) + (e)	(3,214) (111) (111) (544) (3,287) (6,154)	(1,319) (95) (2,722) (2,817) (518) (7,201)	(306) (306) (544) (8,085) (10,684)	(95) (2,620) (2,715) (518) (8,218) (2,257)
(g) Valuation allowance for amount with realization not currently assured	376	(10,199)	(864)	(10,199)
Expense for the year (f) + (g)	(5,778)	(10,199)	(11,548)	(12,456)

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### (d) Transition Tax Regime

In order to calculate income tax and social contribution on net income for 2008, companies may opt for the Transition Tax Regime (RTT) in which they are allowed to eliminate the accounting effects of Law 11638/07 and MP 449/08 through records in the Taxable Income Control Ledger (LALUR) or auxiliary controls, without any adjustments to the commercial accounting records. The company must declare its option for this regime upon filing the Corporate Income Tax Return (DIPJ) for 2008.

The financial statements for the year ended December 31, 2008 were prepared taking into consideration management's best estimates which, at the moment, indicate the option for the RTT.

#### 8 Eletrobras Compulsory Loan

From 1977 to 1993, the Company paid, through invoices for electrical energy, the compulsory loan created by Law 4156/62 with the purpose of financing the expansion of the Brazilian electrical sector.

With the objective of obtaining reimbursement of this compulsory loan, the Company filed litigation against Centrais Elétricas Brasileiras S.A. - ELETROBRÁS, which was judged favorably on December 16, 2005.

After the final and unappealable decision, the Company filed an execution action in February 2006 against ELETROBRÁS and the Federal Government. ELETROBRÁS, in its defense, recognized the undisputed portion of R\$ 6,286 (amounts at March 1, 2008), comprising (i) a bank deposit of R\$ 4,964, received by the Company on April 1, 2008 and (ii) 61,209 class B nominative preferred shares of Eletrobras, valued at R\$ 1,322 (March 2008). These shares, according to the IBOVESPA quotation at June 30, 2008, had a market value of R\$ 1,594, and were sold on August 13, 2008 for R\$ 1,597.

The Judge of the 2nd Federal Court of Florianópolis, after presentation of the parties' positions, determined that the Court Accounting Department calculate the amount due to Portobello, based on the parameters of the court decision. The Department determined that the amount of R\$ 12,064, as of February 1, 2006, was due for the repayment of the compulsory loan, including legally defined charges.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

The Company has updated the amount calculated by the legal experts, based the same methodology and deducting the amount already recognized as undisputed, resulting in a remaining balance of R\$ 11,886 (R\$ 9,059, net of provisions for income tax and social contribution)

#### 9 Other Long-Term Receivables

	Parent company		Cons	solidated
	2008	2007	2008	2007
Marketable securities (a)	6,186	6,186	6,186	6,186
Provision for loss	(6,186)	(6,186)	(6,186)	(6,186)
Escrow deposits			611	652
Value-added Tax on Sales and Services (ICMS) credits on property, plant and				
equipment	254	273	254	273
Transactions with Banco Santos (a)	1,041	1,041	1,041	1,041
(-) ACE long-term	(1,041)	(1,041)	(1,041)	(1,041)
Receivables - SIMAB (b)	4,535	4,535	4,535	4,535
(-) Provision for loss	(4,535)	(4,535)	(4,535)	(4,535)
Municipal taxes and fees (c)	207	,	207	,
Other				15
	461	273	1,072	940

(a) The Company recorded a provision for loss on the full amount of marketable securities related to transactions with Banco Santos S.A., a bank that was declared bankrupt in 2005. The Company received three advances on foreign exchange contracts (ACC) from Banco Santos in the total amount of US\$ 2,200 thousand. R\$ 1,041 of this amount is still outstanding and the products have been shipped (Advances on Export Contracts - ACE - performed) and are classified in Other long-term receivables as a reduction of trade accounts receivable relating to this same transaction. In reciprocity, the Company acquired debentures from companies of the Banco Santos group (SANTOSPAR Investimentos e Participações S.A. and SANVEST Participações S.A.), in the total amount of R\$ 5,577 (R\$ 6,185 at the date of bankruptcy). Following the intervention of Banco Santos by the Brazilian Central Bank, several actions were taken to protect the Company's interests. Having been unsuccessful in the administrative proceedings, the Company filed litigation seeking to offset the liabilities (ACC contracts) of R\$ 3,454 against the receivables (Debentures) of R\$ 5,577. The Judge of the Civil Court of Tijucas granted a preliminary injunction "finding that the offset requested in the declaratory action relating

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

to the funds received and applied in the debentures offered by Banco Santos was valid, and suspending for the present the effectiveness of the contract signed on October 20, 2004 (ACC 9398)."

- (b) On September 30, 2007, the Company recorded R\$ 4,535 as a long-term account receivable relating to the transfer of tax credits (Excise Tax (IPI) premium credits) to SIMAB S.A. On the same date, the Company recorded a provision for loss of the same amount as the asset (see Note 17 b).
- (c) In March 2008, the Company requested the reimbursement of municipal taxes paid to the Municipality of Tijucas, of R\$ 207, according to Municipal Decree 078/2001.

#### 10 Investments in Subsidiaries

					2008	2007
	Portobello América	Mineração Portobello	PBTech Ltda.	Portobello Shop S.A.	Total	Total
Paid-up capital	21,851	167	3,337	400		
Stockholders' equity/(net capital deficiency) Net income (loss) for the year Ownership interest %	(29,277) (15,820) 100.00 %	(300) (74) 99.76 %	(2,035) (472) 99.94%	480 6,921 99.90%		
Balance at December 31, 2007 Equity in the earnings (loss) Cumulative translation adjustments	(15,820) (9,352)	(74)	(472)	4,618 6,914	4,618 (9,452) (9,352)	4,042 (3,881) (281)
Transfer to provision for loss on investment Dividends proposed in prior years	25,172	74	472	(2,768)	25,718 (2,768)	5,660
Dividends proposed				(8,285)	(8,285)	(922)
Total investment in subsidiary			,	479	479	4,618
Goodwill in subsidiaries Amortization of goodwill						35
In subsidiaries						(35)
Balance at December 31, 2008				479	479	4,618

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

At December 31, 2008, the balance of the provisions for loss on investments, represented by the corporate interest in the net capital deficiency of the subsidiaries Portobello América, Mineração Portobello and PBTech, totals R\$ 31,612 (2007 - R\$ 5,893).

## 11 Property, Plant and Equipment

## (a) Analysis

		Parent company			Con	solidated	
				2008	2007	2008	2007
	Average rate - %	Cost	Accumulated depreciation	Net	Net	Net	Net
Land Buildings and improvements		13,072		13,072	13,072	13,439	13,460
Machinery and equipment	2.88%	89,196	(5,133)	84,063	86,569	84,430	87,152
Furniture and fixtures	15%	237,229	(166,008)	71,221	45,096	71,308	45,542
Computers	10%	7,590	(6,384)	1,206	1,450	1,773	1,867
Other	20%	11,176	(10,518)	658	1,006	660	1,085
Construction in progress	20%	1,496	(987)	509	89	574	178
Total		3,219		3,219	2,888	3,219	2,888
		362,978	(189,030)	173,948	150,170	175,403	152,172

## (b) Changes in property, plant and equipment

	2008					2007
				Paren	t company	
	Net	Additions	Transfers	Depreciation	Disposals	Net
Land	13,072					13,072
Buildings and improvements	84,063	2	63	(2,571)		86,569
Machinery and equipment	71,221	3,472	33,470	(9,503)	(1,314)	45,096
Furniture and fixtures	1,206	35		(279)		1,450
Computers and systems	658	159		(507)		1,006
Other	509	450	26	(14)	(42)	89
Assets in use	170,729	4,118	33,559	(12,874)	(1,356)	147,282
Construction in progress	3,219	33,864	(33,533)			2,888
Total	173,948	37,982	26	(12,874)	(1,356)	150,170

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

	2008			Co	onsolidated	2007
	Net	Additions	Transfers	Depreciation	Disposals	Net
Land	13,439				(21)	13,460
Buildings and improvements	84,430		63	(2,586)		87,152
Machinery and equipment	71,308	3,538	33,470	(9,806)	(1,436)	45,542
Furniture and fixtures	1,773	310		(343)	(61)	1,867
Computers and systems	660	159		(581)	(3)	1,085
Other	574	451	26	(23)	(58)	178
Assets in use	172,184	4,458	33,559	(13,339)	(1,778)	149,284
Construction in progress	3,219	33,864	(33,533)		-	2,888
Total	175,403	38,322	26	(13,339)	(1,778)	152,172

As from January 1, 2008, the Company reanalyzed and changed the economic useful lives of its property, plant and equipment based on a Technical Appraisal issued by the Company's Engineering Dept. This resulted in a reduction of the depreciation charge for 2008 of R\$ 3,260.

At the Extraordinary General Meeting held on December 29, 2006, the stockholders approved the recording of the revaluation of land, buildings and improvements, based on the appraisal report prepared by Bretas & Associados Engenharia e Consultoria Ltda., an independent appraisal company. This report established the revalued amount of the assets, as well their remaining useful lives, which became the new basis of depreciation. The revaluation of R\$ 62,652 was credited to revaluation reserve, in the amount of R\$ 43,868, less tax effects of R\$ 18,784, which were recorded in long-term liabilities. This increase was carried out in addition to the balance of revaluation reserve of assets in the amount of R\$ 13,368, related to revaluations prior to 2006.

### Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

The analysis of the assets revalued in 2006 is as follows:

	Amount	s before the reval	Revaluation	12.31.2006	
	Acquisition cost	Accumulated depreciation	Balance 12.31.2006	Revaluation surplus	Balance after revaluation
Land Buildings Improvements	5,803 63,047 8,190 77,040	(33,566) (3,189) (36,755)	5,803 29,481 5,001 40,285	7,402 47,656 7,594 62,652	13,205 77,137 12,596 102,938
(-) Deferred income tax and social contribution on net income				(18,784)	
Net amount of the revaluation				43,868	

The revaluations of own assets amounts to R\$ 52,989 at December 31, 2008 (2007 - R\$ 54,584), the depreciation expense on the revaluation in 2008 was R\$ 1,595 (2007 - R\$ 1,608), and the balance of deferred income tax and social contribution on the revaluation reserve was R\$ 17,711 (2007 - R\$ 18,249).

# 12 Intangible Assets

## (a) Analysis

			Parent of	company	Cons	solidated
			2008 2007		2008	2007
	Cost	Accumulated amortization	Net	Net	Net	Net
Trademarks and patents Software Goodwill	154 23,157	(20,241 )	154 2,916	192 357	154 2,987	193 357
Total	23,311	(20,241)	3,070	549	3,141	550

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

## (b) Changes in intangible assets

	2008			Paren	t company	2007
	Net	Additions	Transfers(*)	Amortization	Write-off	Net
Trademarks and patents Software	154 2,916		2,916		(38)	192
Goodwill			2,310		(357)	357
Total	3,070		2,916		(395)	549

<sup>(\*)</sup> Amounts received in transfer from Deferred charges.

	2008			Соі	nsolidated	2007
	Net	Additions	Transfers(*)	Amortization	Write-off	Net
Trademarks and patents Software Goodwill	154 2,987		2,999	(6)	(39) (6) (357)	193 357
	3,141		2,999	<u>(6</u> )	(402)	550

<sup>(\*)</sup> Amounts transfered from Deferred charges.

### (c) The timing of the amortization of intangible assets is as follows:

	2009	2010	2011	2012	2013
Trademarks and patents Software (b)	1,687	885	147	99	36
Total	1,687	885	147	99	36

- (a) The balance of trademarks and patents is not being amortized.
- (b) Part of the Software balance is still in implementation and accordingly R\$ 133 is not being amortized.

# Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

## 13 Deferred Charges

_	2008	Parent company			2007	
_	Net	Additions	Transfers (*)	Amortization	Disposals	Net
Pre-operating and implementation expenses Implementation of management		130	(244)	(19)		133
system expenses Leasehold improvements (a) Studies, research and		21	(2,073) (26)	(1,363) (63)		3,436 68
projects (b) Rights to use software		9 	(70) (55 <u>5</u> )	(180) (278)	(534)	775 762
Total		231	(2,968)	(1,903)	(534)	5,174

- (a) The balance of leasehold improvements of R\$ 26 in third party properties was reclassified to Property, plant and equipment.
- (b) R\$ 26 of the total was written-off as an expense.
- (\*) Transfers to Intangible assets

-	2008	С			nsolidated	2007	
-	Net	Additions	Transfers (*)	Amortization	Disposals	Net	
Pre-operating and implementation expenses Implementation of management		130	(244)	(31)		145	
system expenses Leasehold improvements (a)		21	(2,073) (26)	(1,363) (63)		3,436 68	
Studies, research and			, ,	,	(== 4)		
projects (b) Rights to use software		9 	(70) (55 <u>5</u> )	(230) (350)	(534)	825 832	
Total _		233	(2,968)	(2,037)	(534)	5,306	

- (a) The balance of leasehold improvements, R\$ 26 in third party properties was reclassified to Property, plant and equipment.
- (b) R\$ 26 of the total was written-off as an expense.
- (\*) Transfers to Intangible assets.

# **Notes to the Financial Statements** at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### **Loans and Financing** 14

		Parent co	mpany	Consolidated		
		2008	2007	2008	2007	Charges
Current						
Foreign currency						
Ancora		1,236		1,236		VC+LIBOR+7.54% p.a
Nuovafima		383		383		VC
IFC - International Finan	ce					
Corporation		3,798	1,971	3,798	1,971	VC+LIBOR+4.625% p.a
Advance on export						
contract		3,834	10,171	3,834	10,171	VC+7.62% p.a
Suppliers credit		1,027	8,995	1,027		VC+6.25% p.a
Banco ABN		29,227	16,644	29,227		VC+LIBOR+5.5% p.a
Banco ABC (1)		2,384	1,840	2,384		VC+LIBOR+3.90% p.a
Banco ABC (2)		796	614	796		VC+LIBOR+3.75% p.a
Banco SAFRA		2,288	1,773	2,288		VC+LIBOR+3.60% p.a
Working capital in USA				1,591	8,282	VC+7.5% p.a
Total foreign currency		44,973	42,008	46,564	50,290	
Local currency						
FINAME/POC		196	292	196	292	TJLP+8.20% p.a
Leasing		109	116	109	116	2.16% p.m.
Working capital in Brazil		46,275	12,950	46,275	12,950	24.94% p.a (average)
Total local currency		46,580	13,358	46,580	13,358	
Total current liabilities		91,553	55,366	93,144	63,648	
	-					
_	2008	2007	2008	2007_	Maturity	Charges
Non-current Foreign currency						
Ancora	1,707		1,707		Dec 2010	VC+7.54% p. a
Nuovafima	1,213		1,213		Oct 2010	
IFC - International	,		,			
Finance Corporation		1,956		1,956	Dec 2009	VC+LIBOR+4.625% p.a
Suppliers credit	17,583	5,381	17,583	5,381		VC+6.25% p.a
Banco ABN	7,303	27,676	7,303	27,676		VC+LIBOR+5.5% p.a
Banco ABC (1)	1,168	2,657	1,168	2,657	Apr 2010	VC+LIBOR+3.90% p.a
Banco ABC (2)	584	1,033	584	1,033	Jun 2010	VC+LIBOR+3.75% p.a
Banco SAFRA	1,169	2,657	1,169	2,657	Jul 2010	VC+LIBOR+3.60% p.a
Total foreign currency	30,727	41,360	30,727	41,360		

# Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

	2008	2007	2008	2007	Maturity	Charges
Local currency						T.I. D
FINAME/POC Leasing	16 95	210 203	16 95	210 203	Jan 2010 Feb 2011	TJLP+8.20% p.a 2.16% p.m.
Working capital in Brazil	4,745	575	5,489	1,240	Oct 2011	24.94% p.a (average)
Total local currency	4,856	988	5,600	1,653		
Total non-current	35,583	42,348	36,327	43,013		
Total	127,136	97,714	129,471	106,661		

VC - Exchange variation

TJLP - Long-term interest rate

LIBOR - London Interbank Offered Rate

FINAME/POC - National Industrial Financing Authority/Program of Joint Operations

The loan contracts with IFC have restrictive covenants that require the Company to comply with certain financial ratios, as follows:

- 1) Current ratio > = 1.20
- 2) Indebtedness ratio < = 0.50
- 3) Interest coverage ratio > 1.50

At December 31, 2008, some of these indices relating to loans with IFC had not been complied with so that the debt is subject to prepayment and the calling of the guarantees. The balance of this loan is recorded in current liabilities.

On March 30, 2007, the Company entered into an export prepayment contract of US\$ 25 million with Banco ABN Amro Bank, subject to LIBOR plus interest of 5.5% p.a., to be amortized in 36 months, with a 15-month grace period. This contract contains the following restrictive covenants:

- 1) Total indebtedness divided by EBITDA <= 4.5
- 2) Operating cash generation over the last 12 months divided by financial expenses over the last 12 months > = 2.5
- 3) Total indebtedness divided by Stockholders' equity > = 7.0

At December 31, 2008, the Company had not fulfilled some of these ratios with Banco ABN. The Company requested a waiver and received confirmation that, due to the non-compliance with these ratios at December 31, 2008, no action will be taken to advance the maturity of the contract. This waiver is valid only for December 31, 2008.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

The transaction is guaranteed by:

- Trade bills receivable in the local market equivalent to 50% of the transaction amount;
- Finished product inventories equivalent to 25% of the transaction amount;
- Deposit of receivables in the foreign market into an account at the financial institution equivalent to 150% of the next quarterly amount due.
- Guarantee of the controlling stockholders (individuals).

In May 2007, the Company entered into a prepayment transaction with Banco Safra S.A. of US\$ 3 million subject to LIBOR plus interest of 3.75% p.a., payable over 3 years. There are no restrictive covenants for this loan, which is guaranteed personally by the Company's Chief Executive Officer. On the same date, the Company signed an agreement with Banco ABC Brasil S.A. for US\$ 3 million subject to LIBOR plus interest of 3.9% p.a., payable over 3 years. There are no restrictive covenants for this loan which is collateralized by receivables of Portobello Shop S.A.

The other loans are mainly guaranteed by mortgages on properties, by equipment and receivables, reciprocity with financial investments and guarantees by the controlling stockholders.

Long-term loans fall due as follows:

	Par	ent company	Consolidated		
Maturity	2008	2007	2008	2007	
2009		34,487		35,152	
2010	21,054	7,861	21,798	7,861	
2011	10,334		10,334		
2012	2,358		2,358		
2013	1,837		1,837		
Total	35,583	42,348	36,327	43,013	

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### 15 Taxes Payable in Installments

# Request for installment payment

	Tax liabili	ties		Date	Number of installments	2008	2007
Portobello S.A.	INSS INSS INSS IPI * IPI CPMF PIS COFINS IRPJ CSLL	(a) (b) (c) (d) (e) (e) (e) (e)		Sept 06 Jul 07 Sept 06 Sept 06 Sept 06 Mar 07 Mar 09 Mar 09 Mar 09 Mar 09	16 60 32 120 60 60 60 60	420 2,376 2,330 20,501 5,286 39 377 1,735 3,790 1,406	2,640 2,711 4,660 21,027 6,548 46
Total parent company						38,260	37,632
Current Non-current						9,303 28,957	9,535 28,097
PBTech Ltda. Portobello Shop S.A.	INSS INSS COFINS IRPJ CSLL		(e) (e) (e)	Sept 06 Sept 06 Mar 09 Mar 09 Mar 09	32 32 60 60 60	75 101 18 1,118 406	184 250
						1,718	434
Total consolidated						39,978	38,066
Current Non-current						9,761 30,217	9,810 28,256

#### (\*) REFIS

The balance of the installment payment was R\$ 2,350 in September 2006, when the Company filed an application for the Federal Tax Recovery Program (REFIS), as allowed by Provisional Measure 303 of June 29, 2006, for INSS installment payments previously granted, extending the payment term to 120 months.

Concurrently, in October 2006, the Company received a tax assessment of R\$ 2,506 from the National Institute of Social Security. In July 2007, with all the appeals at the administrative level exhausted, the Company filed an application with the Federal Revenue Secretariat for installment payment of this debt. In October 2007, the request was denied because the Company had debts not included in the REFIS. Based

<sup>(</sup>a) In September 2005, the Company filed an application for installment payment of the overdue National Institute of Social Security (INSS) debts relating to the period from February 2005 to August 2005. On that date, the amount totaled R\$ 4,344, payable in 24 installments.

# Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

on the denial of the REFIS relating to the INSS for 2005, the Company immediately filed a new application for installment payment in 60 months, which was accepted. The first installment of R\$ 47 was due on October 31, 2007. The balance of this installment payment at December 31, 2008 is R\$ 2,376.

Accordingly, at December 31, 2008 the INSS installment payments though the REFIS became installment payments of R\$ 420 over 16 months.

- (b) In September 2006, the Company filed an application for INSS installment payment for the period from January to July 2006, at the adjusted amount of R\$ 5,939. The first of 32 installments was paid in March 2007. The balance of this installment payment at December 31, 2008 is R\$ 2,330.
- (c) In November 2005, the Company filed an application for IPI installment payments for the period from December 2004 to October 2005. On that date, the adjusted amount was R\$ 20,660, payable in 60 months.

The balance of this installment payment was R\$ 19,327 at September 2006, when the Company filed an application for REFIS, as allowed by Provisional Measure 303 of June 29, 2006, for the IPI installment payments previously granted. The payment term is 120 months, including monthly interest based on the SELIC (Special System for Settlement and Custody) interest rate. The remaining debt at December 31, 2008 is R\$ 20,501.

- (d) In September 2006, the Company filed an application for IPI installment payments for the period from January to July 2006, amounting to R\$ 7,498, payable in 60 months and subject to the SELIC interest rate. The first installment was paid in October 2006. The balance of this installment payment at December 31, 2008 is R\$ 5,286.
- (e) The company has not paid federal taxes and contributions from September 2008 to February 2009, requesting payment in 60 installments in March 2009 to the Federal Revenue Secretariat. The approval of these payments in installments was granted before the approval of these financial statements.

#### 16 Taxes, Fees and Contributions

	Parei	nt company	Consolidated		
	2008	2007	2008	2007	
IRRF on employee and					
management bonuses (a)	1,444	8,118	1,444	8,118	
IRRF	644	561	808	763	
ICMS	2,119	978	2,119	995	
IPI (b)	5,380	401	5,380	401	
PIS	,	289	•	315	
COFINS	9	1,334	9	1,491	
Other	120	113	245	215	
	9,716	11,794	10,005	12,298	

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

- (a) The Company granted bonuses up to July 2007 on which management understood no taxes were due. Subsequently, management changed its understanding and, in June 2007, recorded liabilities related to unpaid taxes (IRRF Income tax withheld at source), which are being paid, plus fine and interest.
- (b) The Company has not paid Excise tax (IPI) from September 2008 to February 2009 and intends to pay this tax in installments during 2009.

#### 17 Taxes Payable

Based on final and unappealable decisions and/or court approval and on legal counsel's opinion, management offset federal taxes payable with IPI premium credits acquired from third and related parties between 2001 and 2003, as follows:

	Parei	nt company	Consolidated		
	2008	2007	2008	2007	
Taxes payable on credits acquired from related parties (a) Taxes payable on credits acquired	95,229	90,304	95,626	90,677	
from third parties (b)	16,728	15,937	16,728	15,937	
	111,957	106,241	112,354	106,614	

#### (a) Taxes payable on credits acquired from related parties

The lawsuits filed by the Company can be summarized as follows: (i) lawsuit V-286/84 (substitution of plaintiff - Refinadora Catarinense, a related party), in which it was ultimately determined by a final and unappealable decision rendered on July 3, 1995 that the Company had the right to a refund of the IPI premium credit for the period from December 7,1979 to March 31, 1981; (ii) lawsuit 472-G/87, on which a final and unappealable decision was rendered on May 8, 1995, referring to the computation period of the IPI premium credit from April 1, 1981 to April 30, 1985. Both lawsuits were filed at the Federal Regional Court (TRF) of the 1st Region.

Also, taxes were offset against credits assigned by Refinadora Catarinense, by virtue of the injunction 2001.51.01.006335-5, of Rio de Janeiro, which was denied by the TRF of the 2nd Region. The lawsuit is pending decision on the admissibility of the special and extraordinary appeals filed and the tax payment is suspended by a court order issued on December 21, 2006 (Lawsuit 2006.02.01014847-2).

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

In March 2006, the Federal Revenue Authority in Florianópolis issued assessment notices disallowing the amounts offset by the IPI premium credit up to 2004, in two processes (11516.000745/2006-89, of R\$ 89,622 and 11516.000744/2006-34, of R\$ 31,855) in which the tax offsets were contested.

The Federal Revenue Authority initiated two processes arising from the procedure called Judicial Follow up Process (PAJ), and determined that the amounts offset against PIS, COFINS, IRPJ and CSLL, totaling approximately R\$ 25,000, should be registered as debt to the Federal Government, without allowing defense by the Company. Regarding the two lawsuits in which the Company is the plaintiff (V-286/84 merit - 1998.34.029022-4 calculation of award and 472-G/87 merit - 87.00.00645-9 calculation of award), management, based on the opinion of its internal and external legal counsel, believes that there is a remote possibility that the Company will be held liable to pay the amount required by the assessment notices and to register it as a debt to the Federal Government, as described above, mainly because the decisions are final and unappealable and the calculation schedules presented in the award calculation process show that the amounts determined are sufficient to cover those offset. As regards lawsuit V-286/84 merit - 1998.34.029022-4 calculation of award, submitted to review by the law firm Felsberg e Associados, the firm concluded that, "In view of the foregoing, although PORTOBELLO has offset a significant amount of IPI premium credits to which it was entitled, there is still a remaining credit of R\$ 28,721, restated up to August 2007.", (R\$ 33,061 restated up to December 31, 2008) which definitely indicates not only the existence of the balance reported but also the possibility of offsetting it against future taxes payable. These amounts are not recorded in the legal accounting records because the Company cannot calculate the exact amount. This calculation will be impartially made by a judicial expert.

As regards lawsuit 20015101006335-5 in which IPI premium credits were transferred (assignment of credits) with express judicial order, the law firm that deals with the injunction request filed by Refinadora Catarinense is of the opinion that the risk of the tax payment being required is remote, despite the Federal Regional Court (TRF) of the 2nd Region decision that granted an injunction to the National Treasury and overturned the injunction granted by the original judge. However, the securitization of this transaction was established and the credit assignment agreement made between Refinadora Catarinense and the Company determines that the assignor (Refinadora) must reimburse the assignee (Portobello) for any financial losses resulting from the tax offset made by Portobello.

Despite this opinion on the possibility of the tax payment, the Superior Court of Justice has issued a recent decision on the IPI premium credit (REsp 652.379-RS and EREsp 738.689-PR) ruling that the tax benefit ended on October 4, 1990, according to paragraph 1 of article 41 of the Act of Transitory Constitutional Provisions (ADCT). Thus, considering that the credits transferred from Refinadora Catarinense are subsequent to that date, the Company decided to record a provision of R\$ 95,229, monetarily restated up to December 31, 2008. Moreover, the

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

Company requested the refund of the taxes assessed from Refinadora Catarinense, in order to claim the guarantee (see Note 19).

It is important to note that the payment of taxes arising from lawsuit 11516.000745/2006-89, as well as that arising from judicial follow-up process 10983.72003/2006-02, has been suspended by the Federal Regional Court of the 1st region on March 28, 2007.

The tax assessed via Administrative process 11516.002.480/2006-53 was demanded in a tax foreclosure under penalty of suspension of the respective tax credit, at the time the guarantee is registered.

## (b) Taxes payable on credits acquired from third parties

In October 2000 and February 2001, the Company entered into three agreements for assignment of tax credits (IPI premium credit) with SIMAB S.A. totaling R\$ 6,847. These credits were offset against federal taxes in 2000 and 2001. Since these credits arose after 1990, considering the 2007 decision, the Company recorded a provision for the credits acquired from SIMAB in the adjusted amount of R\$ 16,728 at December 31, 2008. In accordance with the agreements of assignment of tax credits entered into with SIMAB, the assignor remains financially liable for the transaction, up to the maximum amount received of R\$ 4,535 (nominal value less discount of the credits assigned), until the lawsuits related to these credits are rendered final and unappealable. Accordingly, at September 30, 2007 the Company recorded a long-term receivable of R\$ 4,535 and, should an unfavorable decision in these lawsuits relating to the IPI premium credit be rendered to SIMAB S.A., management will seek indemnity as agreed at the time of transfer of the credits. In accordance with accounting practices adopted in Brazil, management decided to record a provision in the same amount as the asset (see Note 9).

The Company and its legal counsel will continue to implement the necessary actions to defend the Company's interests regarding these tax credits, at the administrative and court levels, in order to ensure the regularity and legality of the tax offset procedures, either by means of approval of the administrative tax authority or court decision.

#### 18 Provisions for Contingencies

The Company and its subsidiaries are parties to tax, civil and labor lawsuits and in administrative tax proceedings. Management, based on the opinion of its legal counsel, believes that the provisions for contingencies are sufficient to cover probable losses in connection with such contingencies.

# Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

The analysis of the provisions for contingencies is as follows:

	Judicial deposits	Provisions	2008	Judicial deposits	Provisions	2007
Civil Labor Tax (a) Tax	(350) (1,076)	2,370 6,349 1,481 3,191	2,370 5,999 405 3,191	(319) (963)	1,279 1,487 1,365	1,279 1,168 402
	(1,426)	13,391	11,965	(1,282)	4,131	2,849
					Con	<u>solidated</u>
	Judicial deposits	Provisions	2008	Judicial deposits	Con:	solidated 2007
Civil Labor Tax (a) Tax		2,370 6,394 1,481 3,191	2008 2,370 6,044 405 3,191			

Parent company

(a) On April 16, 2008, the Company obtained an injunction granted by the Federal Judge of the 9th Judiciary Section of the Federal District, Dr. Antonio Corrêa, through Writ of Mandamus 2008.34.00.011286-4, to exclude the Value-added Tax on Sales and Services (ICMS) from the calculation basis of the PIS and COFINS federal contributions. As from this injunction, the Company calculates and pays PIS and COFINS without considering the ICMS in its calculation basis. At the same time, it has recorded a provision for the difference with no impact on the results of operations. At December 31, 2008, the amount provided is R\$ 3,191.

The balances of the tax provisions are adjusted based on the SELIC interest rate for the year.

The civil and labor claims are individually evaluated by the Company's legal counsel who classify them in accordance with the expectation of outcome as: probable loss, possible loss or remote loss. The amounts classified as probable loss are fully provided and the amounts classified as possible loss are disclosed in the notes to the financial statements.

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

The changes in the provisions and deposits for contingencies are as follows:

						Parent	company
				Provisions			Deposits
	Civil	Labor	Tax	Tax (a)	Labor	Tax	Total
<b>At 12.31.2007</b> Deposits	1,279	1,487	1,365		(319) (57)	(963) (113)	2,849 (170)
Provisions Reversals	1,403 (312)	8,934 (4,072)	116	3,191	26		13,644 (4,358)
12.31.2008	2,370	6,349	1,481	3,191	(350)	(1,076)	11,965
		-	Civil	Labor	Tax	Tax (a)	Total
Probable Possible		-	2,370 5,888	6,349 13,816	1,481 1,371	3,191	13,391 21,075
		=	8,258	20,165	2,852	3,191	34,466
<u>-</u>						Con	solidated
				Provisions			Deposits
-	Civil	Labor	Tax	Tax (a)	Labor	Tax	Total
<b>12.31.2007</b> Deposits	1,279	1,533	1,365		(319) (57)	(963) (113)	2,895 (170)
Provisions Reversals	1,403 (312)	8,933 (4,072)	116	3,191	26		13,643 (4,358)
12.31.2008	2,370	6,394	1,481	3,191	(350)	(1,076)	12,010
		-	Civil	Labor	Tax	Tax (a)	Total
Probable Possible		-	2,370 5,888	6,394 13,816	1,481 1,371	3,191	13,436 21,075
		=	8,258	20,210	2,852	3,191	34,511

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

Possible loss - no provisions have been recorded for contingencies for which the likelihood of loss was assessed by the Company's legal counsel as possible. These contingencies involve, tax, civil and labor lawsuits, as summarized below:

#### **Taxes**

Administrative Process 10909.000.666/2002-68, with an adjusted balance at December 31, 2008 of R\$ 803, relates to a tax assessment to prevent the prescription of the procedure by the Company to offset taxes with credits acknowledged by Injunction 01.51.01.006335-5 (IPI premium credit). The administrative decision considered "the tax assessment valid, however, the tax payment will remain suspended until a final decision is issued regarding suspension of the payment".

Administrative Process 10909.001.618/2002-97, with an adjusted balance at December 31, 2008 of R\$ 568, relates to a tax assessment notice to prevent the prescription of the procedure by the Company to offset taxes with credits acquired from third parties (SIMAB S.A. and Refinadora Catarinense S.A.). The administrative decision considered the tax assessment valid and authorized the tax authorities "to proceed with the collection of amounts due in the event they conclude that the causes justifying the tax credit suspension have expired".

#### Labor claims and social security contributions

The Company and its subsidiary Portobello Shop S.A. are defendants in 120 labor claims brought by employees, former employees and third parties. The claims refer to the payment of termination amounts, premiums, overtime, salary equalization, monetary adjustment of FGTS, compensation for pain and suffering and property damage from occupational accidents/disease. The amount at risk is estimated at R\$ 12,444.

A tax assessment relating to social security contributions on employee remuneration due by the Company, contributions for financing benefits from labor disability, and contributions to third parties (INCRA and SEBRAE), plus late payment interest and fine. The updated amount at risk at December 31, 2008 is estimated at R\$ 1,372.

#### **Civil lawsuits**

The Company and its subsidiaries are defendants in 108 civil lawsuits in common courts and special civil courts. Most of the lawsuits have been brought by customers and are for compensation for alleged pain and suffering and property damage. The amount at risk is R\$ 5.888.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

## 19 Related Party Transactions

The transactions of purchase and sale of products, raw materials and contracting of services, as well as financial transactions of loans, fund raising between group companies and remuneration of key management personnel, are as follows.

		Divid recei		_	counts eivable		Loans to		Trade counts eivable		dvance to suppliers
	200	08 2	2007	2008	2007	2008	2007	2008	2007	2008	2007
Subsidiaries Mineração Portobello Ltda. PBTech Ltda. Portobello América Inc. Portobello Shop S/A	8,2	<u>85</u>	922			820	783	2,327 37,937	1,940 21,128	518	676
Subtotal subsidiaries	8,2	85	922			820	783	40,264	23,068	518	676
Related companies Refinadora Catarinense S/A Solução Cer.Com. Ltda.				95,229	90,304			120	97		
Subtotal related companies				95,229	90,304						
Balance parent company	8,2	85	922	95,229	90,304	820	783	40,384	23,165	518	676
		ances from comers		Loans from bsidiaries	I	Sales of products	Reven fi servi rende	rom ices	Cos serv rende		Purchase of products
_	2008	2007	2008	2007	2008	2007	2008 2	2007 2	008 2	2007 2	008 2007
Subsidiaries Mineração Portobello Ltda. PBTech Ltda. Portobello América Inc. Portobello Shop S/A			7,237	7 4,831	551 27,359	2,76 24,727	24 5,214,	.302 (3,	289) (2	,592)	25) (106)
Subtotal subsidiaries			7,23	7 4,831	27,91	27,487	5,234 4,	302 (3,	289) (2	,592) (5	25) (106)
Related companies Refinadora Catarinense S.A. Solução Cer.Com. Ltda.	401	318	2,269	6,751							
Subtotal related companies	401	318	2,269	6,751	27,91	27,487	5,234 4,	302 (3,	289) (2	,592) (52	25) (106)
Balance Parent company	401	318	9,506	11,582	27,91	27,487	5,234 4,	302 (3,	289) (2	<u>,592</u> ) <u>(52</u>	(106)

# Notes to the Financial Statements at December 31, 2008 and 2007

(All amounts in thousands of reais, unless otherwise indicated)

		vances from tomers	subs	Loans from idiaries		Sales of products	S	venues from ervices ndered		Cost of services rendered		chase of
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
Current Non-current			2,12 7,386	2,226 9,356								
Balance consolidated		;	2,269	6,751								
Current Non-current			2,12 149	2,226 4,525								

The definition of sales prices of the parent company products to the subsidiaries is 5% less than that practiced with third parties, as there are no expenses with agent commissions.

Intercompany loans earn interest at 100% of the CDI (Interbank Deposit Certificate) interest rate, and fall due on December 31, 2009.

### **Remuneration of Key Management Personnel**

	2008	2007
Salaries and charges	5,250	4,291
Directors' fees and charges	2,047	1,779
Private pension plans	358 170	341
Others	178	152
	7,833	6,563

#### **Refinadora Catarinense**

From 2001 to 2003, the Company acquired from the related party Refinadora Catarinense S.A. ("Refinadora"), tax credits against the National Treasury. These Refinadora credits are derived from an injunction against the National Treasury, seeking refund of the IPI premium credits for the period from July 24, 1991 to July 23, 2001. In the period from January 2001 to January 2003, the Company utilized these credits, totaling R\$ 42,102, to pay federal taxes incurred and owed by the Company, expressly supported by the judicial decision in the injunction. According to the terms of the agreement between the parties, if such credits are not validated by the Federal Treasury, Refinadora must reimburse the Company for the amount it will disburse to pay definitively the federal taxes that were previously offset against the credits.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

In 2007, Company management and its legal counsel assessed the possible final outcome of the lawsuit concerning the tax credits acquired from Refinadora and, based on a recent decision by the Superior Court of Justice ("STJ") in a similar case, concluded that it was necessary to record a liability in the amount of the federal taxes that were preliminary paid, supported by a judicial decision, using the tax credits acquired from Refinadora. Accordingly, in the second quarter of 2007, the Company recorded a liability of R\$ 88,080 (as described in Note 17, the Company received, as part of an inspection process, tax assessment notices for payment of these taxes and, through its legal counsel, is presently defending itself at the administrative level). Since there is a guarantee from the related party Refinadora in the event the Company loses the suit, the same amount was recorded as a long-term receivable from Refinadora. The amount to be reimbursed by Refinadora is collateralized by a bank letter of guarantee signed by Refinadora and its stockholders, with the following characteristics:

Guarantor: Banco Itaú BBA S.A.

In Favor of: Portobello S.A.

**Term**: 90 days, as from October 3, 2007, renewable automatically for a further four equal consecutive periods of 90 days (the total period is from October 3, 2007 to December 28, 2008). If, during this period, after all available administrative means having been exhausted, an installment payment arrangement is made to pay the debt, the guarantor agrees to make the subsequent payments up to the limit of the letter of guarantee. This letter of guarantee may be replaced at any time with a tangible guarantee in favor of the Company.

**Amount**: R\$ 90,618, monetarily updated based on the SELIC interest rate in the period from the date of issue to that of payment.

Regardless, the Company's management continues discussing with Refinadora the existence of other assets that can be considered collateral for the realization of this tax credit.

In this respect, Portobello S.A. was informed by Refinadora Catarinense S.A. that Process 87.00.00967-9, which was with the Federal Justice in the Federal District, had been quantified by the Accounting Department of the TRF of the 1st Region, and the official accountant had calculated the amount of R\$ 416,447 (July 2008) as due by the Government as a result of the discussion of the reimbursement of the tax benefit named 'IPI premium credit' for the calculation period prior to April 10, 1990, whose final an unappealable decision has already been judged - merit and liquidation phases.

Accordingly, due to the certainty of the credit calculation, which is shortly to be formalized through the issue of securities to cover the debt, and also that the amount due by the Government, determined in court, is significantly higher than the guarantee provided by means

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

of the Guarantee Letter, the companies - Portobello and Refinadora -signed an agreement of Credit Assignments in the amount of R\$ 100,000 to replace the guarantee, and the credits assigned will be able to satisfy the tax credits.

Additionally, the Company filed a writ of prevention to offer as collateral part of the credits assigned; the Federal Treasury, in turn, agreed with the assets provided as collateral in order to, in the future, the tax foreclosure be guaranteed though a pledge.

In view of these circumstances, the collateral granted by Refinadora was replaced, so that the Guarantee Letter was renewed and the guarantee is now represented by credits assigned by Refinadora, with the agreement of the Federal Treasury. Accordingly, the Company's management decided to maintain the amount receivable from Refinadora.

#### 20 Private Pension Plan

The Plano de Benefícios Portobello Prev (the Portobello Prev Benefit Plan), managed by BB Previdência - Fundo de Pensão Banco do Brasil, was started in 1997 and now includes 1,645 employees. The plan has the characteristics of a defined contribution plan, however, it offers a minimum retirement benefit for length of service or age. The actuarial valuation of this portion of the plan, considered as a defined benefit, updated to December 31, 2008, shows a surplus of R\$ 766 (R\$ 753 in December de 2007), which is not recorded in the books of account.

At December 31, 2008, the balance of the special contributions relating to past service, to be deposited in the individual accounts of the participants who meet the conditions established by the regulations of the plan, amounts to R\$ 3,629 (R\$ 3,604 at December 2007) and is provided in long-term liabilities. The Company will pay the related special reserve amount when each participant in these conditions becomes eligible.

All the plan's benefits will be granted to the participants who are eligible in accordance with the Regulations of the Plan. The costing of each plan will be determined by an independent actuary once a year, or whenever there are significant changes in the plan's costs.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

During the year ended December 31, 2008, expenses with contributions to the pension plan amounted to R\$ 1,254 (R\$ 1,109 in 2007), recorded under the caption General and administrative expenses.

#### 21 Stockholders' Equity

#### (a) Capital

On November 27, 2007, the Extraordinary General Meeting of stockholders, in conformity with art. 136 of Law 6404/76, approved the conversion of all the preferred shares into common shares at the ratio of one common share for each preferred share. This occurred on January 10, 2008, when the Company's subscribed and paid-up capital totaled R\$ 112,957 (R\$ 112,957 at December 2007), comprising 159,008,924 common shares with no par value.

Each common share is entitled to one vote in Stockholder Meetings, pursuant to the rights and privileges established by Brazilian corporate legislation and by the Company's by-laws.

The Company is authorized to increase capital up to 1,000,000,000 (one billion) new registered common shares, with no par value, resulting in a total of up to 1,159,008,924 shares. The issue of preferred shares or founder shares is not permitted.

#### (b) Revaluation reserve

This reserve was recorded in 1990, 1991 and 2006 based on independent appraisal reports and is transferred to retained earnings/accumulated deficit in the same proportion as the depreciation or disposal of the revalued assets (see Note 11).

#### (c) Legal and statutory reserves

The Company's by-laws determine that 5% of net income will be transferred to the legal reserve, limited to 20% of capital.

#### (d) Dividends

Stockholders are entitled to a mandatory minimum dividend equivalent to 25% of net income of each year, adjusted as determined by article 202 of Law 6404/76.

# Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

# 22 Other Operating Income and Expenses, Net

	Parent company		Consolidated		
	2008	2007	2008	2007	
Other operating income  Tax credits				504	
Related party service revenues	1,921	1,710			
Reimbursement of municipal taxes and fees	60		60		
Eletrobrás compulsory loan (Note 8) Other income	15,030 53	1,035	15,030 667	348	
Other income		1,000	007	340	
Total other operating income	17,064	2,745	15,757	852	
Other operating expenses					
Expense - Provision for taxes payable (Note 17)		(90,304)		(90,304)	
Income - Reimbursement (Note 19)		90,304		90,304	
Taxes payable (Note 17)		(15,937)		(16,308)	
Reversal/(provision) for contingencies	(7,331)	569	(7,355)	569	
Tax assessment notice - INSS Federal taxes on bonuses		(2,506)		(2,506)	
Taxes on other revenues	(170)	(8,118)	(170)	(8,118)	
Idleness costs	(1,943)	(1,717)	(1,943)	(1,717)	
Profit sharing	(1,300)	( . , /	(1,420)	( . , )	
Other expenses	(393)	(471)	(855)	(473)	
Total other operating expenses	(11,137)	(28,180)	(11,743)	(28,553)	
Exchange loss on investments		(281)		(281)	
Amortization of goodwill		(35)			
Total net	5,927	(25,751)	4,014	(27,982)	

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

# 23 Operating Leases

The minimum future payments of non-cancellable operating leases, in total and for each one of the following periods, is as follows:

	2008	2007
Up to one year	165	152
More than one year and up to five years	140	305
	305	457

# 24 Financial Income and Expenses

	Parent company		Consolidate	
	2008	2007	2008	2007
Financial income				
Interest	701	1,327	1,440	1,704
Discounts received	578	673	586	679
Other	22	579	22	580
	1,301	2,579	2,048	2,963
Financial expenses	_			
Interest	(21,208)	(18,806)	(22,432)	(19,023)
Commissions and service fees	(879)	(1,065)	(879)	(1,065)
Financial charges on taxes	(5,222)	(4,479)	(5,435)	(6,334)
Discounts/bank expenses	(1,715)	(2,401)	(1,740)	(2,462)
Discounts granted	(1,854)	(2,369)	(1,866)	(2,496)
CPMF (Tax on Bank Account Outflows)	(36)	(2,011)	(36)	(2,141)
IOF (Tax on Financial Transactions)	(1,219)	(650)	(1,219)	(650)
Other	(45)		(55)	(2)
	(32,178)	(31,781)	(33,662)	(34,173)
Foreign exchange variations				
Exchange gains	41,488	19,610	41,488	19,610
Exchange losses	(50,101)	(6,854)	(50,101)	(6,854)
	(8,613)	12,756	(8,613)	12,756
Financial expenses, net	(39,490)	(16,446)	(40,227)	(18,454)

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### 25 Insurance Cover

At December 31, 2008, the insurance cover against fire, robbery, collision and sundry risks for property, plant and equipment, inventories and loss of profits is considered sufficient by management to cover any losses.

	Parent company and Consolidated
Cover	2008
Fire/Lightning/Explosion of any type	100,000
Electrical damages	1,000
Riots	1,000
Windstorm/Smoke with Vehicle Impact	3,000
Civil liability - Operations	2,500
Civil liability - Employer	2,500
Loss of Profits - Windstorm with Impact	12,000
Loss of Profits - Basic	12,000

#### 26 Directors' Fees

Fees for the Board of Directors totaled R\$ 1,643 in 2008 (R\$ 1,467 in December 2007). The Annual General Meeting of stockholders held on April 28, 2008 approved a maximum overall directors' remuneration of R\$ 4,320 for the current year.

### 27 Financial Instruments

#### (a) Identification and valuation of financial instruments

The Company operates with several financial instruments, especially cash and cash equivalents, marketable securities, trade accounts receivable, accounts payable to suppliers and loans and financing.

The financial investments in investment funds and in quotas of investment funds are valued at market. The Bank Deposit Certificates are priced on the curve, but due to their characteristics of term and liquidity, the book values approximate fair values.

Loans and financing are initially recognized on the receipt of funds at fair value, net of costs.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

Subsequently, they are presented at amortized cost, i.e., plus charges and interest proportional to the incurred period.

The investments are limited to investments in subsidiaries, recorded on the equity method of accounting.

#### (b) Management of financial risks

The Company regularly monitors its exposure to these risks which are controlled and managed by Treasury area.

The market risks are protected when it is considered necessary to support the corporate strategy or when it is necessary to maintain the level of financial flexibility. No derivative financial instruments are used.

#### (c) Credit risk

The Company maintains strict control on credits granted to its customers and adjusts these limits whenever significant changes in the risk levels are detected.

As regards financial investments, these are mainly in federal government securities and private securities of low risk.

#### (d) Liquidity risk

This is the Company's risk of not having sufficient liquid funds to meet its financial commitments, due to the mismatch of terms or volumes of estimated receipts and payments.

To manage liquidity of cash in local and foreign currency, assumptions for future disbursements and receipts are determined, and these are monitored daily by the Treasury area.

#### (e) Market risk

#### Interest rate risk

This risk arises from the possibility that the Company may incur losses due to fluctuations in interest rates that lead to an increase in the financial expenses on loans and financing obtained in the market. In addition, the Company continuously monitors market interest rates in order to assess the need to contract new instruments to hedge against the volatility risk of these rates.

Notes to the Financial Statements at December 31, 2008 and 2007 (All amounts in thousands of reais, unless otherwise indicated)

#### Foreign exchange rate risk

The amount of debt in foreign currency is equivalent to approximately nine months of export revenues based on the average for 2008. Since almost all loans and financing in foreign currency are long term, the exchange gains over the payment period are close to the debt service cost, and therefore are a natural hedge in the cash flows.

#### Exchange exposure risk:

		Consolidated in reals		Consolida	ted in reais	
		2008	2007	2008	2007	
Accounts receivable		20,398	17,373	28,661	26,698	
Marketable securities		6,790	4,339	6,790	4,339	
Investments in subsidiarie	es	(25,172)	(4,107)	(25,172)	(4,107)	
Suppliers		(5,909)	(2,945)	(6,961)	(3,021)	
Loans and financing		(75,700)	(83,368)	(77,291)	(91,650)	
Net exposure		(79,593)	(68,708)	(73,973)	(67,741)	
		Consolida	ted in foreign currency	Consolidat	ed in foreign currency	
	Currency	2008	•	Consolidat	•	
Accounts receivable		2008	currency 2007	2008	currency 2007	
Accounts receivable Accounts receivable	Currency Euro US Dollar	-	currency		currency	
	Euro	<b>2008</b> 354	2007 611	<b>2008</b> 354	2007 611	
Accounts receivable Marketable securities Investments in subsidiaries	Euro US Dollar US Dollar US Dollar	2008 354 8,237 2,905 (10,771)	2007 611 8,909 2,450 (2,319)	2008 354 11,773 2,905 (10,771)	2007 611 14,173 2,450 (2,319)	
Accounts receivable Marketable securities Investments in subsidiaries Suppliers	Euro US Dollar US Dollar US Dollar Euro	2008 354 8,237 2,905 (10,771) (829)	2007  611 8,909 2,450 (2,319) (792)	354 11,773 2,905 (10,771) (829)	2007  611 14,173 2,450 (2,319) (792)	
Accounts receivable Marketable securities Investments in subsidiaries	Euro US Dollar US Dollar US Dollar	2008 354 8,237 2,905 (10,771)	2007 611 8,909 2,450 (2,319)	2008 354 11,773 2,905 (10,771)	2007 611 14,173 2,450 (2,319)	

#### (e) Derivatives

The Company did not contract any derivative financial instruments such as term contracts, swaps, options, futures, swaptions, swaps with regret option, flexible options, derivatives included in other products, structured transactions with derivatives, exotic derivatives and any other transactions with derivatives, regardless of the manner in which they are contracted.

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