

Portobello

(A free translation of the original in Portuguese)

**Portobello S.A.**  
**Quarterly Information (ITR) at**  
**September 30, 2011**  
**and Report on Review of**  
**Quarterly Information**

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## **Report on Review of Quarterly Information**

To the Board of Directors and Stockholders  
Portobello S.A.

### **Introduction**

We have reviewed the accompanying parent company and consolidated interim accounting information of Portobello S.A., included in the Quarterly Information (ITR) Form for the nine-month period ended September 30, 2011, comprising the balance sheet and the statements of income, comprehensive income, changes in equity and cash flows for the quarter and nine-month period then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of the parent company interim accounting information in accordance with the accounting standard CPC 21, Interim Financial Reporting, of the Brazilian Accounting Pronouncements Committee (CPC), and of the consolidated interim accounting information in accordance with accounting standard CPC 21 and International Accounting Standard (IAS) 34, Interim Financial Reporting issued by the International Accounting Standards Board (IASB), as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim accounting information based on our review.

### **Scope of review**

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Portobello S.A.

**Conclusion on the parent company  
interim information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying parent company interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the Brazilian Securities Commission (CVM).

**Conclusion on the consolidated  
interim information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 and IAS 34 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the Brazilian Securities Commission (CVM).

**Other matters**

**Interim statements  
of value added**

We have also reviewed the parent company and consolidated interim statements of value added for the quarter and nine-month period ended September 30, 2011, which are required to be presented in accordance with standards issued by the Brazilian Securities Commission (CVM) applicable to the preparation of Quarterly Information (ITR) and are considered supplementary information under IFRS, which does not require the presentation of the statement of value added. These statements have been submitted to the same review procedures described above and, based on our review, nothing has come to our attention that causes us to believe that they have not been prepared, in all material respects, in relation to the parent company and consolidated interim accounting information taken as a whole.

Florianópolis, November 10, 2011

PricewaterhouseCoopers  
Auditores Independentes  
CRC 2SP000160/O-5 "F" SC

Mario Miguel Tomaz Tannhauser Junior  
Contador CRC 1SP217245/O-8 "S" SC

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Registration Form - 2011 - PORTOBELLO S/A

**(Unaudited)**  
Version: 1

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## 1. General Information

<b>Corporate name</b>	PORTOBELLO S/A
<b>Date of adoption of the corporate name</b>	12/17/1998
<b>Type</b>	Publicly-held corporation
<b>Previous corporate name</b>	CERÂMICA PORTOBELLO S/A
<b>Date of establishment</b>	12/22/1977
<b>Federal Corporate Taxpayers' Registration Number (CNPJ)</b>	83.475.913/0001-91
<b>Brazilian Securities Commission (CVM) code</b>	1377-3
<b>CVM registration date</b>	1/4/1991
<b>CVM registration status</b>	Active
<b>Date of effectiveness of status</b>	1/4/1991
<b>Home country</b>	Brazil
<b>Country in which the securities are held in custody</b>	Brazil
<b>Other countries in which the securities can be traded</b>	
<b>Activity sector</b>	<b>Country</b> <b>Date of admission</b>
<b>Description of activities</b>	Civil Construction, Construction Materials and Decoration
<b>Issuer category</b>	Manufacture and sale of ceramic tiles
<b>Date of registration in the current category</b>	Category A
<b>Issuer status</b>	1/1/2010
<b>Date of effectiveness of status</b>	Operating phase
<b>Type of ownership control</b>	1/4/1991
<b>Date of last change in ownership control</b>	Private
<b>Date of last change of the fiscal year</b>	12/22/1977
<b>Month/day of the end of the fiscal year</b>	12/31/2009
<b>Issuer's website on the Internet</b>	12/31
<b>Newspapers in which the issuer discloses its information</b>	www.portobello.com.br
	<b>Name of newspapers in which the issuer discloses its information</b> <b>State</b>
	Valor Econômico SP
	Diário Catarinense SC
	Diário Oficial do Estado SC

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## 2. Address

**Mail address**

Rodovia BR 101 Km 163, Centro, Tijucas, SC, Brasil, CEP 88200-000, Telephone (48) 32792222, Fax (48) 32792223, E-mail dri@portobello.com.br

**Headquarters' address**

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Rodovia BR 101 Km 163, Centro, Tijucas, SC, Brasil, CEP 88200-000, Telephone (48) 32792222, Fax (48) 32792223, E-mail dri@portobello.com.br

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### 3. Securities

<b>Shares</b>							
<b>Market</b>	<b>Managing entity</b>	<b>Beginning</b>	<b>Trading</b>		<b>Business segment</b>	<b>Listing</b>	
			<b>End</b>	<b>End</b>		<b>Beginning</b>	<b>End</b>
Stock exchange	BM&FBOVESPA	4/30/2008			New Market	4/30/2008	



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#### 4. Auditor

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**Does the Issuer have an auditor?** YES

**CVM code** 287-9

**Type of auditor** National

**Name/Corporate name** PRICEWATERHOUSECOOPERS AUDITORES INDEPENDENTES

**Individual Taxpayers' Registration Number (CPF)/  
Federal Corporate Taxpayers' Registration Number (CNPJ)** 61.562.112/0014-45

**Period of services** 1/1/2008

Partner responsible	Period of services	CPF
Mario Miguel Tomaz Tannhauser Junior	1/1/2008	149.917.078-54

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## 5. Share Registrar

**Does the Company have a service provider?** YES

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**Corporate name** BANCO ITAU S/A

**CNPJ** 60.701.190/0001-04

**Period of services** 11/21/1991

**Service address** Rua: Boa Vista, no. 176, Centro, São Paulo, SP, Brasil, CEP 01014-000, Telephone (011) 32473138

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## 6. Investor Relations Officer or Equivalent

**Name** Rildo Pinheiro  
Investor Relations Officer  
**CPF /CNPJ** 421.278.079-87  
**Mail address** Rodovia BR 101 Km 163, Centro, Tijucas, SC, Brasil, CEP 88200-000,  
Telephone (48) 32792201, Fax (48) 32792223, E-mail dri@portobello.com.br  
**Date when the person assumed the position** 9/20/2011

**Date when the person left the position**

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**Name** Cláudio Ávila da Silva  
Investor Relations Officer  
**CPF /CNPJ** 179.169.099-87  
**Mail address** Rodovia BR 101 Km 163, Centro, Tijucas, SC, Brasil, CEP 88200-000,  
Telephone (48) 32792201, Fax (48) 32792223, E-mail dri@portobello.com.br  
**Date when the person assumed the position** 7/20/2011

**Date when the person left the position** 9/19/2011

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### Company information/Capital composition

<b>Number of shares (Units)</b>	<b>Current quarter 9/30/2011</b>
<b>Paid-up capital</b>	
Common shares	159,008,924
Preferred shares	0
<b>Total</b>	<b>159,008,924</b>
<b>Treasury Shares</b>	
Common shares	0
Preferred shares	0
<b>Total</b>	<b>0</b>

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**Parent Company Financial Statements / Balance Sheet - Assets**

**(R\$ thousand)**

1 - Code	2 - Description	Current quarter 9/30/2011	Prior year 12/31/2010
1	Total assets	618,116	603,992
1.01	Current assets	257,104	248,411
1.01.01	Cash and cash equivalents	8,158	8,719
1.01.02	Financial investments	267	1,120
1.01.02.02	Financial investments at amortized cost	267	1,120
1.01.02.02.01	Securities held to maturity	267	1,120
1.01.03	Trade receivables	113,392	95,996
1.01.03.01	Customers	113,392	95,996
1.01.04	Inventories	84,752	93,276
1.01.06	Taxes recoverable	4,381	1,362
1.01.06.01	Current taxes recoverable	4,381	1,362
1.01.06.01.01	Income tax and social contribution recoverable	2,906	0
1.01.06.01.02	Other current taxes recoverable	1,475	1,362
1.01.07	Prepaid expenses	538	127
1.01.08	Other current assets	45,616	47,811
1.01.08.03	Other	45,616	47,811
1.01.08.03.01	Dividends receivable	0	10,567
1.01.08.03.02	Receivables from subsidiaries	37,967	33,784
1.01.08.03.03	Advances to suppliers	5,723	1,758
1.01.08.03.04	Other	1,926	1,702
1.02	Non-current assets	361,012	355,581
1.02.01	Long-term receivables	175,048	176,007
1.02.01.03	Trade receivables	0	357
1.02.01.03.01	Customers	0	357
1.02.01.06	Deferred taxes	26,457	29,309
1.02.01.06.01	Deferred income tax and social contribution	26,457	29,309
1.02.01.08	Receivables from related parties	95,510	98,333
1.02.01.08.02	Receivables from subsidiaries	3,667	3,666
1.02.01.08.04	Receivables from other related parties	91,843	94,667
1.02.01.09	Other non-current assets	53,081	48,008
1.02.01.09.03	Judicial deposits	7,878	8,011
1.02.01.09.04	Receivables from Eletrobrás	29,768	26,131
1.02.01.09.05	Taxes recoverable	1,640	1,455
1.02.01.09.06	Tax assets	11,512	10,590
1.02.01.09.07	Actuarial assets	1,764	1,764
1.02.01.09.08	Other	519	57
1.02.02	Investments	8,939	678
1.02.02.01	Equity investments	8,939	678
1.02.02.01.02	In subsidiaries	8,741	480
1.02.02.01.04	Other investments	198	198
1.02.03	Property, plant and equipment	174,535	177,459
1.02.04	Intangible assets	2,490	1,437

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Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

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**Parent Company Financial Statements / Balance Sheet - Liabilities and Equity**

**(R\$ thousand)**

1 - Code	2 - Description	Current quarter 9/30/2011	Prior year 12/31/2010
2	Total liabilities and equity	618,116	603,992
2.01	Current liabilities	292,025	278,627
2.01.01	Social and labor obligations	20,988	14,498
2.01.02	Trade payables	90,555	86,777
2.01.03	Tax obligations	29,881	18,399
2.01.03.01	Federal tax obligations	29,881	18,399
2.01.03.01.01	Income tax and social contribution payable	3,824	590
2.01.03.01.02	Tax liabilities payable in installments	20,480	15,739
2.01.03.01.03	Taxes and contributions	5,577	2,070
2.01.04	Loans and financing	80,729	97,584
2.01.05	Other liabilities	30,906	21,309
2.01.05.02	Other	30,906	21,309
2.01.05.02.04	Advances from customers	17,768	14,189
2.01.05.02.05	Dividends advanced	7,843	0
2.01.05.02.06	Other	5,295	7,120
2.01.06	Provisions	38,966	40,060
2.01.06.02	Other provisions	38,966	40,060
2.01.06.02.04	Provision for loss on investments	37,984	33,738
2.01.06.02.05	Provisions for contingencies	982	6,322
2.02.	Non-current liabilities	252,844	264,501
2.02.01	Loans and financing	41,797	44,434
2.02.02.	Other liabilities	128,732	146,015
2.02.02.02	Other	128,732	146,015
2.02.02.02.03	Debts with related parties	0	8,484
2.02.02.02.04	Private pension plan	3,144	3,469
2.02.02.02.05	Tax liabilities payable in installments	125,588	134,062
2.02.03	Deferred taxes	41,526	44,303
2.02.03.01	Deferred income tax and social contribution	41,526	44,303
2.02.04	Provisions	40,789	29,749
2.02.04.02	Other provisions	40,789	29,749
2.02.04.02.04	Provision for loss on investments	4,590	4,256
2.02.04.02.05	Provisions for contingencies	36,199	25,493
2.03	Equity	73,247	60,864
2.03.01	Paid-up capital	112,957	112,957
2.03.02	Capital reserves	267	267
2.03.05	Retained earnings (accumulated deficit)	-82,238	-99,661
2.03.08	Other comprehensive income	42,261	47,301

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**Parent Company Financial Statements / Statement of Income**

**(R\$ thousand)**

1 - Code	2 - Description	Current quarter 7/1/2011 to 9/30/2011	Accumulated - current year 1/1/2011 to 9/30/2011	Same quarter of prior year 7/1/2010 to 9/30/2010	Accumulated - prior year 1/1/2010 to 9/30/2010
3.01	Sales and/or services revenue	156,537	406,809	131,334	346,670
3.02	Cost of sales and/or services	-110,694	-298,165	-95,318	-258,216
3.03	Gross profit	45,843	108,644	36,016	88,454
3.04	Operating expenses/income	-15,613	-64,472	-17,633	-42,102
3.04.01	Selling expenses	-21,958	-60,582	-16,696	-43,234
3.04.02	General and administrative expenses	-3,460	-10,295	-3,202	-9,371
3.04.04	Other operating income	1,139	7,243	8,340	15,038
3.04.04.01	Other operating income	1,139	7,243	10,677	15,852
3.04.04.02	Other gains (losses), net	0	0	-2,337	-814
3.04.05	Other operating expenses	5,363	-8,374	-7,946	-9,099
3.04.05.01	Other operating expenses	-1,725	-13,001	-7,946	-9,099
3.04.05.02	Other gains (losses), net	7,088	4,627	0	0
3.04.06	Equity in the earnings of subsidiaries	3,303	7,536	1,871	4,564
3.05	Profit before finance result and taxes	30,230	44,172	18,383	46,352
3.06	Finance result	-14,585	-24,434	-6,317	-20,945
3.06.01	Finance income	-3,707	8,255	4,512	8,825
3.06.01.01	Finance income	4,673	13,579	3,042	8,825
3.06.01.02	Foreign exchange variations, net	-8,380	-5,324	1,470	0
3.06.02	Finance costs	-10,878	-32,689	-10,829	-29,770
3.06.02.01	Finance costs	-10,878	-32,689	-10,829	-31,140
3.06.02.02	Foreign exchange variations, net	0	0	0	1,370
3.07	Profit before taxation	15,645	19,738	12,066	25,407
3.08	Income tax and social contribution on net income	-3,080	-3,500	5,154	3,700
3.08.01	Current	-3,425	-3,425	-1,723	-1,722
3.08.02	Deferred	345	-75	5,277	5,422
3.09	Profit from continuing operations	12,565	16,238	17,220	29,107
3.11	Profit for the period	12,565	16,238	17,220	29,107
3.99	Earnings per share - (Reais / share)				
3.99.01	Basic earnings per share - R\$				
3.99.01.01	Common share	0.07902	0.10212	0.10830	0.18305
3.99.02	Diluted earnings per share - R\$				
3.99.02.01	Common share	0.07902	0.10212	0.10830	0.18305



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**Parent Company Financial Statements / Statement of Comprehensive Income**

**(R\$ thousand)**

<b>1 - Code</b>	<b>2 - Description</b>	<b>Current quarter 7/1/2011 to 9/30/2011</b>	<b>Accumulated - current year 1/1/2011 to 9/30/2011</b>	<b>Same quarter of prior year 7/1/2010 to 9/30/2010</b>	<b>Accumulated - prior year 1/1/2010 to 9/30/2010</b>
4.01	Profit for the period	12,565	16,238	17,220	29,107
4.02	Other comprehensive income (loss)	-5,595	-2,670	2,428	2,293
4.02.01	Realization of revaluation reserve	395	1,185	671	1,462
4.02.02	Exchange variation of subsidiary located abroad	-5,990	-3,855	1,757	831
4.03	Total comprehensive income for the period	6,970	13,568	19,648	31,400

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Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

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## Parent Company Financial Statements / Statement of Cash Flows - Indirect Method

(R\$ thousand)

1 - Code	2 - Description	Accumulated - current year 1/1/2011 to 9/30/2011	Accumulated - prior year 1/1/2010 to 9/30/2010
6.01	Net cash provided by (used in) operating activities	31,890	-18,550
6.01.01	Cash provided by operating activities	45,983	-2,967
6.01.03	Other	-14,093	-15,583
6.01.03.01	Interest paid	-11,250	-13,357
6.01.03.02	Income tax and social contribution paid	-2,843	-2,226
6.02	Net cash provided by (used in) investing activities	-2,276	-5,715
6.02.01	Purchases of property, plant and equipment	-7,339	-10,155
6.02.02	Purchases of intangible assets	-1,345	-4
6.02.03	Dividends received	10,567	5,910
6.02.04	Proceeds from sale of permanent assets	0	600
6.02.05	(Granted to)/Received from related parties	-4,159	-2,066
6.03	Net cash provided by financing activities	-30,175	25,016
6.03.01	New loans and financing	93,929	249,994
6.03.02	Payments of loans and financing	-115,474	-221,670
6.03.03	Payments to related companies	-8,630	-3,308
6.05	Increase (decrease) in cash and cash equivalents	-561	751
6.05.01	Opening balance of cash and cash equivalents	8,719	7,014
6.05.02	Closing balance of cash and cash equivalents	8,158	7,765

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**Parent Company Financial Statements / Statement of Changes in Equity - 1/1/2011 to 9/30/2011**

**(R\$ thousand)**

<b>1 - Code</b>	<b>2 - Description</b>	<b>Paid-up capital</b>	<b>Capital reserves, options granted and treasury shares</b>	<b>Revenue reserves</b>	<b>Retained earnings/ accumulated deficit</b>	<b>Other comprehensive income</b>	<b>Equity</b>
5.01	Opening balance	112,957	267	0	-99,661	47,301	60,864
5.03	Adjusted opening balance	112,957	267	0	-99,661	47,301	60,864
5.05	Total comprehensive income	0	0	0	17,423	-5,040	12,383
5.05.01	Profit for the period	0	0	0	16,238	0	16,238
5.05.02	Other comprehensive income	0	0	0	1,185	-5,040	-3,855
5.05.02.06	Realization of revaluation reserve	0	0	0	1,185	-1,185	0
5.05.02.07	Exchange variation of subsidiary located abroad	0	0	0	0	-3,855	-3,855
5.07	Closing balance	112,957	267	0	-82,238	42,261	73,247

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**Parent Company Financial Statements / Statement of Changes in Equity - 1/1/2010 to 9/30/2010**

**(R\$ thousand)**

<b>1 - Code</b>	<b>2 - Description</b>	<b>Paid-up capital</b>	<b>Capital reserves, options granted and treasury shares</b>	<b>Revenue reserves</b>	<b>Retained earnings/ accumulated deficit</b>	<b>Other comprehensive income</b>	<b>Equity</b>
5.01	Opening balance	112,957	267	0	-133,622	47,575	27,177
5.03	Adjusted opening balance	112,957	267	0	-133,622	47,575	27,177
5.05	Total comprehensive income	0	0	0	30,569	-631	29,938
5.05.01	Profit for the period	0	0	0	29,107	0	29,107
5.05.02	Other comprehensive income (loss)	0	0	0	1,462	-631	831
5.05.02.06	Realization of revaluation reserve	0	0	0	1,462	-1,462	0
5.05.02.07	Exchange variation of subsidiary located abroad	0	0	0	0	831	831
5.07	Closing balance	112,957	267	0	-103,053	46,944	57,115

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**Parent Company Financial Statements / Statement of Value Added**

**(R\$ thousand)**

1 - Code	2 - Description	Accumulated - current year 1/1/2011 to 9/30/2011	Accumulated - prior year 1/1/2010 to 9/30/2010
7.01	Revenue	512,840	449,235
7.01.01	Sales of products and services	506,490	430,910
7.01.02	Other income	6,024	18,683
7.01.04	Changes in the provision for doubtful trade receivables	326	-358
7.02	Inputs acquired from third parties	-276,226	-234,013
7.02.01	Cost of sales and services	-218,927	-245,791
7.02.02	Materials, energy, outsourced services and other	-57,337	11,662
7.02.03	Impairment/recovery of assets	38	116
7.03	Gross value added	236,614	215,222
7.04	Retentions	-11,842	-12,403
7.04.01	Depreciation, amortization and depletion	-11,842	-12,403
7.05	Net value added generated by the entity	224,772	202,819
7.06	Value added received through transfer	25,111	25,946
7.06.01	Equity in the earnings of subsidiaries	7,536	4,564
7.06.02	Finance income	17,575	21,382
7.07	Total value added to distribute	249,883	228,765
7.08	Distribution of value added	249,883	228,765
7.08.01	Personnel	71,961	59,192
7.08.01.01	Direct remuneration	61,487	50,571
7.08.01.02	Benefits	6,064	5,058
7.08.01.03	Government Severance Indemnity Fund for Employees (FGTS)	4,410	3,563
7.08.02	Taxes and contributions	119,464	93,391
7.08.02.01	Federal	62,786	44,914
7.08.02.02	State	56,485	48,349
7.08.02.03	Municipal	193	128
7.08.03	Remuneration of third party capital	42,220	47,075
7.08.03.01	Interest	37,383	43,722
7.08.03.02	Rentals	4,837	3,353
7.08.04	Remuneration of own capital	16,238	29,107
7.08.04.03	Earnings reinvested for the period	16,238	29,107

(A free translation of the original in Portuguese)

Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
Version: 1

## Consolidated Financial Statements / Balance Sheet - Assets

(R\$ thousand)

1 - Code	2 - Description	Current quarter 9/30/2011	Prior year 12/31/2010
1	Total assets	579,969	567,422
1.01	Current assets	229,996	214,527
1.01.01	Cash and cash equivalents	10,080	12,802
1.01.02	Financial investments	267	1,120
1.01.02.02	Financial investments at amortized cost	267	1,120
1.01.02.02.01	Securities held to maturity	267	1,120
1.01.03	Trade receivables	118,557	101,491
1.01.03.01	Customers	118,557	101,491
1.01.04	Inventories	84,787	93,745
1.01.06	Taxes recoverable	8,535	2,154
1.01.06.01	Current taxes recoverable	8,535	2,154
1.01.06.01.01	Income tax and social contribution recoverable	6,910	215
1.01.06.01.02	Other current taxes recoverable	1,625	1,939
1.01.07	Prepaid expenses	817	193
1.01.08	Other current assets	6,953	3,022
1.01.08.03	Other	6,953	3,022
1.01.08.03.01	Advances to suppliers	4,516	747
1.01.08.03.02	Other	2,437	2,275
1.02	Non-current assets	349,973	352,895
1.02.01	Long-term receivables	171,950	172,899
1.02.01.03	Trade receivables	0	357
1.02.01.03.01	Customers	0	357
1.02.01.06	Deferred taxes	26,457	29,309
1.02.01.06.01	Deferred income tax and social contribution	26,457	29,309
1.02.01.08	Receivables from related parties	91,843	94,667
1.02.01.08.04	Receivables from other related parties	91,843	94,667
1.02.01.09	Other non-current assets	53,650	48,566
1.02.01.09.03	Judicial deposits	7,915	8,043
1.02.01.09.04	Receivables from Eletrobrás	29,768	26,131
1.02.01.09.05	Taxes recoverable	1,640	1,455
1.02.01.09.06	Tax assets	11,512	10,590
1.02.01.09.07	Actuarial assets	1,764	1,764
1.02.01.09.08	Other	1,051	583
1.02.02	Investments	215	226
1.02.02.01	Equity investments	215	226
1.02.02.01.04	Other investments	215	226
1.02.03	Property, plant and equipment	175,225	178,226
1.02.04	Intangible assets	2,583	1,544

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Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
Version: 1

## Consolidated Financial Statements / Balance Sheet - Liabilities and Equity

(R\$ thousand)

1 - Code	2 - Description	Current quarter 9/30/2011	Prior year 12/31/2010
2	Total liabilities and equity	579,969	567,422
2.01	Current liabilities	255,722	251,275
2.01.01	Social and labor obligations	22,350	15,334
2.01.02	Trade payables	91,256	87,689
2.01.03	Tax obligations	35,792	20,283
2.01.03.01	Federal tax obligations	35,792	20,283
2.01.03.01.01	Income tax and social contribution payable	8,033	1,049
2.01.03.01.02	Tax liabilities payable in installments	21,586	16,552
2.01.03.01.03	Taxes and contributions	6,173	2,682
2.01.04	Loans and financing	80,729	97,584
2.01.05	Other liabilities	24,587	24,040
2.01.05.02	Other	24,587	24,040
2.01.05.02.04	Advances from customers	17,881	14,659
2.01.05.02.05	Dividends payable	0	11
2.01.05.02.06	Other	6,706	9,370
2.01.06	Provisions	1,008	6,345
2.01.06.02	Other provisions	1,008	6,345
2.01.06.02.04	Provisions for contingencies	1,008	6,345
2.02	Non-current liabilities	250,984	255,311
2.02.01	Loans and financing	42,623	45,242
2.02.02	Other liabilities	130,624	140,267
2.02.02.02	Other	130,624	140,267
2.02.02.02.03	Private pension plan	3,144	3,469
2.02.02.02.04	Tax liabilities payable in installments	127,480	136,657
2.02.02.02.05	Other	0	141
2.02.03	Deferred taxes	41,526	44,303
2.02.03.01	Deferred income tax and social contribution	41,526	44,303
2.02.04	Provisions	36,211	25,499
2.02.04.02	Other provisions	36,211	25,499
2.02.04.02.04	Provisions for contingencies	36,211	25,499
2.03	Consolidated equity	73,263	60,836
2.03.01	Paid-up capital	112,957	112,957
2.03.02	Capital reserves	267	267
2.03.05	Retained earnings (accumulated deficit)	-82,238	-99,699
2.03.08	Other comprehensive income	42,261	47,301
2.03.09	Non-controlling interests	16	10

(A free translation of the original in Portuguese)

Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
Version: 1

**Consolidated Financial Statements / Statement of Income**

(R\$ thousand)

1 - Code	2 - Description	Current quarter	Accumulated -	Same quarter	Accumulated -
		7/1/2011 to 9/30/2011	current year 1/1/2011 to 9/30/2011	of prior year 7/1/2010 to 9/30/2010	prior year 1/1/2010 to 9/30/2010
3.01	Sales and/or services revenue	167,900	436,171	140,589	366,783
3.02	Cost of sales and/or services	-110,525	-297,877	-93,804	-251,672
3.03	Gross profit	57,375	138,294	46,785	115,111
3.04	Operating expenses/income	-25,118	-89,602	-25,631	-63,438
3.04.01	Selling expenses	-25,821	-72,007	-20,825	-54,176
3.04.02	General and administrative expenses	-4,619	-13,614	-4,388	-12,824
3.04.04	Other operating income	369	4,807	7,537	12,642
3.04.04.01	Other operating income	369	4,807	9,874	13,456
3.04.04.02	Other gains (losses), net	0	0	-2,337	-814
3.04.05	Other operating expenses	4,953	-8,788	-7,955	-9,080
3.04.05.01	Other operating expenses	-2,135	-13,415	-7,955	-9,080
3.04.05.02	Other gains (losses), net	7,088	4,627	0	0
3.05	Profit before finance result and taxes	32,257	48,692	21,154	51,673
3.06	Finance result	-14,495	-24,310	-6,296	-20,837
3.06.01	Finance income	-3,492	8,812	4,678	9,334
3.06.01.01	Finance income	4,888	14,136	3,207	9,334
3.06.01.02	Foreign exchange variations, net	-8,380	-5,324	1,471	0
3.06.02	Finance costs	-11,003	-33,122	-10,974	-30,171
3.06.02.01	Finance costs	-11,003	-33,122	-10,974	-31,542
3.06.02.02	Foreign exchange variations, net	0	0	0	1,371
3.07	Profit before taxation	17,762	24,382	14,858	30,836
3.08	Income tax and social contribution on net income	-5,024	-7,709	3,377	-182
3.08.01	Current	-5,369	-7,634	-1,900	-5,604
3.08.02	Deferred	345	-75	5,277	5,422
3.09	Profit from continuing operations	12,738	16,673	18,235	30,654
3.10	Loss from discontinued operations	-170	-391	-1,012	-1,504
3.10.01	Consolidated profit/loss from discontinued operations	-170	-391	-1,012	-1,504
3.11	Consolidated profit for the period	12,568	16,282	17,223	29,150
3.11.01	Attributable to stockholders of the Parent company	12,565	16,276	17,220	29,143
3.11.02	Attributable to non-controlling interests	3	6	3	7
3.99	Earnings per share - (Reais / share)				
3.99.01	Basic earnings per share - R\$				
3.99.01.01	Common share	0.07902	0.10236	0.10830	1.18328
3.99.02	Diluted earnings per share - R\$				
3.99.02.01	Common share	0.07902	0.10236	0.10830	0.18328



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Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

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### Consolidated Financial Statements / Statement of Comprehensive Income

(R\$ thousand)

1 - Code	2 - Description	Current quarter 7/1/2011 to 9/30/2011	Accumulated - current year 1/1/2011 to 9/30/2011	Same quarter of prior year 7/1/2010 to 9/30/2010	Accumulated - prior year 1/1/2010 to 9/30/2010
4.01	Consolidated profit for the period	12,568	16,282	17,223	29,150
4.02	Other comprehensive income (loss)	-5,595	-2,670	2,428	2,293
4.02.01	Realization of revaluation reserve	395	1,185	671	1,462
4.02.02	Exchange variation of subsidiary located abroad	-5,990	-3,855	1,757	831
4.03	Consolidated comprehensive income for the period	6,973	13,612	19,651	31,443
4.03.01	Attributable to stockholders of the Parent company	6,970	13,606	19,648	31,436
4.03.02	Attributable to non-controlling interests	3	6	3	7

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Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
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### Consolidated Financial Statements / Statement of Cash Flows - Indirect Method

(R\$ thousand)

1 - Code	2 - Description	Accumulated - current year 1/1/2011 to 9/30/2011	Accumulated - prior year 1/1/2010 to 9/30/2010
6.01	Net cash provided by (used in) operating activities	27,333	-14,952
6.01.01	Cash provided by operating activities	45,497	3,880
6.01.03	Other	-18,164	-18,832
6.01.03.01	Interest paid	-11,268	-13,357
6.01.03.02	Income tax and social contribution paid	-6,896	-5,475
6.02	Net cash used in investing activities	-8,684	-9,823
6.02.01	Purchases of property, plant and equipment	-7,339	-10,406
6.02.02	Purchases of intangible assets	-1,345	-17
6.02.04	Proceeds from sale of permanent assets	0	600
6.03	Net cash provided by financing activities	-21,531	28,336
6.03.01	New loans and financing	93,943	250,006
6.03.02	Payments of loans and financing	-115,474	-221,670
6.04	Exchange variation on cash and cash equivalents	160	35
6.05	Increase (decrease) in cash and cash equivalents	-2,722	3,596
6.05.01	Opening balance of cash and cash equivalents	12,802	8,618
6.05.02	Closing balance of cash and cash equivalents	10,080	12,214

(A free translation of the original in Portuguese)

Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
Version: 1

**Consolidated Financial Statements / Statement of Changes in Equity - 1/1/2011 to 9/30/2011**

**(R\$ thousand)**

1 - Code	2 - Description	Paid-up capital	Capital reserves, options granted and treasury shares	Revenue reserves	Retained earnings/ accumulated deficit	Other comprehensive income	Equity	Non-controlling interests	Consolidated equity
5.01	Opening balance	112,957	267	0	-99,699	47,301	60,826	10	60,836
5.03	Adjusted opening balance	112,957	267	0	-99,699	47,301	60,826	10	60,836
5.05	Total comprehensive income	0	0	0	17,461	-5,040	12,421	6	12,427
5.05.01	Profit for the period	0	0	0	16,276	0	16,276	6	16,282
5.05.02	Other comprehensive income	0	0	0	1,185	-5,040	-3,855	0	-3,855
5.05.02.06	Realization of revaluation reserve	0	0	0	1,185	-1,185	0	0	0
5.05.02.07	Exchange variation of subsidiary located abroad	0	0	0	0	-3,855	-3,855	0	-3,855
5.07	Closing balance	112,957	267	0	-82,238	42,261	73,247	16	73,263

(A free translation of the original in Portuguese)

Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
Version: 1

**Consolidated Financial Statements / Statement of Changes in Equity - 1/1/2010 to 9/30/2010**

**(R\$ thousand)**

<b>1 - Code</b>	<b>2 - Description</b>	<b>Paid-up capital</b>	<b>Capital reserves, options granted and treasury shares</b>	<b>Revenue reserves</b>	<b>Retained earnings/ accumulated deficit</b>	<b>Other comprehensive income</b>	<b>Equity</b>	<b>Non-controlling interests</b>	<b>Consolidated equity</b>
5.01	Opening balance	112,957	267	0	-133,851	47,575	26,948	1	26,949
5.03	Adjusted opening balance	112,957	267	0	-133,851	47,575	26,948	1	26,949
5.05	Total comprehensive income	0	0	0	30,605	-631	29,974	7	29,981
5.05.01	Profit for the period	0	0	0	29,143	0	29,143	7	29,150
5.05.02	Other comprehensive loss (loss)	0	0	0	1,462	-631	831	0	831
5.05.02.06	Realization of revaluation reserve	0	0	0	1,462	-1,462	0	0	0
5.05.02.07	Exchange variation of subsidiary located abroad	0	0	0	0	831	831	0	831
5.07	Closing balance	112,957	267	0	-103,246	46,944	56,922	8	56,930

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Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S/A

(Unaudited)  
Version: 1

**Consolidated Financial Statements / Statement of Value Added**

**(R\$ thousand)**

1 - Code	2 - Description	Accumulated - current year 1/1/2011 to 9/30/2011	Accumulated - prior year 1/1/2010 to 9/30/2010
7.01	Revenue	540,556	467,816
7.01.01	Sales of products and services	540,234	455,186
7.01.02	Other income	86	12,886
7.01.04	Changes in the provision for doubtful trade receivables	236	-256
7.02	Inputs acquired from third parties	-283,501	-233,849
7.02.01	Cost of sales and services	-218,185	-234,209
7.02.02	Materials, energy, outsourced services and other	-64,964	1,737
7.02.03	Impairment/recovery of assets	40	127
7.02.04	Other	-392	-1,504
7.02.04.01	Loss from discontinued operations	-392	-1,504
7.03	Gross value added	257,055	233,967
7.04	Retentions	-11,894	-12,714
7.04.01	Depreciation, amortization and depletion	-11,894	-12,714
7.05	Net value added generated by the entity	245,161	221,253
7.06	Value added received through transfer	18,133	21,890
7.06.02	Finance income	18,133	21,890
7.07	Total value added to distribute	263,294	243,143
7.08	Distribution of value added	263,294	243,143
7.08.01	Personnel	76,574	64,551
7.08.01.01	Direct remuneration	65,508	55,180
7.08.01.02	Benefits	6,427	5,520
7.08.01.03	Government Severance Indemnity Fund for Employees (FGTS)	4,639	3,851
7.08.02	Taxes and contributions	127,677	101,286
7.08.02.01	Federal	70,975	52,686
7.08.02.02	State	56,485	48,438
7.08.02.03	Municipal	217	162
7.08.03	Remuneration of third party capital	42,761	48,156
7.08.03.01	Interest	37,833	44,223
7.08.03.02	Rentals	4,928	3,933
7.08.04	Remuneration of own capital	16,282	29,150
7.08.04.03	Earnings reinvested in the period	16,276	29,143
7.08.04.04	Non-controlling interests in earnings reinvested	6	7

(A free translation of the original in Portuguese)

Quarterly Information (ITR) - 9/30/2011 - PORTOBELLO S.A.

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Version: 1

## Management Report / Comments on Company Performance

All amounts in thousands of reais unless otherwise stated

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### COMMENTS ON THE CONSOLIDATED PERFORMANCE IN 3Q11

Portobello S.A. (BM&FBOVESPA - code: PTBL3), leader in the ceramic tile sector in Latin America, listed in the traditional segment of BOVESPA from 1991 to 2008, when it was included in the New Market, presents its results of operations for the third quarter and nine months of 2011 (3Q11 and 9M11). The Company's financial and operating information below is being presented on a consolidated basis and in reais, unless otherwise stated. This information is presented in accordance with accounting practices adopted in Brazil, including the standards issued by the Brazilian Accounting Pronouncements Committee (CPCs) and the International Financial Reporting Standards (IFRS). The comparisons made in this release take into consideration the third quarter of 2010 and 2009.

#### 3Q11 HIGHLIGHTS

- Net revenue reached R\$ 168 million, 19% higher than in 3Q10;
- Sales revenue in the domestic market increased 21% when compared with 9M10, while the industry index (ABRAMAT) stood at 10%;
- Gross profit totaled R\$ 57 million, a 23% increase in relation to 3Q10;
- EBIT of R\$ 32 million grew 52% in 3Q11 when compared with the same period of the prior year, while as compared with 2Q11 the growth was 244%;
- EBITDA totaled R\$ 36 million, 44% over 3Q10 and 173% when compared with 2Q11.

#### Message from Management

In this third quarter Portobello maintained its strategy of focus on the domestic market. Until the third quarter of 2011, the net revenue in the domestic market presented an expressive growth of 21% when compared with the same period in 2010. The Company's vocation for being a leader in design and innovation continues to pave the way for the favorable momentum experienced by the company, highlighting the results achieved with the continuous expansion of the real estate market.

The operating adjustments put into practice in the first quarter of this year, as well as the overcoming of the impacts caused by bad weather in the second quarter, which was mentioned in our last report, created the conditions for the company to continue to be confident on the good results to be achieved in the second half of the year.

These operating efforts, associated with the initiatives for recovering margins, mitigated the net impact of R\$ 1.8 million in the third quarter, arising from the increase in provisions for contingencies in view of court decisions on civil and labor claims unfavorable to the Company.

Therefore, in 2011 the Company posted a growth of 19% in net revenue and 20% in gross profit when compared with the nine months of 2010. Profit for the nine-month period, of R\$ 16 million, was lower than in the same period of 2010, when the Company posted a profit of R\$ 29 million as a result mainly of unusual and non-recurring expenses on logistics, legal provisions and bad weather that affected plant and inventories.

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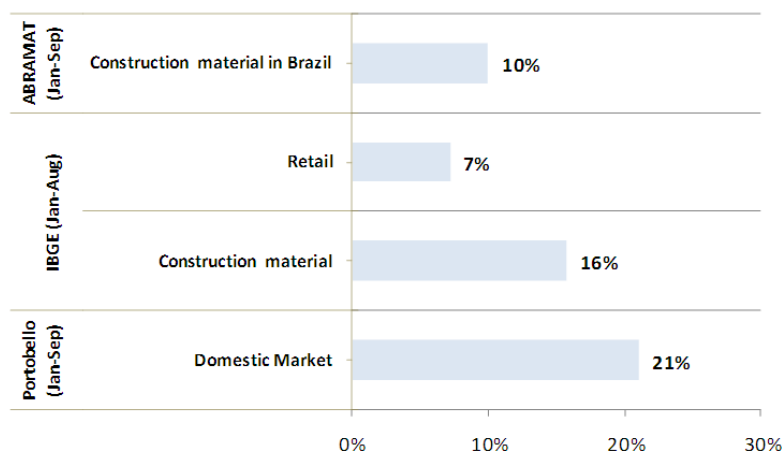
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## Management Report / Comments on Company Performance

All amounts in thousands of reais unless otherwise stated

### Evolution of Net Revenue - 9M11/9M10



The confidence on the evolution of the Company's results in 2011, as already mentioned in the previous report, increases due to the performance in the third quarter. The initiatives considered as essential for confirmation of the Company's expectations continue in process of implementation, as follows: (i) outsourcing of the production of items with lower margin; (ii) continuity of the plans for reduction of costs and manufacturing losses; (iii) sales growth in Portobello Shop stores that present growing profitability and mix; (iv) growing limitation of export, increasingly more focused on countries and products of greater profitability; and (v) reduction of working capital, as a result of optimized inventories in the last months, resulting in gains in the Company's operating margins and net profitability.

### Outlook

- Portobello expects the continuity of the strong demand for construction materials, also influenced by the exemption from Excise Tax (IPI) up to the end of 2012, as an incentive of the Government for civil construction, although lower than in 2010;
- The Company believes and has been directing its efforts to increase its market share and focus on the domestic market;
- Continuous productivity growth with consequent decreases in production costs and increase in quality. The probable inflationary pressures on the costs of inputs should be neutralized by gains in productivity that the Company expects to obtain with the administrative measures in progress and budgeted investments.
- The Company will continue working in commercial actions to reduce the need for working capital arising from inventories of work in process and finished goods, as well as in internal actions to minimize its challenges in the logistics area;
- Portobello believes that the recent governmental measure to increase the import tax for technical porcelains will reduce the distortions in the market of this important segment.
- Return on investment in business management system with full implementation up to the first quarter of 2013.

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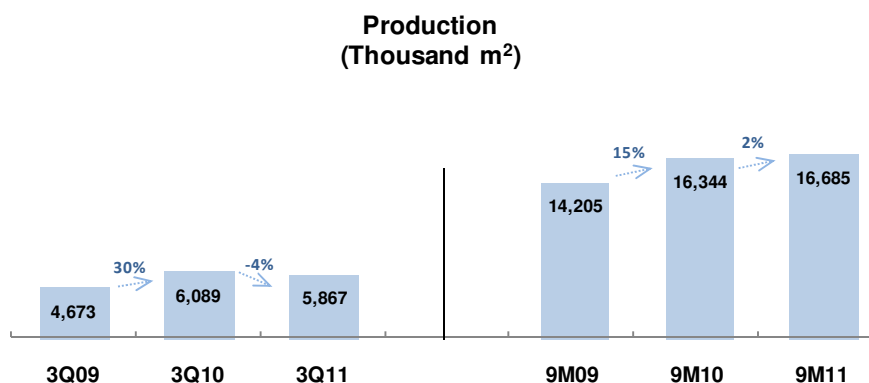
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## Management Report / Comments on Company Performance

All amounts in thousands of reais unless otherwise stated

### Production Performance

The volume produced reached 5,867 thousand m<sup>2</sup> in 3Q11, 4% lower than in 3Q10, due to the efforts to reduce the need for working capital through reduction of inventories of work in process and finished goods. In 2011, production totaled 16,685 thousand m<sup>2</sup>, 2% higher than in the same period of 2010.



The strategy of complementing the line of products through purchases from third parties was maintained. Of the total volume available for sale in 2011, own production accounted for 82% and third-party production accounted for 18%, in the same period of the prior year they corresponded to 90% and 10%, respectively.

### Sales Performance

The strong performance of sales in the periods was positively impacted by the growth of the physical sales volume in the domestic market, of 19% in the quarter and 28% in the nine-month period. This was a result of the actions intended to reduce the foreign market share and focus on the Brazilian market. Therefore, sales in the domestic market in relation to total sales corresponded to 93%, same percentage as in the third quarter of the prior year. Exports in 3Q11 increased 6% over 3Q10 and accounted for 7% of the total sales for the quarter and same percentage as in the same period of the prior year.

### Distribution

The Company's distribution network is based on four distinct channels with specific characteristics of products, services and commercial policy:

**Domestic market:** The three distribution channels are:

**Portobello Shop Retail** - Franchises that serve the Company's customers in the retail market through franchised stores under the Portobello Shop and Empório Portobello names. With 106 stores located in 93 cities, this channel is the largest Brazilian network of stores specialized in ceramic tiles.

**Multi-brand resale** - Responsible for the customers who are resellers of construction material, distributing the Company's products in the retail market.

**Engineering** - Represented by specialized teams that serve civil construction companies and real estate development companies.

**Foreign market:** This is represented by sales to several countries through the Company's own teams or independent representatives. Exports in 2011 were limited to more profitable markets and decreased in percentage of total sales, in accordance with previously determined plans.



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## Management Report / Comments on Company Performance

All amounts in thousands of reais unless otherwise stated

Operating performance	3Q09	% NOR	3Q10	% NOR	3Q11	% NOR	Variation % 3Q11 x 3Q10
Net operating revenue	100,851	100%	140,589	100%	167,900	100%	19%
Domestic market	91,719	91%	130,357	93%	155,790	93%	20%
Foreign market	9,132	9%	10,232	7%	12,110	7%	18%
(-) Cost of sales	(72,250)	72%	(93,804)	67%	(110,525)	66%	18%
(=) Gross operating profit	28,601	28%	46,785	33%	57,375	34%	23%

Operating performance	9M09	% NOR	9M10	% NOR	9M11	% NOR	Variation % 9M11 x 9M10
Net operating revenue	283,584	100%	366,783	100%	436,171	100%	19%
Domestic market	256,074	90%	334,128	91%	403,603	93%	21%
Foreign market	27,510	10%	32,655	9%	32,568	7%	0%
(-) Cost of sales	(206,545)	73%	(251,672)	69%	(297,877)	68%	18%
(=) Gross operating profit	77,039	27%	115,111	31%	138,294	32%	20%

\* NOR= Net operating revenue

## Economic and financial performance

Consolidated results of operations	3Q09	3Q10	3Q11	Variation % 3Q11 x 3Q10
<b>Net operating revenue</b>	<b>100,851</b>	<b>140,589</b>	<b>167,900</b>	<b>19%</b>
<b>Gross operating profit</b>	<b>28,601</b>	<b>46,785</b>	<b>57,375</b>	<b>23%</b>
<i>Gross margin</i>	28%	33%	34%	1 p.p.
Operating expenses	(21,072)	(25,631)	(25,118)	-2%
Selling	(13,843)	(20,825)	(25,821)	24%
General and administrative	(3,801)	(4,388)	(4,619)	5%
Other operating income (expenses), net	(464)	1,919	(1,766)	-192%
Other gains (losses), net	(2,964)	(2,337)	7,088	-403%
<b>EBIT</b>	<b>7,529</b>	<b>21,154</b>	<b>32,257</b>	<b>52%</b>
<i>EBIT margin</i>	7%	15%	19%	4 p.p.
Net finance result	(4,129)	(6,296)	(14,495)	130%
<b>Operating profit</b>	<b>3,400</b>	<b>14,858</b>	<b>17,762</b>	<b>20%</b>
Income tax and social contribution	(911)	3,377	(5,024)	-249%
Profit for the period from continuing operations	2,489	18,235	12,738	-30%
Profit for the period from discontinued operations *	(1,185)	(1,012)	(170)	-83%
<b>Profit for the quarter</b>	<b>1,304</b>	<b>17,223</b>	<b>12,568</b>	<b>-27%</b>
<i>Net margin</i>	1%	12%	7%	-5 p.p.
<b>EBITDA (*)</b>	<b>11,690</b>	<b>25,243</b>	<b>36,264</b>	<b>44%</b>
<i>EBITDA margin</i>	12%	18%	22%	4 p.p.

(\*) The operations of the subsidiary Portobello América, Inc. were discontinued on December 31, 2010 and the data related to this discontinued operation is being presented in the statement of income for the year as one item, according to CPC/IFRS. The comments herein follow the same classification.

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Consolidated results of operations	9M09	9M10	9M11	Variation % 9M11 x 9M10
<b>Net operating revenue</b>	<b>283,584</b>	<b>366,783</b>	<b>436,171</b>	<b>19%</b>
<b>Gross operating profit</b>	<b>77,039</b>	<b>115,111</b>	<b>138,294</b>	<b>20%</b>
<i>Gross margin</i>	27%	31%	32%	1 p.p.
Operating expenses	(53,884)	(63,438)	(89,602)	41%
Selling	(40,132)	(54,176)	(72,007)	33%
General and administrative	(11,114)	(12,824)	(13,614)	6%
Other operating income (expenses), net	5,479	4,376	(8,608)	-297%
Other gains (losses), net	(8,117)	(814)	4,627	-668%
<b>EBIT</b>	<b>23,155</b>	<b>51,673</b>	<b>48,692</b>	<b>-6%</b>
<i>EBIT margin</i>	8%	14%	11%	-3 p.p.
Net finance result	(12,073)	(20,837)	(24,310)	17%
<b>Operating profit</b>	<b>11,082</b>	<b>30,836</b>	<b>24,382</b>	<b>-21%</b>
Income tax and social contribution	(2,380)	(182)	(7,709)	4136%
Profit for the period from continuing operations	8,702	30,654	16,673	-46%
Profit for the period from discontinued operations *	(3,816)	(1,504)	(391)	-74%
<b>Profit for the nine-month period</b>	<b>4,886</b>	<b>29,150</b>	<b>16,282</b>	<b>-44%</b>
<i>Net margin</i>	2%	8%	4%	-4 p.p.
<b>EBITDA (*)</b>	<b>35,424</b>	<b>64,387</b>	<b>60,586</b>	<b>-6%</b>
<i>EBITDA margin</i>	12%	18%	14%	-4 p.p.

(\*) The operations of the subsidiary Portobello América, Inc. were discontinued on December 31, 2010 and the data related to this discontinued operation is being presented in the statement of income for the year as one item, according to CPC/IFRS.

The comments herein follow the same classification.

### Net Revenue

Net revenue grew 19% in 3Q11 when compared with the same period of the prior year, reaching R\$ 168 million. In 9M11, revenue reached R\$ 436 million, 19% higher than in 9M10, 93% of which obtained in the domestic market. The increase of 21% in the domestic market was equally shared by the Engineering, Multi-brand Resale and Portobello Shop channels.

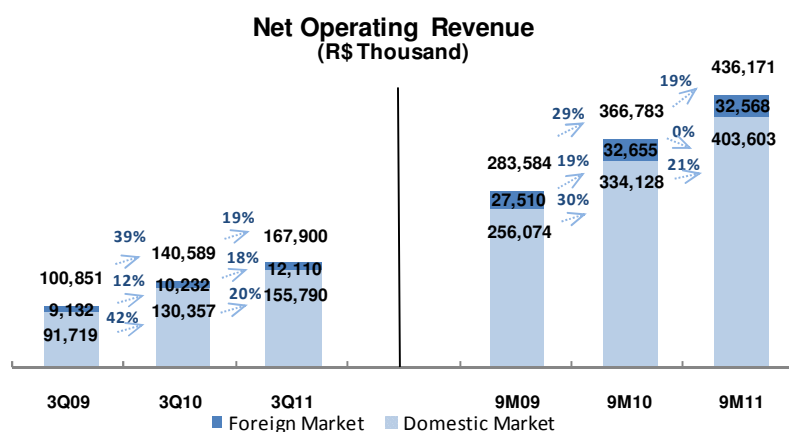
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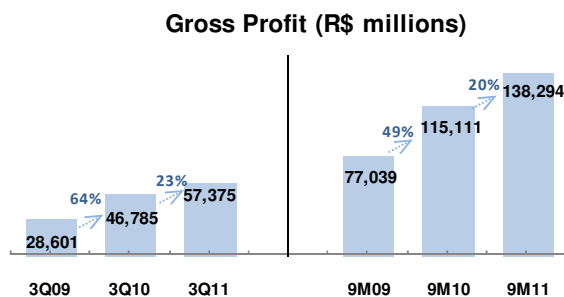
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## Gross Profit

Gross profit reached R\$ 57 million in 3Q11, 23% over 3Q10, impacted by the increase in sales volume. In 9M11, gross profit totaled R\$ 138 million, with a growth of 20% over the same period of the prior year.



## Operating Expenses

Selling expenses totaled R\$ 26 million in 3Q11, corresponding to an increase of 24% as compared with the same period of 2010 as a result of: (i) greater sales volume; (ii) increase in sales force; (iii) launch of new products; (iv) marketing actions to support the sales growth and (v) increase in logistics expenses.

Administrative expenses totaled R\$ 5 million in the quarter and increased 5% when compared with the quarter ended September 30, 2010, but remained below the operating growth, generating gain in operating efficiency.

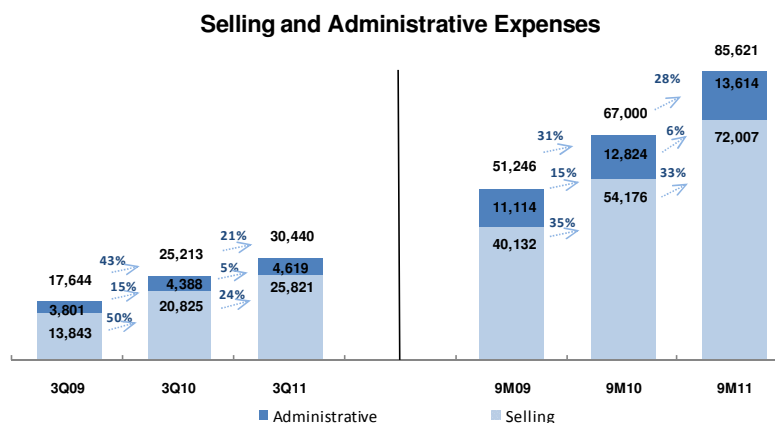
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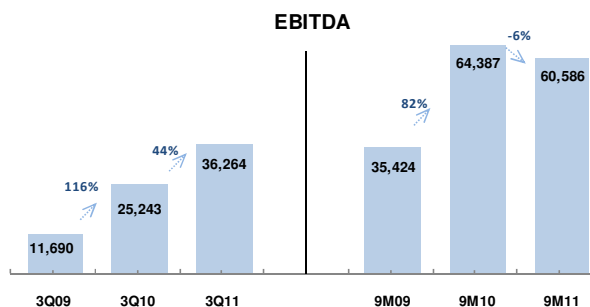
**Other operating income (expenses), net:** In the third quarter, the Company recognized a net operating expense of R\$ 1.8 million, a large part of its refers to the increase in the provision for contingencies related to court decisions on civil, labor and tax claims unfavorable to the Company. In the same period of 2010, the Company had a net operating income of R\$ 2 million, effect of the complement of the receivables from Eletrobrás, R\$ 9 million in other operating income reduced by the inclusion of new debts in the installment program of Law 11941/09, amounting to 5.5 million, plus labor contingencies of R\$ 1.6 million, recognized under "other operating expenses".

**Other gains (losses), net:** With the appreciation of the real, the Company recognized in 3Q11 an exchange gain equivalent to R\$ 8 million on trade receivables.

Operating profit before finance result (EBIT) reached R\$ 32 million and R\$ 49 million, respectively, in 3Q11 and 9M11, that is, an increase of 52% in the quarter and drop of 6% in 9M11 in relation to the same periods of the prior year. The ratio of EBIT to net revenue presented a margin of 19% in 3Q11, 4 percentage points above the ratio in the same period of the prior year, of 15%, and reflects the exchange gain reduced by the increase in selling expenses and other net operating expenses mentioned above.

### EBITDA

EBITDA, earnings before interest, taxes, depreciation and amortization, profit attributable to non-controlling interests and loss for the period from discontinued operations totaled R\$ 36 million in 3Q11 and R\$ 61 million in 9M11.



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EBITDA	3Q09	3Q10	3Q11	Variation % 3Q11 x 3Q10
Profit attributable to the Company's stockholders	1,302	17,220	12,565	-27%
Net finance income (costs)	4,129	6,296	14,495	130%
Depreciation, amortization and depletion	4,161	4,089	4,007	-2%
Income tax and social contribution	911	(3,377)	5,024	-249%
Profit attributable to non-controlling interests	2	3	3	0%
Loss for the period from discontinued operations	1,185	1,012	170	-83%
(=) EBITDA from continuing operations (*)	11,690	25,243	36,264	44%
% of net revenues	12%	18%	22%	4 p.p.

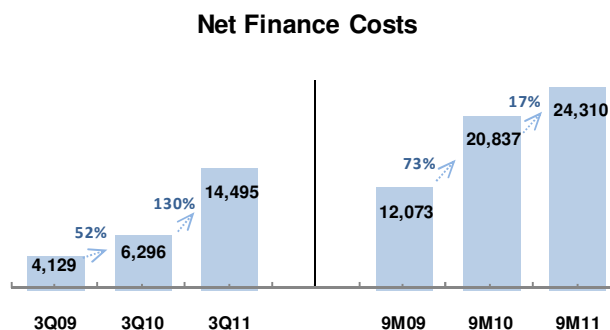
(\*) According to CPC/IFRS, discontinued operations are not part of the operating profit (loss).

EBITDA	9M11	9M10	9M11	Variation % 9M11 x 9M10
Profit attributable to the Company's stockholders	4,882	29,143	16,276	-44%
Net finance income (costs)	12,073	20,837	24,310	17%
Depreciation, amortization and depletion	12,269	12,714	11,894	-6%
Income tax and social contribution	2,380	182	7,709	4136%
Profit attributable to non-controlling interests	4	7	6	-14%
Loss for the period from discontinued operations	3,816	1,504	391	-74%
(=) EBITDA from continuing operations (*)	35,424	64,387	60,586	-6%
% of net revenues	12%	18%	14%	-4 p.p.

(\*) According to CPC/IFRS, discontinued operations are not part of the operating profit (loss).

## Net Finance Costs

The finance result in 3Q11 presented a net finance cost of R\$ 14 million, against a net finance cost of R\$ 6 million in 3Q10. In 9M11, net finance result totaled R\$ 24 million against R\$ 21 million in 2010. Net finance costs were higher by 130% and 17%, respectively, when compared with the same periods of 2010, mainly as a result of the exchange variation on the balances of foreign currency financing.



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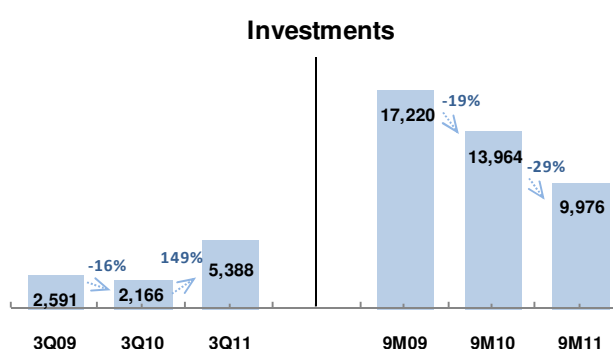
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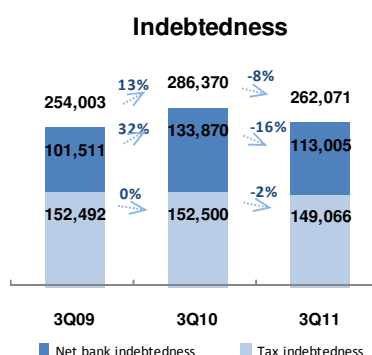
### Investments

In 3Q11, investments of R\$ 5 million were made. These investments focused on improvements in the manufacturing process aimed at a higher productivity and expenses on acquisition and implementation of business management systems, also named Logistics Management System. Up to the third quarter of 2011, investments totaled R\$ 10 million. The 2011 investment program will continue in the fourth quarter, in the implementation of business management systems and in the logistics area.



### Indebtedness / Capital Structure

Net bank indebtedness in September 2011 decreased R\$ 24 million, 8% lower when compared with the same month of 2010, due to the repayments of short-term and long-term loans and financing. At September 30, 2011, net bank indebtedness was R\$ 113 million, against R\$ 134 million at the end of 3Q10, while tax indebtedness decreased 2% when compared with September 2010, effect of the payment of the installment program of Law 11941/09 and the positive economic adjustment upon the consolidation of the installment program. See Note 25(a).



<b>Net bank indebtedness</b>	<b>3Q09</b>	<b>3Q10</b>	<b>3Q11</b>
Current	86,739	91,967	80,729
Non-current	22,318	56,087	42,623
(=) Total bank indebtedness	109,057	148,054	123,352
Cash and cash equivalents and marketable securities	7,546	14,184	10,347
(=) Total net bank indebtedness	101,511	133,870	113,005

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Financial leverage	3Q09	3Q10	3Q11
Net bank indebtedness	101,511	133,870	113,005
Tax indebtedness	152,492	152,500	149,066
EBITDA (last 12 months)	46,935	87,761	82,350
(=) Net bank indebtedness / EBITDA	2.2	1.5	1.4
(=) Net bank indebtedness / EBITDA	5.4	3.3	3.2

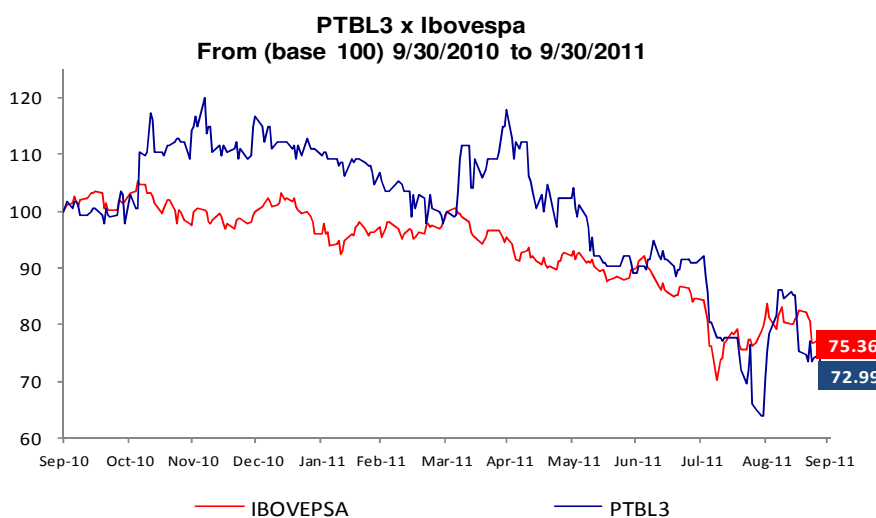
As mentioned in Note 13, the Company has receivables, backed by contract, from the related party Refinadora Catarinense S/A, arising from the favorable outcome on the lawsuit filed against the National Treasury (IPI Premium Credit). These receivables are guaranteed by a final and unappealable decision and have already been converted into bonds to pay court-ordered debts, paid annually for a period of 10 years. The first of the ten installments, in the amount of R\$ 10,097, was received by Portobello in August 2011 and, as permitted by the contract, with application of discount. These receivables at September 30, 2011 amount to R\$ 91,843 and, when deducted from total indebtedness, total R\$ 170,228, or a Net Debt (bank and tax) / EBITDA ratio of 2.06.

## Human Resources

Consolidated personnel at September 30, 2011 comprised 2,382 staff, 2,237 of whom were own personnel, 108 outsourced, 17 interns and 20 temporary workers. At September 30, 2010, personnel comprised 2,374 staff, 2,216 of whom were own personnel, 115 outsourced, 16 interns and 27 temporary workers.

## Capital Markets

The quotation for the common shares of Portobello (PTBL3) at September 30, 2011 was R\$ 1.27, a devaluation of 27% in the last 12 months, while in the same period the Ibovespa recorded a devaluation of 25%. In 2011, PTBL3 had a fall of 37% and the Ibovespa a decline of 25%. At September 30, 2011, the market value of Portobello was R\$ 202 million.



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### Awards in the Quarter

- *17o. Prêmio PINI* award - elected the best company in the categories "Best Suppliers of the National Construbusiness" and "Ceramic Tile".
- *Prêmio Top de Marketing ADVB/SC 2011* award - elected one of the 10 outstanding companies for expanding its marketing strategy beyond the traditional boundaries, investing in digital marketing.
- Indication for the *Prêmio Top of Mind 2011 Casa&mercado* award - with the questions "*Qual a primeira marca que lhe vem à cabeça quando se fala em revestimentos cerâmicos?*" (What is the first brand that comes to your mind when you think about ceramic tiles?) and "*Qual a primeira marca que lhe vem à cabeça quando se fala loja de piso de revestimento em geral?*" (What is the first brand that comes to your mind when you think about general tile floor?).
- Participation in the *Cersaie 2011* - largest fair of the industry held in Bologna, Italy, from September 20 to 24, with a stand of 128m<sup>2</sup>, where the Company presented the launches for 2011.

### The Company's Management comprises the following members:

#### Executive Board

Name	Position
Cesar Gomes Júnior	Chief Executive Officer
Cláudio Ávila da Silva	Vice-President
Rildo Pinheiro	Chief Financial and Investor Relations Officer
Mauro do Valle Pereira	Director

#### Board of Directors

Name	Position	Observation
Cesar Bastos Gomes	Chairman	
Cesar Gomes Júnior	Vice-Chairman	Chief Executive Officer
Plínio Villares Musetti	Member	
Francisco Amaury Olsen	Member	Independent
Glauco José Côte	Member	Independent
Mailson Ferreira da Nóbrega	Member	Independent
Mário José Gonzaga Petrelli	Member	Independent
Maurício Levi	Member	Independent
Rami Naum Goldfajn	Member	Independent

Visit the Investor Relations Site: [www.portobello.com.br/ri](http://www.portobello.com.br/ri)



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### 1 General Information

Portobello S.A., also herein referred to as "Company" or "Parent company", is a listed corporation whose shares are traded on the São Paulo Futures, Commodities and Stock Exchange (BM&FBOVESPA S.A.) New Market segment, under the code PTBL3. The Company is controlled by a group of stockholders, formalized in the agreement entered into on April 15, 2011, which holds 60.97% of the Company's shares at September 30, 2011. The remaining 39.03% of the shares is widely held.

With headquarters in Tijucas, State of Santa Catarina, the Company was formed in 1977 with the main purposes of manufacturing and selling ceramic and porcelain products in general, such as floors, technical and enameled porcelain, decorated and special objects, mosaics, products for the lining of interior walls, external façades, as well as the provision of supplementary services for the civil construction industry in Brazil and abroad.

The Company also holds investments in the following subsidiaries: (i) Portobello América, which was established to sell Portobello products in the North American market, and, at September 30, 2011, is classified as a discontinued operation, as described in Note 37; (ii) Mineração Portobello, which supplies about 50% of the raw materials used in the production of ceramic tiles; (iii) PBTech, which was incorporated with the objective of providing civil construction companies a differentiated service, with sales of products and services; and (iv) Portobello Shop, which manages Portobello Shop and Empório Portobello franchised stores specialized in ceramic tiles, being the only franchised ceramic tile chain in Brazil, with 106 stores.

### 2 Summary of Significant Accounting Policies

The significant accounting policies applied in the preparation of the quarterly information are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

#### 2.1 Basis of presentation

The quarterly information has been prepared under the historical cost convention, as modified by the revaluation in 2006 of land, buildings and improvements and financial assets and liabilities measured at fair value through profit or loss.

The preparation of the quarterly information requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated quarterly information are disclosed in Note 3.

#### a) Consolidated quarterly information

The consolidated quarterly information has been prepared and is being presented in accordance with accounting practices adopted in Brazil, including the pronouncements issued by the Brazilian Accounting Pronouncements Committee (CPC).

The consolidated quarterly information has also been prepared and is being presented in accordance with International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB).

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### b) Parent company quarterly information

The quarterly information of the Parent company has been prepared in accordance with accounting practices adopted in Brazil issued by the CPC and is disclosed together with the consolidated quarterly information.

#### 2.2 Consolidation

##### 2.2.1 Consolidated quarterly information

#### a) Subsidiaries

Subsidiaries are all entities over which the Company has the power to determine the financial and operating policies, generally accompanying an interest of more than one half of the voting rights. The existence and effect of possible voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are de-consolidated from the date that control ceases.

The Company's ownership interest percentage in subsidiaries is as follows:

	Percentage of voting capital	
	September 30, 2011	December 31, 2010
Portobello América, Inc.	100.00	100.00
PBTech Com. Serv. Revest. Cer. Ltda.	99.94	99.94
Portobello Shop S.A.	99.90	99.90
Mineração Portobello Ltda.	99.76	99.76

Transactions between the Company and its subsidiaries, as well as unrealized balances, gains and losses, have been eliminated on consolidation.

The reconciliation between the equity and the profit for the periods presented of the Company and Consolidated is as follows:

	Equity		Profit	
	September 30, 2011	December 31, 2010	September 30, 2011	September 30, 2010
Parent company	73,247	60,864	16,238	29,107
Unrealized inventory profit	-	(38)	-	(193)
Reversal of unrealized profit	-	-	38	229
Consolidated excluding non-controlling interests	73,247	60,826	16,276	29,143

The accounting policies of subsidiaries are changed where necessary to ensure consistency with the policies adopted by the Company.

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### b) Transactions and non-controlling interests

The Company and its subsidiaries treat transactions with non-controlling interests as transactions with their equity owners. For purchases from non-controlling interests, the difference between any consideration paid and the proportion of the carrying amount of the net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Company ceases to have control, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognized in profit or loss. Any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Company had directly disposed of the related assets or liabilities. This means that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

#### 2.2.2 Parent company quarterly information

In the parent company quarterly information, subsidiaries are recorded on the equity method of accounting. In accordance with this method, an investment is initially recognized at cost and, subsequently, adjusted to recognize the interest of the Company in changes in the investee's net assets. Adjustments to the investment's carrying amount are also necessary to recognize the Company's proportionate interest in changes in the investee's carrying value adjustments, recorded directly in equity. These changes are recognized directly in the parent company's equity as carrying value adjustments.

Under the equity method of accounting, the Company's share of profits of subsidiaries allocated to dividends is recognized as dividends receivable, in current assets. Accordingly, the investment is stated net of dividends proposed by the subsidiary. Dividends, therefore, are not recognized in the statement of income.

### 2.3 Segment information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, responsible for allocating resources and assessing performance of the operating segments, is the Executive Board that makes the strategic decisions of the Company and its subsidiaries.

### 2.4 Foreign currency translation

#### a) Functional currency and presentation currency

The items included in the quarterly information of each of the Company and its subsidiaries are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated quarterly information is presented in Brazilian reais, which is the Company's functional currency, and also the Group's presentation currency.

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### b) Transactions and balances

Foreign currency transactions are translated into Brazilian reais using the exchange rates prevailing at the dates of the transactions, or valuation when items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of income, as other gains and losses, except for financing transactions, which are recognized in finance income or costs.

### c) Subsidiaries

The assets and liabilities recorded in U.S. dollars by the foreign subsidiary were translated to reais at the exchange rate ruling on the balance sheet date and the results of operations at the monthly average exchange rates. The exchange variation on the foreign investment was recorded as a cumulative translation adjustment in equity under "Carrying value adjustments".

### 2.5 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less, which are readily convertible into known amounts of cash and are subject to immaterial risk of change in value.

### 2.6 Financial assets

#### 2.6.1 Classification

The Company classifies its financial assets in the following categories: loans and receivables, held to maturity, financial assets measured at fair value through profit or loss (held for trading) and available-for-sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### a) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The loans and receivables of the Company and its subsidiaries comprise "trade receivables".

#### b) Financial assets held to maturity

These are basically financial assets that cannot be classified as loans and receivables because they are quoted in an active market. In this case, these financial assets are acquired with the purpose and financial ability of being held up to their maturity.

#### c) Financial assets measured at fair value through profit or loss (held for trading):

These are financial assets held for active and frequent trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Gains or losses arising from changes in fair value of financial assets measured at fair value through profit or loss are recorded in the statement of income in "Finance income (costs)" in the period in which they occur.

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### d) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of them within 12 months of the balance sheet date.

#### 2.6.2 Recognition and measurement

Purchases and sales of financial assets are recognized on the trade-date - the date on which the Company and its subsidiaries commit to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the statement of income. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company and its subsidiaries have transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. After initial recognition, loans and receivables and investments held to maturity are measured at amortized cost using the effective interest method, less any impairment loss.

#### 2.6.3 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 2.7 Derivative financial instruments and hedging activities

The Company and its subsidiaries do not have derivative financial instruments and hedging activities.

#### 2.8 Impairment of financial assets

The Company and its subsidiaries assess at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment, as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Company and its subsidiaries use to determine whether there is objective evidence of an impairment loss include:

- i) significant financial difficulty of the issuer or obligor;
- ii) a breach of contract, such as a default or delinquency in interest or principal payments;
- iii) it becomes probable that the debtor will enter bankruptcy or other financial reorganization;
- iv) the disappearance of an active market for that financial asset because of financial difficulties; or
- v) observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:

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- adverse changes in the payment status of debtors in the portfolio; and
- national or local economic conditions that correlate with defaults on the assets in the portfolio.

### 2.9 Trade receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of the business of the Company and its subsidiaries. They are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for doubtful trade receivables. Usually, in practice, they are recognized at the amount billed, adjusted by the provision, when necessary. If collection is expected in one year or less (or in the normal operating cycle of the business of the Company and its subsidiaries), they are classified as current assets, otherwise they are stated in non-current assets.

The provision for doubtful trade receivables is established when there is objective evidence that the Company or its subsidiaries will not be able to realize the amounts due under the original terms of the trade receivables, and is calculated based on the estimated amount believed to be sufficient to cover losses on the realization of the accounts receivable, taking into account each customer's situation and the guarantees obtained.

### 2.10 Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted moving average method. The costs of finished products and work in process comprise raw materials, direct labor, other direct costs and related general production expenses (based on the normal operating capacity), except for borrowing costs. The net realizable value is the estimated sales price in the normal course of business, less completion costs and selling expenses.

### 2.11 Judicial deposits

Judicial deposits are monetarily restated at the savings account rate and recorded as non-current assets, in long-term receivables.

### 2.12 Receivables from Eletrobrás

Receivables from Eletrobrás arise from the undisputed amount involved in an ongoing lawsuit and are recognized based on calculations of the Federal Court accounting department, restated by the inflation rate plus 12% p.a.

### 2.13 Investments

Investments in subsidiaries are recorded on the equity method of accounting and the equity in the earnings or loss of subsidiaries is recognized in the statement of income as operating income or expenses. In the case of the investment in the subsidiary Portobello America Inc., the changes in the value of the investment exclusively arising from exchange variations are recorded in the account "Carrying value adjustments", in the Company's equity, and will be taken to the statement of income for the year only when the investment is sold or written down as a loss.

A provision for loss on investments is recorded when there are losses on investments in subsidiaries that exceed their carrying amount. The Company classifies the provision in non-current liabilities, under "Provision for loss on investments", with a corresponding entry in the statement of income, as "Equity in the loss of subsidiaries". The provision for loss on investment in the subsidiary Portobello América, which is under the process of business discontinuation, is classified in current liabilities.

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Other investments are recognized at historical cost and adjusted by a provision for impairment, if there is indication of any loss (Note 20).

### 2.14 Property, plant and equipment

Property, plant and equipment are stated at deemed cost, less accumulated depreciation. The corresponding entries to these revaluations are recorded in a specific account in equity and in deferred taxes under non-current liabilities. As permitted by CPC Pronouncement 13 - First-time adoption of Law 11638/07, the Company opted to maintain the revaluation reserve up to its total realization.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company or its subsidiaries and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to production cost, as incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to reduce their cost to their residual values over their estimated useful lives, as follows:

	Years
Buildings, constructions and improvements	25-40
Machinery and equipment	10-15
Furniture and fixtures	10
Computers	5

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. Based on the reviews to date, there is no need to record provisions for any permanent impairment.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 21).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized within "Other operating income (expenses), net" in the statement of income.

### 2.15 Intangible assets

Intangible assets relate to trademarks and patents, expenses with the implementation of the management system and software, rights to explore mineral resources and goodwill. Intangible assets are stated at acquisition or formation cost, net of accumulated amortization and impairment losses, when applicable. The amortization is calculated using annual rates applied on the straight-line method, as mentioned in Note 22, based on the defined useful life for the assets, as follows:

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	Years
Software	5
Right to explore mineral resources	5
Trademarks and patents	Indefinite
Goodwill	Indefinite

The Company and its subsidiaries assigned indefinite useful lives to trademarks and patents and goodwill, based on an analysis of all relevant factors, since there is no limitation to the period during which these assets are expected to generate net cash inflows to the entities.

The Company and its subsidiaries test an intangible asset with an indefinite useful life for impairment by comparing its recoverable amount with the corresponding carrying amount, on an annual basis or whenever there is an indication that the intangible asset may be losing its economic substance, as determined by GPC 01 - Impairment of Assets. The book amounts at September 30, 2011 are judged to approximate their fair values.

### 2.16 Leases

Leases of property, plant and equipment in which the Company and its subsidiaries assume all ownership risks and benefits are classified as finance leases under "Loans and financing". These finance leases are recorded as a financed purchase, recognizing at the beginning of the lease a property, plant and equipment item and a financing liability (lease) at fair value and subsequently at amortized cost. Property, plant and equipment acquired in finance leases are depreciated at the rates disclosed in Note 21.

A lease in which the Company and its subsidiaries assume only part of the ownership risks and benefits is classified as an operating lease. Operating lease payments are charged to income on the straight-line basis over the term of the lease.

### 2.17 Impairment of non-financial assets

Assets that are subject to amortization are reviewed for impairment annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets are subsequently reviewed for possible reversal of the impairment at each reporting date.

### 2.18 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. In practice, they are usually recognized at the amount of the related invoice.



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### 2.19 Loans and financing

These are initially recognized at fair value, upon the receipt of funds, net of transaction costs. Subsequently, the loans are presented at amortized cost, that is, plus charges and interest proportional to the period elapsed ("pro rata temporis").

Loans are classified as current liabilities unless the Company and its subsidiaries have an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

### 2.20 Provisions for contingencies, contingent assets and liabilities

Provisions for contingencies are recognized when the Company has a legal or informal present obligation as a result of past events, it is probable that assets will be surrendered to settle the obligation, and a reliable estimate of the amount can be made. Provisions are measured at the present value of the expenditures expected to be required to settle the obligation and are evaluated individually by the Company's legal counsel, which classifies them in accordance with the expectations of favorable outcomes. The increase in the provision due to passage of time is recognized as finance costs.

Contingent liabilities classified as possible losses are not recorded but are disclosed in the financial statements, and those classified as remote losses are not accrued or disclosed.

Contingent assets are not recognized, except when the Company deems the gain practically certain or when there are current guarantees or judicial unappealable favorable decisions.

### 2.21 Current and deferred income tax and social contribution

The current income tax and social contribution expense are calculated based on the rates of 25% for income tax and 9% for social contribution effective under the current tax legislation. The offset of income tax and social contribution losses is limited to 30% of taxable income of each year.

Deferred tax assets relate to accumulated income tax and social contribution losses and temporary differences, and deferred tax liabilities relate to revaluations of property, plant and equipment and also to temporary differences. The recognition of tax assets takes into consideration the expectation of future taxable income and they are calculated based on the rates established by current tax legislation. The amount recorded is considered realizable based on estimates prepared by the Company.

Deferred tax assets and liabilities are offset whenever there is a legal right to offset current tax liabilities and assets, and they are related to income tax charged by the same tax authority to the same entity subject to taxation.

### 2.22 Employee benefits

#### a) Private pension plan

The Company sponsors a benefit plan with characteristics of a defined contribution plan; however, it offers a minimum retirement benefit for length of service or age (defined benefit components). A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not have sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is different from a defined contribution plan. Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary.

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The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using market interest rates that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension obligation. The liability recognized in the balance sheet is the present value of the defined benefit obligations at the end of the reporting period less the fair value of plan assets, together with adjustments for unrecognized past services. When the calculation results in a benefit to the Company, the asset to be recognized is limited to the total of any unrecognized past-service costs and the present value of economic benefits available in the form of future reimbursements from the plan or decreases in future contributions to the plan.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recorded as other comprehensive income in equity, under "Carrying value adjustments".

Past-service costs are recognized immediately in profit or loss, unless changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortized on a straight-line basis over the vesting period.

For defined contribution plans, the Company has no further payment obligation once the contributions have been paid. The contributions are recognized as employee benefit expenses when they become due. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

### b) Profit-sharing plan

Profit sharing and bonuses, where applicable, are recognized at the end of the year, when the amount can be accurately calculated by the Company. The Company recognizes in current liabilities, under "Other", and in the statement of income, under "Other operating expenses", profit sharing based on a formula that takes into account the achievement of 80% of the budgeted profit before interest and taxes.

### 2.23 Share capital

The Company's capital is exclusively represented by common shares and is classified in equity, as disclosed in Note 31.

### 2.24 Share issue costs

Share issue costs are recognized in the Company's equity, deducted from the proceeds from the shares issued.

### 2.25 Dividend distribution

Distribution of dividends to the Company's stockholders is recognized as a liability in the financial statements at year-end based on the Company's bylaws. Any amount that exceeds the minimum required is only provided on the date it is approved by the stockholders in General Meeting.

### 2.26 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the activities of the Company and its subsidiaries, and is shown net of value-added tax, returns, rebates and discounts and after eliminating sales between the Company and its subsidiaries.

Sales revenue is recognized at the time the products or services are delivered, on the transfer of ownership and when all the following conditions are fulfilled: a) the customer assumes all significant risks and benefits of ownership;

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b) the amount of the revenue can be reliably determined; c) the receipt of the trade receivable is probable; and d) the costs incurred or to be incurred related to the transaction can be reliably determined.

### a) Sales of goods - wholesale

The Company manufactures and sells a range of ceramic tiles in the wholesale market. Sales of goods are recognized when the Company has delivered products to the wholesaler, who has full discretion over the channel and price to resell the products, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products. Delivery does not occur until: (i) the products have been shipped to the specified location; (ii) the risks of obsolescence and loss have been transferred to the wholesaler (iii) the wholesaler has accepted the products in accordance with the sales contract; and (iv) the acceptance provisions have lapsed or the Company has objective evidence that all criteria for acceptance have been satisfied.

The ceramic tiles are occasionally sold with volume discounts and customers have the right to return defective products purchased in the wholesale market. Sales are recorded based on prices established in the sales contracts. No element of financing is deemed present as the sales are made with a credit term varying in accordance with the type of customer (home centers, real estate development companies, franchised stores), which is consistent with market practice; therefore, these sales are not discounted to present value.

### b) Royalty income

Royalty income is recognized on the accrual basis in accordance with the substance of the respective agreements.

### c) Interest income

Interest income is recognized on the accrual basis, using the effective interest method, to the extent that it is expected to be realized.

## 2.27 Result from discontinued operations

The result from discontinued operations is stated as a separate amount in the statement of income, comprising the total result after income tax of these operations less any impairment loss, as mentioned in Note 37.

## 2.28 Standards, amendments and interpretations to existing standards that are not yet effective

### a) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company and its subsidiaries

The following standards and amendments to existing standards have been published and are mandatory for the Company's accounting periods beginning on or after January 1, 2011 or later periods but the Company and its subsidiaries have not early adopted them.

- IFRS 9, "Financial instruments", issued in November 2009. This standard is the first step in the process to replace IAS 39, "Financial instruments: recognition and measurement" and introduces new requirements for classification and measurement of assets. The standard is not applicable until January 1, 2013 but is available for early adoption.

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- "Classification of rights issues" (amendment to IAS 32), issued in October 2009. The amendment applies to annual periods beginning on or after February 1, 2010. Earlier application is permitted. The amendment addresses the accounting for rights issues that are denominated in a currency other than the functional currency of the issuer. Provided certain conditions are met, such rights issues are now classified as equity regardless of the currency in which the exercise price is denominated. Previously, these issues had to be accounted for as derivative liabilities. The amendment applies retrospectively in accordance with IAS 8 'Accounting policies, changes in accounting estimates and errors'.
- IFRIC 19, "Extinguishing financial liabilities with equity instruments", effective July 1, 2010. The interpretation clarifies the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability (debt for equity swap). It requires a gain or loss to be recognized in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued. If the fair value of the equity instruments issued cannot be reliably measured, the equity instruments should be measured to reflect the fair value of the financial liability extinguished.
- "Prepayments of a minimum funding requirement" (amendments to IFRIC 14). The amendments correct an unintended consequence of IFRIC 14, "IAS 19 - The limit on a defined benefit asset, minimum funding requirements and their interaction". Without the amendments, entities are not permitted to recognize as an asset some voluntary prepayments for minimum funding contributions. This was not intended when IFRIC 14 was issued, and the amendments correct this. The amendments are effective for annual periods beginning January 1, 2011. Earlier application is permitted. The amendments should be applied retrospectively to the earliest comparative period presented.

Management will evaluate the total impact of these standards and amendments to standards; however, they are not expected to have any effects on the parent company or consolidated quarterly information.

### 3 Critical Accounting Estimates and Judgments

#### 3.1 Critical accounting estimates and assumptions

Based on assumptions, the Company and its subsidiaries make estimates concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next year are addressed below.

##### a) Review of useful life and impairment of assets

The recoverability of assets used in the Company's activities is evaluated whenever events or changes in circumstances indicate that the carrying amount of an asset or a group of assets might not be recovered through future cash flows. If the carrying amount of these assets exceeds the recoverable amount, the difference is adjusted and the useful life is changed if necessary.

##### b) Provisions for contingencies

The Company is party to labor, civil and tax lawsuits at several stages. The provisions for contingencies to cover expected losses arising from lawsuits in progress are established and updated according to management's evaluation, which is based on the opinion of legal counsel, and require a high level of judgment on the matters involved.

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### c) Provisions for inventory losses

The provision for inventory losses is recorded when, based on management's estimates, the items are considered as discontinued, of low turnover and when the cost of inventory items exceeds their realizable value.

### d) Deferred income tax and social contribution

Deferred tax assets and liabilities are based on tax loss carryforwards and temporary differences between the carrying amounts in the financial statements and the tax basis. If the Company and its subsidiaries incur losses or are not able to generate sufficient future taxable income, or if there is a significant change in current tax rates or the period of time in which the temporary differences become taxable or deductible, a reversal of a significant portion of the deferred tax asset may be necessary, which could result in the increase in effective tax rate.

### e) Private pension plan

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (benefit) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The appropriate discount rate is determined at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, Management considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension obligation.

Other key assumptions for pension obligations are based in part on current market conditions. Additional information is disclosed in Note 30.

### f) Discontinued operation

The Company recognizes the discontinuation of subsidiaries through the approval of the Board of Directors, and records provisions based on past expectations of the liquidation value, recording the estimated fair value of the loss on business discontinuation.

## 3.2 Critical judgments in applying the entity's accounting policies

### a) Receivables from Eletrobrás

Receivables from Eletrobrás are recognized based on the opinion of the Company's legal advisors and on the final and unappealable decision of the lawsuit, which is currently waiting judgment. The amounts have already been calculated by the Federal Court accounting department, following the characteristics of the sentence and the rulings of the trial judge and, therefore, in accordance with the legal advisors, the definitive approval of the amounts claimed is practically certain.

### b) Credits from related parties with guarantees

Receivables from Refinadora Catarinense are recognized based on the amount of the contract signed with the counterparty and the amount of guarantees given. Credits ceded as guarantee have already been converted into

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bonds to pay court-ordered debts and are included in the Federal Government's budget for 2011. Refinadora Catarinense S/A paid, in August 2011, the first of the 10 annual installments, as established in the agreement.

### c) Payment in installments MP 470

The amount of payment in installments in accordance with Provisional Measure (MP) 470 is based on the assumption that the Company will obtain the approval of its request, according to the opinion of the legal advisors.

The Company has already filed an action to obtain the legal approval of the payment in installments established by MP 470. It is practically certain that this procedure - request for Injunction - will be deemed valid, based on the opinion of the Company's legal department, as well as two legal firms with well-known specialization (Demarest Almeida and Souza Cescon).

## 4 Financial Risk Management

### 4.1 Financial risk factors

The activities of the Company and its subsidiaries expose them to a variety of financial risks: market risk, credit risk and liquidity risks. The overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the consolidated financial performance.

Risk management is carried out by the Treasury and Financial Departments under policies approved by the Board of Directors. The Treasury and Financial Departments identify, evaluate and hedge financial risks of the Company and its subsidiaries in close co-operation with their operating units. The Board provides principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of surplus liquidity.

#### a) Market risk

##### i) Foreign exchange risk

The Company operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the U.S. dollar and the euro. Foreign exchange risk arises from future commercial transactions, recorded assets and liabilities and net investments in foreign operations.

The table below presents the assets and liabilities exposed to foreign exchange variation:

	In reais			
	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Trade receivables	15,858	10,201	15,858	10,201
Receivables from subsidiaries	37,967	33,784	-	-
Advances to suppliers	52	336	52	336
Provision for loss on investments	(37,984)	(33,738)	-	-
Trade payables	(8,588)	(5,502)	(8,588)	(5,502)
Loans and financing	(44,431)	(27,698)	(44,431)	(27,698)
Commissions	(801)	(602)	(801)	(602)
Net liability exposure	(37,927)	(23,219)	(37,910)	(23,265)

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		In foreign currency			
		Parent company		Consolidated	
		September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Trade receivables	Euro	186	214	186	214
Advances to suppliers	Euro	18	132	18	132
Trade payables	Euro	(1,290)	(686)	(1,290)	(686)
Loans and financing	Euro	(581)	(686)	(581)	(686)
Commissions	Euro	(27)	(26)	(27)	(26)
		<u>(1,694)</u>	<u>(1,052)</u>	<u>(1,694)</u>	<u>(1,052)</u>
Trade receivables	U.S. dollar	7,113	4,869	7,113	4,869
Receivables from subsidiaries	U.S. dollar	20,474	20,276	-	-
Advances to suppliers	U.S. dollar	3	23	3	23
Provision for loss on investments	U.S. dollar	(20,483)	(20,248)	-	-
Trade payables	U.S. dollar	(2,896)	(2,385)	(2,896)	(2,385)
Loans and financing - FINIMP	U.S. dollar	(10,823)	-	(10,823)	-
Loans and financing - Other	U.S. dollar	(12,355)	(14,624)	(12,355)	(14,624)
Commissions	U.S. dollar	(452)	(310)	(452)	(310)
		<u>(19,419)</u>	<u>(12,399)</u>	<u>(19,410)</u>	<u>(12,427)</u>

The strategy adopted to mitigate foreign exchange exposure of the Company's assets and liabilities is to maintain a net liability exchange exposure at amounts that approximate the exports for around 15 months, and, accordingly, providing a natural hedge in its cash flow.

#### ii) Cash flow and fair value interest rate risk

The interest rate risk arises from long-term loans and financing and is associated to borrowings at floating rates that expose the Company and its subsidiaries to interest rate and cash flow risk. Borrowings at fixed rates expose the Company and its subsidiaries to fair value interest rate risk. Borrowings at fixed rates expose the Company and its subsidiaries to fair value interest rate risk.

The Company and its subsidiaries continuously monitor market interest rates in order to assess the need to contract new instruments to hedge against the volatility risk of these rates.

#### b) Credit risk

The Company and its subsidiaries maintain strict control on credit limits granted to their customers and adjust these limits whenever significant changes in the risk levels are detected.

As regards financial investments, these are mainly in federal government securities and private securities of low risk.

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#### c) Liquidity risk

This is the risk of the Company and its subsidiaries not having liquid funds sufficient to meet the financial commitments, due to the mismatch of terms or volume in expected receipts and payments.

To manage liquidity of cash in local and foreign currency, assumptions for future disbursements and receipts are determined, and these are monitored daily by the Treasury and Financial areas.

At September 30, 2011, the Company has an excess of current liabilities over current assets of R\$ 34,921 (R\$ 30,216 at December 31, 2010) and of R\$ 25,726 (R\$ 36,748 at December 31, 2010) in the consolidated statements. Management plans to reverse this situation through:

- Restructuring of the debt, aiming at extending the indebtedness profile, obtaining a grace period for payments and the reduction of the financial cost of borrowing. The restructuring is in progress and, so far, has resulted in a decrease in the excess of current liabilities over current assets mentioned above.
- Implementation of measures to strengthen the operating and financial areas in order to improve profit margins, such as: (i) increase in productivity and reduction of costs; (ii) replacement of existing equipment by others with higher productivity; (iii) launching of innovative products; (iv) reduction of the product portfolio aiming at increased productivity; (v) concentration of exports in more profitable markets; (vi) outsourcing of the production of items with lower profit margin; and (vii) increase in the sales of franchised stores, all benefitting the Company's operating efficiency and profitability.

The table below analyzes the parent company and consolidated non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date up to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Parent company							
	At September 30, 2011				At December 31, 2010			
	Loans and financing	Trade payables	Tax liabilities payable in installments	Total	Loans and financing	Trade payables	Tax liabilities payable in installments	Total
Less than one year	80,729	90,898	20,480	192,107	97,584	86,821	15,739	200,144
Between 1 and 2 years	6,360	-	20,397	26,757	17,134	-	15,739	32,873
Between 2 and 5 years	33,420	-	35,647	69,067	23,322	-	38,433	61,755
Over 5 years	6,678	-	69,544	76,222	6,249	-	79,890	86,139
Total	127,187	90,898	146,068	364,153	144,289	86,821	149,801	380,911
	Consolidated							
	At September 30, 2011				At December 31, 2010			
	Loans and financing	Trade payables	Tax liabilities payable in installments	Total	Loans and financing	Trade payables	Tax liabilities payable in installments	Total
Less than one year	80,729	91,599	21,586	193,914	97,584	87,733	16,552	201,869
Between 1 and 2 years	6,348	-	21,267	27,615	17,967	-	16,551	34,518
Between 2 and 5 years	34,271	-	36,293	70,564	23,301	-	39,652	62,953
Over 5 years	6,665	-	69,920	76,585	6,243	-	80,454	86,697
Total	128,013	91,599	149,066	368,678	145,095	87,733	153,209	386,037



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### d) Additional sensitivity analysis required by the Brazilian Securities Commission (CVM)

#### i) Sensitivity analysis of changes in interest rates

Income from financial investments of the Company and the finance costs arising from loans and financing are affected by interest rate variations, such as the Interbank Deposit Certificate interest rate (CDI) and the Long-term Interest Rate (TJLP).

At September 30, 2011, management defined for the probable scenario a CDI rate of 11.88% and TJLP of 6.00%. The probable rates were stressed by 25% and 50%, for the possible and remote scenarios, respectively.

Transaction	Consolidated in reais							
	September 30, 2011	Risk	Probable		Possible (25%)		Remote (50%)	
			%	R\$	%	R\$	%	R\$
Investments	747	CDI decrease	11.88%	89	8.91%	67	5.94%	45
Marketable securities	267	CDI decrease	11.88%	31	8.91%	23	5.94%	16
<b>Total</b>	<b>1,014</b>			<b>120</b>		<b>90</b>		<b>61</b>
Transaction								
Loans - working capital	(21,864)	CDI increase	11.88%	(2,597)	14.85%	(3,247)	17.82%	(3,896)
Loans - Export credit note	(10,039)	CDI increase	11.88%	(1,193)	14.85%	(1,491)	17.82%	(1,789)
Loans - 4131	(10,763)	CDI increase	11.88%	(1,279)	14.85%	(1,598)	17.82%	(1,918)
Loans - Exim Pre-shipment TJ 462	(3,016)	TJLP increase	6.00%	(181)	7.50%	(226)	9.00%	(271)
<b>Total</b>	<b>(45,682)</b>			<b>(5,250)</b>		<b>(6,562)</b>		<b>(7,874)</b>

\* BNDES - National Bank for Economic and Social Development

#### ii) Sensitivity analysis of changes in foreign exchange rates

At September 30, 2011, the Company had assets and liabilities denominated in foreign currency and, for sensitivity analysis purposes, adopted as the probable scenario the future market rate in effect during the period of preparation of this quarterly information. The probable rates were stressed by 25% and 50%, for the possible and remote scenarios, respectively.

Accordingly, the table below presents a simulation of the effect of foreign exchange variations on future results.

Transaction	Consolidated in reais						
	September 30, 2011	Probable		Possible (25%)		Remote (50%)	
		U.S. dollar rate	Gain (loss)	U.S. dollar rate	Gain (loss)	U.S. dollar rate	Gain (loss)
Trade receivables	15,858	1.8544	-	2.3180	3,965	2.7816	7,929
Advances to suppliers	52	1.8544	-	2.3180	13	2.7816	26
Trade payables	(8,588)	1.8544	-	2.3180	(2,147)	2.7816	(4,294)
Loans and financing	(44,431)	1.8544	-	2.3180	(11,108)	2.7816	(22,216)
Commissions	(801)	1.8544	-	2.3180	(200)	2.7816	(401)
<b>Net liability exposure</b>	<b>(37,910)</b>	<b>1.8544</b>	<b>-</b>	<b>2.3180</b>	<b>(9,477)</b>	<b>2.7816</b>	<b>(18,956)</b>

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### 4.2 Capital risk management

Management's objectives when managing capital are to safeguard the ability of the Company and its subsidiaries to continue as a going concern in order to provide returns for stockholders and benefits for other stakeholders, as well as provide the best cash management, so as to obtain the lowest cost of funding in the combination of own or third party's capital.

Capital is monitored on the basis of the consolidated gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings and payment in installments of tax liabilities less cash and cash equivalents, receivables from other related parties and marketable securities. Total capital is calculated as equity as shown in the consolidated balance sheet plus net debt.

The gearing ratios at September 30, 2011 were as follows:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Loans and financing	122,526	142,018	123,352	142,826
Tax liabilities payable in installments	146,068	149,801	149,066	153,209
Less: Cash and cash equivalents	(8,158)	(8,719)	(10,080)	(12,802)
Receivables from other related parties	(91,843)	(94,667)	(91,843)	(94,667)
Marketable securities	(267)	(1,120)	(267)	(1,120)
Net debt	168,326	187,313	170,228	187,446
Total equity	73,247	60,864	73,263	60,836
Total capital	241,573	248,177	243,491	248,282
Gearing ratio (%)	70	75	70	75

The Company has available and unused credit facilities totaling R\$ 26,355 at September 30, 2011.

### 4.3 Fair value estimation

Fair value is the amount by which an asset could be exchanged or a liability settled between knowledgeable, willing parties, in an arm's-length transaction.

The carrying values less provision for doubtful trade receivables and payables are assumed to reasonably approximate their fair values, and therefore estimation is not necessary.

The Company and its subsidiaries adopted CPC 40/IFRS 7 for financial instruments that are measured in the balance sheet at fair value; this requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 - inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 - inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs)

Financial assets and liabilities of the Company and its subsidiaries, measured at fair value, were classified in level 2 of the fair value hierarchy, as shown in the table below:

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	Parent company				Consolidated			
	Book value		Fair value		Book value		Fair value	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
<b>Assets</b>								
Receivables								
Financial investments	-	3,013	-	3,013	747	6,026	747	6,026
Marketable securities	267	1,120	267	1,120	267	1,120	267	1,120
<b>Total</b>	<b>267</b>	<b>4,133</b>	<b>267</b>	<b>4,133</b>	<b>1,014</b>	<b>7,146</b>	<b>1,014</b>	<b>7,146</b>
<b>Liabilities</b>								
Other financial liabilities								
Loans and financing	122,526	142,018	122,526	142,018	123,352	142,826	123,352	142,826
<b>Total</b>	<b>122,526</b>	<b>142,018</b>	<b>122,526</b>	<b>142,018</b>	<b>123,352</b>	<b>142,826</b>	<b>123,352</b>	<b>142,826</b>

## 5 Financial Instruments by Category

In the table below, the financial instruments of the Company and its subsidiaries are classified by category at the balance sheet dates:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
<b>Assets as per balance sheet</b>				
Receivables				
Cash and cash equivalents	8,158	8,719	10,080	12,802
Trade receivables	113,392	96,353	118,557	101,848
<b>Total</b>	<b>121,550</b>	<b>105,072</b>	<b>128,637</b>	<b>114,650</b>
Held to maturity				
Marketable securities	267	1,120	267	1,120
<b>Total</b>	<b>267</b>	<b>1,120</b>	<b>267</b>	<b>1,120</b>
<b>Liabilities as per balance sheet</b>				
Other financial liabilities				
Trade payables	90,555	86,777	91,256	87,689
Loans and financing	122,456	141,844	123,282	142,652
Finance lease liabilities	70	174	70	174
Tax liabilities payable in installments	146,068	149,801	149,066	153,209
<b>Total</b>	<b>359,149</b>	<b>378,596</b>	<b>363,674</b>	<b>383,724</b>

## 6 Credit Quality of Financial Assets

The credit quality of financial assets that are neither past due nor impaired is assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates. For credit quality of financial institutions, the Company considers the lowest rating of the counterparty disclosed by the three main international rating agencies (Moody's, Fitch and S&P):

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	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Trade receivables				
Counterparties without external credit rating				
Group 1	11,940	10,780	12,564	11,466
Group 2	99,121	81,148	104,311	86,310
Group 3	4,555	7,018	4,795	7,464
Total	115,616	98,946	121,670	105,240
Cash at bank and short-term bank deposits (not including cash on hand)				
AAA (bra)	6,107	2,136	7,086	2,263
AA+ (bra)	1,064	5,887	1,067	9,186
A+ (bra)	9	-	9	-
A (bra)	21	-	21	-
AA- (bra)	176	458	179	461
BBB (bra)	4	-	4	-
Other	777	238	1,714	892
Total	8,158	8,719	10,080	12,802
Loans to related parties				
Group 3	825	745	-	-
Total	825	745	-	-

The customer risk internal classification is described below:

- Group 1 - new customers/related parties (less than six months).
- Group 2 - existing customers/related parties (more than six months) with no defaults in the past.
- Group 3 - existing customers/related parties (more than six months) with some defaults in the past.

The rating of financial institutions with which the Company carried out transactions during the period is as follows:

Counterparty	Fitch	Moody's	S&P
Banco ABC Brasil S.A.	AA-(bra)	Aa1.br	-
Banco Alfa	AA-(bra)	Aaa.br	-
Banco Bradesco S.A.	AAA(bra)	Aaa.br	brAAA
Banco Daycoval S.A.	A+ (bra)	-	-
Banco do Brasil S.A.	AAA(bra)	-	-
Banco Fibra S.A.	A (bra)	-	-
Banco Industrial e Comercial S.A.	A+ (bra)	-	-
Banco Indusval S.A.	BBB(bra)	-	-
Banco Itaú S.A.	AAA(bra)	Aaa.br	brAAA
Banco Safra	AA+(bra)	Aaa.br	-
Banco Sofisa S/A.	A (bra)	-	-
Caixa Econômica Federal	AAA(bra)	-	-
HSBC Bank Brasil S.A.	-	Aaa.br	-

## 7 Derivative Financial Instruments

The Company and its subsidiaries do not have derivative financial instruments.

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### 8 Cash and Cash Equivalents

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Checking account	8,158	5,706	9,333	6,776
Financial investments	-	3,013	747	6,026
Total	8,158	8,719	10,080	12,802

Financial investments designated as cash equivalents are interests in investment funds, which yielded 100.67% of the CDI interest rate in the third quarter of 2011 and can be redeemed at any time.

### 9 Trade Receivables

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Receivables from third parties:				
Customers - domestic market	98,337	87,603	104,391	93,897
Customers - foreign market	15,858	10,201	15,858	10,201
	114,195	97,804	120,249	104,098
Receivables from related parties:				
Entities related to management	1,421	1,142	1,421	1,142
	1,421	1,142	1,421	1,142
Impairment of trade receivables:				
Provision for doubtful trade receivables	(2,051)	(2,377)	(2,940)	(3,176)
Present value adjustment	(173)	(216)	(173)	(216)
	(2,224)	(2,593)	(3,113)	(3,392)
Total	113,392	96,353	118,557	101,848
Current	113,392	95,996	118,557	101,491
Non-current	-	357	-	357

The fair value of trade receivables at September 30, 2011 is R\$ 113,392 (R\$ 96,353 at December 31, 2010) in the parent company, and R\$ 118,557 (R\$ 101,848 at December 31, 2010) in the consolidated financial information. The impairment of trade receivables in the subsidiary is recorded at the total amount of R\$ 2,051 (R\$ 2,377 at December 31, 2010), in the consolidated financial information it totals R\$ 2,940 (R\$ 3,176 at December 31, 2010), and comprises the provision for doubtful trade receivables. The present value adjustment, deducted from trade notes receivable, is R\$ 173 (R\$ 216 at December 31, 2010).

The provision is believed to be sufficient to cover probable losses on collection of trade receivables considering each customer's situation and the related guarantees. The amount represents an estimated risk of non-realization of receivables due, based on the analysis of the respective manager.

The changes in the provision for doubtful trade receivables are as follows:

	Parent company	Consolidated
At December 31, 2010	2,377	3,176
Provision for (reversal of) impairment of trade receivables (a)	(326)	(236)
At September 30, 2011	2,051	2,940

(a) The change in provision is stated at the net amount of additions and reversals.

The provision and reversal are recorded in the statement of income as other selling expenses.

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The aging of trade receivables is as follows:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Not yet due - non-current	247	444	247	444
Not yet due - current	109,956	89,700	114,462	93,846
Overdue up to 30 days	2,329	3,177	2,332	3,657
Overdue from 31 to 60 days	431	1,009	431	1,262
Overdue from 61 to 90 days	283	519	285	725
Overdue from 91 to 180 days	297	1,093	319	2,204
Overdue from 181 to 360 days	919	736	2,314	736
Overdue for more than 360 days	1,154	2,268	1,280	2,366
Total	115,616	98,946	121,670	105,240

	Parent company							
	September 30, 2011				December 31, 2010			
	Trade notes falling due	Overdue not impaired	Overdue impaired	Total	Trade notes falling due	Overdue not impaired	Overdue impaired	Total
Not yet due - non-current	-	-	247	247	444	-	-	444
Not yet due - current	109,646	-	310	109,956	89,700	-	-	89,700
Overdue up to 30 days	-	2,329	-	2,329	-	3,177	-	3,177
Overdue from 31 to 60 days	-	421	10	431	-	1,009	-	1,009
Overdue from 61 to 90 days	-	273	10	283	-	507	12	519
Overdue from 91 to 180 days	-	121	176	297	-	1,077	16	1,093
Overdue from 181 to 360 days	-	775	144	919	-	655	81	736
Overdue for more than 360 days	-	-	1,154	1,154	-	-	2,268	2,268
Total	109,646	3,919	2,051	115,616	90,144	6,425	2,377	98,946

	Consolidated							
	September 30, 2011				December 31, 2010			
	Trade notes falling due	Overdue not impaired	Overdue impaired	Total	Trade notes falling due	Overdue not impaired	Overdue impaired	Total
Not yet due - non-current	-	-	247	247	444	-	-	444
Not yet due - current	114,152	-	310	114,462	93,846	-	-	93,846
Overdue up to 30 days	-	2,332	-	2,332	-	3,657	-	3,657
Overdue from 31 to 60 days	-	421	10	431	-	1,262	-	1,262
Overdue from 61 to 90 days	-	275	10	285	-	603	122	725
Overdue from 91 to 180 days	-	143	176	319	-	1,597	607	2,204
Overdue from 181 to 360 days	-	1,407	907	2,314	-	655	81	736
Overdue for more than 360 days	-	-	1,280	1,280	-	-	2,366	2,366
Total	114,152	4,578	2,940	121,670	94,290	7,774	3,176	105,240

The Company's receivables are pledged in guarantee of certain loans and financing, as described in Note 24, calculated as a percentage of the remaining debt balance. At September 30, 2011, trade receivables pledged in guarantee were R\$ 45,830 (R\$ 53,345 at December 31, 2010).

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### 10 Marketable Securities

Marketable securities include financial assets classified as held to maturity. The financial assets at September 30, 2011 comprise financial investments pledged in guarantee of loans of R\$ 267 (R\$ 1,120 at December 31, 2010), remunerated at 98% of the CDI interest rate and maturing on September 6, 2012.

### 11 Inventories

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Finished products	69,251	82,945	70,432	84,444
Work in process	7,664	7,216	7,664	7,216
Raw and consumption materials	8,609	8,489	8,609	8,489
Provision for loss on inventories	(9,537)	(10,441)	(10,683)	(11,471)
Imports in transit	8,765	5,067	8,765	5,067
Total	84,752	93,276	84,787	93,745

### 12 Taxes Recoverable

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Current				
ICMS	373	236	373	273
IPI (a)	923	930	923	930
IRRF/CSRF	64	84	70	458
PIS/COFINS	-	-	-	2
Other	115	112	259	276
Total	1,475	1,362	1,625	1,939
Non-current				
ICMS on property, plant and equipment	1,640	1,455	1,640	1,455
Total	1,640	1,455	1,640	1,455

ICMS - Value-added Tax on Sales and Services

IPI - Excise Tax

IRRF/CSRF - Withholding Income Tax/Withholding Social Contribution

PIS/COFINS - Social Integration Program/Social Contribution on Revenues

a) The reduction in the percentages of IPI rates charged on the products manufactured and sold by Portobello S.A., originally prescribed by Decree 7032 of December 14, 2009, was extended for the third time, in accordance with Decree 7,542 of August 2, 2011, and will be maintained up to December 31, 2012. This measure generates credits which are used monthly to offset federal taxes payable.

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#### 13 Receivables from Other Related Parties

From 2001 to 2003, the Company purchased from the related party Refinadora Catarinense S.A. ("Refinadora") tax credits against the National Treasury, arising from an injunction seeking refund of the IPI premium credits. The Company used these credits to settle federal taxes. According to the terms of the agreement between the parties, if such credits are not validated by the National Treasury, Refinadora must reimburse the Company.

In 2009, the Federal Supreme Court (STF) issued a decision determining that this incentive ended on October 4, 1990, and therefore the credit can no longer be used. Consequently, the Company applied for the installment payment program established by Law 11941/09, including the debt arising from the credit obtained from Refinadora.

However, Refinadora had already entered into an agreement with the Company guaranteeing the reimbursement of the amounts utilized to offset tax debts. The guarantee was supported by credits arising from the reimbursement of the "IPI credit premium" tax benefit for the calculation period prior to October 4, 1990, on which a final and unappealable decision from the Federal Court in the Federal District had already been passed.

Upon requesting the installment payment program established by Law 11941/09, the Company and Refinadora entered into an agreement confirming these credits as guarantees and able to settle all the tax debt installments. At September 30, 2011, these credits, which also arise from lawsuit 87.00.00967-9, total R\$ 91,843 (R\$ 94,667 at December 31, 2010) and are monetarily restated by the Special System for Settlement and Custody (SELIC) rate, as prescribed by the agreement.

It should be pointed out that the credits offered in payment have already been changed to a court-ordered debt and the Company received, in August 2011, the first of the total 10 annual installments, as established in the agreement.

Refinadora Catarinense S/A was a parent company in the past and currently has the same stockholders, and remains financially responsible for the payment of the obligation.

#### 14 Judicial Deposits

The Company and its subsidiaries are parties to labor, civil and tax lawsuits (see Note 28), and are discussing such matters at the administrative and judicial levels, which, when applicable, are supported by judicial deposits. These are recorded at the original amount plus the savings account basic remuneration rates, Reference Rate (TR) + 0.5% per month.

Judicial deposits are presented according to the nature of the related claims:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Civil	-	6	-	6
Labor	6,009	5,989	6,046	6,021
Tax	1,869	2,016	1,869	2,016
Total	7,878	8,011	7,915	8,043



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### 15 Receivables from Eletrobrás

With the objective of obtaining reimbursement of a compulsory loan paid through invoices for electrical energy from 1977 to 1993, based on Law 4156/62, the Company filed a legal action against Centrais Elétricas Brasileiras S.A. - Eletrobrás.

A final and unappealable decision in favor of the Company was issued on December 16, 2005, and in February 2006, the Company filed the execution action. Eletrobrás and the Federal Government challenged the action and recognized the undisputed portion of R\$ 6,286 (amount at March 1, 2008 price levels), represented by (i) a bank deposit of R\$ 4,964 on April 1, 2008 and (ii) 61,209 class B nominative preferred shares of Eletrobrás, which were sold on August 13, 2008 for R\$ 1,597.

The Federal Court determined that the Court Accounting Department calculate the amount due to the Company. The accounting department then calculated the amount of R\$ 12,064 on February 1, 2006. The Company recognized the amount calculated by the legal experts and maintained these amounts restated at the National Consumer Price Index (INPC) plus 12% p.a. On September 30, 2010, the balance recorded was R\$ 15,613, before restatement.

The Federal Court accounting department reviewed the calculation and presented new amounts, determining the net amount of R\$ 24,749. In September 2010, the Company recognized the difference between the amounts previously calculated and the current calculation made by the Federal Court accounting department, totaling R\$ 9,136, recorded under "Other operating income". At September 30, 2011, the balance of the asset was R\$ 29,768 (R\$ 26,131 at December 31, 2010).

### 16 Income Tax and Social Contribution

#### a) Income tax and social contribution

The Company adopts the annual taxable income tax method. Accordingly, during the year the prepayments are recorded in current assets and the provision in current liabilities, up to the annual calculation at the end of the year.

Income tax and social contribution recoverable are recorded in current assets and comprise the following:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Income tax	2,132	-	4,857	144
Social contribution	774	-	2,053	71
Total	2,906	-	6,910	215

Income tax and social contribution payable are recorded in current liabilities and comprise the following:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Income tax	2,807	415	5,902	732
Social contribution	1,017	175	2,131	317
Total	3,824	590	8,033	1,049

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### b) Deferred income tax and social contribution

Deferred taxes are calculated on income tax and social contribution losses and on temporary differences between the tax bases of assets and liabilities and their carrying amounts in the quarterly information. The current tax rates of 25% for income tax and 9% for social contribution are used to calculate deferred taxes.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available to utilize temporary differences and/or tax losses, considering projections of future results of operations based on internal assumptions and future economic scenarios, which may, therefore, suffer changes.

The deferred tax calculation bases are as follows:

	Parent company and consolidated	
	September 30, 2011	December 31, 2010
Tax losses	7,477	8,953
Temporary differences - assets	18,980	20,356
Portobello pension plan	470	590
Adjustment to present value of trade receivables	59	73
Provision for adjustment to market value	3,153	3,064
Provision for contingencies	5,261	5,568
Provision for PIS with ICMS reduction	1,315	936
Provision for COFINS with ICMS reduction	6,065	4,314
Provision for doubtful trade receivables	697	808
Provision for profit sharing	-	946
Provision for contingencies of IPI premium credit - SIMAB	-	1,896
Other temporary differences - assets	1,960	2,161
Temporary differences - liabilities	(41,526)	(44,303)
Revaluation reserve	(18,604)	(19,007)
Receivables from Eletrobrás	(10,121)	(8,885)
Recognition of IPI premium credit - phase II	(3,914)	(3,601)
Discount to present value - Prodec	(1,585)	(772)
Adjustment to present value of trade payables	(117)	(15)
Depreciation adjustment (to the useful lives of assets)	(4,793)	(4,778)
Exchange rate adjustment	(2,392)	(7,245)
Total	(15,069)	(14,994)

\* Prodec - Program of Development for Companies of Santa Catarina State

The deferred taxes on tax losses and temporary differences will be used as follows:

	Parent company and consolidated	
	Deferred taxes	
	September 30, 2011	December 31, 2010
Deferred tax asset to be recovered:		
Within 12 months	16,453	16,660
After 12 months	10,004	12,649
	26,457	29,309
Deferred tax liability to be paid:		
Within 12 months	(2,392)	(7,246)
After 12 months	(39,134)	(37,057)
	(41,526)	(44,303)
Total	(15,069)	(14,994)

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The deferred taxes on temporary differences are expected to be used within five years.

The net changes in the deferred tax in the nine-month period ended September 30, 2011 are as follows:

	Parent company and consolidated
At December 30, 2010	(14,994)
Tax losses	(1,476)
Temporary differences - assets	(1,376)
Temporary differences - liabilities	2,374
Revaluation reserve	403
At September 30, 2011	(15,069)

The changes in deferred income tax assets and liabilities during the period, without the offset of balances, are as follows:

	Parent company and consolidated			
	3rd quarter		Nine-month period	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
	Charged/ (credited) to profit/loss	Charged/ (credited) to profit/loss	Charged/ (credited) to profit/loss	Charged/ (credited) to profit/loss
Deferred tax asset				
Tax losses	(1,476)	(55)	(1,476)	(3,998)
Provisions for contingencies	(50)	543	(306)	271
PIS calculation basis reduced as a result of ICMS effects	146	119	380	309
COFINS calculation basis reduced as a result of ICMS elimination effects	673	547	1,750	1,425
Portobello pension plan	(38)	(32)	(120)	(43)
Provision for adjustment to market value	8	48	89	84
Adjustment to present value	4	-	(15)	-
Provision for doubtful trade receivables	127	50	(111)	122
Provision for financial investments	-	(2,103)	-	(2,103)
Provision for profit sharing	-	-	(946)	-
Provision for contingencies of IPI premium credit - SIMAB	-	-	(1,896)	-
Other temporary differences	(85)	2	(202)	526
Total	(691)	(881)	(2,853)	(3,407)
Adjustment to present value - asset	-	(225)	-	(448)
Adjustment to present value - liability	(529)	-	(915)	-
Depreciation adjustment (to the useful lives of assets)	(3)	(1,284)	(15)	(1,806)
Provision for contingencies - Eletrobrás	(334)	(4,796)	(1,237)	(5,116)
Contingent assets - IPI premium credit - phase II	(115)	(1,115)	(313)	(1,212)
Realization of revaluation reserve	134	228	403	497
Cash basis exchange rate variations	1,883	332	4,855	(206)
(-) Valuation allowance	-	13,018	-	17,120
Total	1,036	6,158	2,778	8,829
	345	5,277	(75)	5,422

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#### c) Income tax and social contribution expense

The income tax and social contribution expense is as follows:

#### Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Current tax				
Current tax on profit for the period	(3,425)	(123)	(5,369)	(1,900)
Total current tax	(3,425)	(123)	(5,369)	(1,900)
Deferred tax				
Generation and reversal of temporary differences	345	5,277	345	5,277
Total deferred tax	345	5,277	345	5,277
Income tax and social contribution expense	(3,080)	5,154	(5,024)	3,377

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Profit before tax	15,645	12,066	17,762	14,858
Tax calculated based on the standard tax rates	(5,320)	(4,102)	(6,039)	(5,052)
Equity in the earnings of subsidiaries	1,123	636	-	-
Non-deductible expenses for tax purposes	91	(1,852)	91	(2,387)
Depreciation of revalued assets	(134)	(134)	(134)	(134)
Tax credits on tax losses and temporary differences	416	5,329	314	5,673
Deferred income tax and social contribution	345	5,277	345	5,277
Income tax and social contribution adjustment - "Lei do Bem" benefit (a)	399	-	399	-
Tax expense	(3,080)	5,154	(5,024)	3,377

#### Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Current tax				
Current tax on profit for the period	(3,425)	(1,722)	(7,634)	(5,604)
Total current tax	(3,425)	(1,722)	(7,634)	(5,604)
Deferred tax				
Generation and reversal of temporary differences	(75)	5,422	(75)	5,422
Total deferred tax	(75)	5,422	(75)	5,422
Income tax and social contribution expense	(3,500)	3,700	(7,709)	(182)

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	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Profit before tax	19,738	25,407	24,382	30,836
Tax calculated based on the standard tax rates	(6,711)	(8,637)	(8,289)	(10,484)
Equity in the earnings of subsidiaries	2,563	1,551	-	-
Non-deductible expenses for tax purposes	375	(705)	280	(1,222)
Depreciation of revalued assets	(403)	(402)	(403)	(402)
Tax credits on tax losses and temporary differences	352	6,471	379	6,504
Deferred income tax and social contribution	(75)	5,422	(75)	5,422
Income tax and social contribution adjustment - " <i>Lei do Bem</i> " benefit (a)	399	-	399	-
Tax expense	(3,500)	3,700	(7,709)	(182)

(a) "*Lei do Bem*" - Law 11196/2005 (art. 17 to 26) and Decree 5798/2006

The Brazilian legislation grants tax benefits for research and development activities, when included in the legal concept of 'technological innovation'. The tax benefit granted by the legislation for companies included in the technological innovation area is the exclusion, from the calculation of taxable income and social contribution calculation basis, of the percentage of 60% to 80% of the amount corresponding to the sum of expenditures made in the calculation period on technological research and development of technological innovation.

### 17 Tax Assets

The Company filed a lawsuit requesting the recognition of the IPI Premium credit for different calculation periods. Lawsuit 1987.0000.645-9, referring to the period from April 1, 1981 to April 30, 1985, was decided in the Company's favor and is at the sentence execution phase, with the related amounts already determined by the Federal Court accounting department. Accordingly, in November 2009, the Company recognized the undisputed amount equivalent to R\$ 11,512 restated through September 30, 2011 (R\$ 10,590 at December 31, 2010).

### 18 Contingent Assets

Contingent assets refer to lawsuits 1998.34.00.029022-4 and 1984.00.020114-0 and also are related to the recognition of tax benefits of the "IPI premium credit", as described in Note 17. These lawsuits are in the execution phase. However, as the amounts owed by the Federal Government have not yet been calculated by the Federal Justice Department, they cannot be recorded as assets. The Company's legal consultants estimate credits of R\$ 54,605 and R\$ 1,848, respectively, net of provisions.

Regarding lawsuit 1998.34.00.029022-4, the Company is waiting for a final judgment for settlement of the decision, which should be made up to December 31, 2011, and in relation to lawsuit 1984.00.020114-0 the Company will offset the amounts against the IPI due, as soon as the IPI rate is increased, according to Decree 7394 of December 15, 2010.

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### 19 Other Long-term Receivables

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Escrow deposits	-	-	532	526
Other	519	57	519	57
Total	519	57	1,051	583

### 20 Investments

#### a) Investments in subsidiaries

The Company controls four companies. Investments are recorded in permanent assets as investments in subsidiaries and in liabilities as provision for loss on investments.

	Investments	Provision for loss on investments
At December 30, 2010	480	(37,994)
Equity in the earning (loss)	8,261	(725)
Exchange variations	-	(3,855)
At September 30, 2011	8,741	(42,574)
Current	-	37,984
Non-current	8,741	4,590

In 2011, the provision for loss of R\$ 725 (R\$ 2,741 at September 30, 2010) on investments that presented net capital deficiency and the equity in earnings of subsidiaries arising from the interest in Portobello Shop S.A. of R\$ 8,261 (R\$ 7,305 at September 30, 2010), were recorded under "Equity in earnings of subsidiaries" with a net effect of R\$ 7,536 (R\$ 4,564 at September 30, 2010).

In the same period the Company recorded losses of R\$ 3,855 (gains of R\$ 831 at September 30, 2010) arising from the translation of the foreign currency financial statements of its subsidiary Portobello America, Inc., from the U.S. dollar to the real. The losses are recorded as "Carrying value adjustments", in equity, and were caused by the 11% appreciation of the U.S. dollar between December 2010 and September 2011.

The subsidiaries are closely-held companies, in which the Parent Company's share of the assets, liabilities and profit for the period are as follows:

	Country of incorporation	Ownership percentage	Assets	Liabilities	Revenue	Profit/(loss)
At December 30, 2010						
Portobello América Inc.	United States	100.00%	2,000	35,738	14,521	(8,125)
PBTech Ltda.	Brazil	99.94%	1,952	5,262	3,865	(968)
Portobello Shop S/A	Brazil	99.90%	17,024	16,544	40,652	10,567
Mineração Portobello Ltda.	Brazil	99.76%	471	1,417	2,260	(570)
At September 30, 2011						
Portobello América Inc.	United States	100.00%	1,222	36,762	549	(391)
PBTech Ltda.	Brazil	99.94%	1,257	2,208	179	(155)
Portobello Shop S/A	Brazil	99.90%	18,360	9,619	32,377	8,261
Mineração Portobello Ltda.	Brazil	99.76%	433	692	1,464	(179)

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### b) Other investments

At September 30, 2011, the Company has a balance of R\$ 198 (R\$ 198 at December 31, 2010), relating to its interest of 11.72% in Infragás - Infraestrutura de Gás para a Região Sul S.A., which has the specific purpose of enabling the implementation of infrastructure for the supply of natural gas to the states in the south region of Brazil.

## 21 Property, Plant and Equipment

### a) Analysis

	Annual average depreciation rate - %	Parent company			Consolidated		
		Cost	Accumulated depreciation	Net	September 30, 2011	December 31, 2010	
					Net	Net	
Land		11,111	-	11,111	11,111	11,488	11,488
Buildings, constructions and improvements	3%	93,333	(12,284)	81,049	79,515	81,208	79,680
Machinery and equipment	10%	270,011	(197,267)	72,744	78,442	72,744	78,442
Furniture and fittings	10%	8,046	(7,082)	964	811	1,101	1,015
Computers	20%	12,608	(11,301)	1,307	844	1,324	865
Other	20%	219	(167)	52	45	52	45
Construction in progress (a)		7,308	-	7,308	6,691	7,308	6,691
Total		402,636	(228,101)	174,535	177,459	175,225	178,226

(a) The balance of construction in progress comprises mainly projects for expansion and optimization of the Company's industrial unit.

Management opted to maintain the value of revalued property, plant and equipment because this balance approximates the fair value and deemed cost, since the last revaluation was in 2006 (see Note 31b).

As established by the Technical Interpretation ICPC 10 issued by the CPC and approved by CVM Deliberation 619/09, in 2008 the Company reviewed and changed the useful lives of its property, plant and equipment, based on a technical appraisal of the Engineering department, and these rates were maintained in 2009 and 2010.

### b) Changes in property, plant and equipment

	December 31, 2010	Parent company				September 30, 2011
	Net	Additions	Transfers	Depreciation	Disposals	Net
Land	11,111	-	-	-	-	11,111
Buildings, constructions and improvements	79,515	-	3,533	(1,999)	-	81,049
Machinery and equipment	78,442	667	2,789	(9,152)	(2)	72,744
Furniture and fittings	811	334	-	(181)	-	964
Computers	844	522	146	(204)	(1)	1,307
Other	45	22	-	(15)	-	52
Construction in progress	6,691	7,087	(6,468)	-	(2)	7,308
Total	177,459	8,632	-	(11,551)	(5)	174,535

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	December	Consolidated				September	
	31, 2010	Net	Additions	Transfers	Depreciation	Disposals	Net
Land	11,488	-	-	-	-	-	11,488
Buildings, constructions and improvements	79,680	-	3,533	(2,005)	-	-	81,208
Machinery and equipment	78,442	667	2,789	(9,152)	(2)	(2)	72,744
Furniture and fittings	1,015	334	-	(209)	(39)	(1)	1,101
Computers	865	522	146	(208)	(1)	(1)	1,324
Other	45	22	-	(15)	-	-	52
Construction in progress	6,691	7,087	(6,468)	-	(2)	(2)	7,308
Total	178,226	8,632	-	(11,589)	(44)	(44)	175,225

The depreciation was recorded as cost of sales and selling and administrative expenses, as follows:

#### Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Cost of sales	3,578	3,619	3,578	3,619
Selling expenses	223	190	235	255
Administrative expenses	94	84	94	84
Total	3,895	3,893	3,907	3,958

#### Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Cost of sales	10,665	10,612	10,665	10,612
Selling expenses	622	568	660	833
Administrative expenses	264	262	264	262
Total	11,551	11,442	11,589	11,707

The Company is lessee in finance leases of equipment as follows:

	September 30, 2011			December 31, 2010		
	Cost	Accumulated depreciation	Net balance	Cost	Accumulated depreciation	Net balance
Computers	311	(134)	177	332	(108)	224
Other	-	-	-	46	(13)	33
Total	311	(134)	177	378	(121)	257

The Company leases various assets under non-cancellable finance lease agreements. The lease terms are for at most two years, and ownership of the assets is then transferred to the Company.



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### 22 Intangible Assets

#### a) Analysis

	Annual average amortization rate - %	Parent company			Consolidated		
		September 30, 2011			December 31, 2010	September 30, 2011	December 31, 2010
		Cost	Accumulated amortization	Net	Net	Net	Net
Software	20%	12,224	(11,859)	365	437	366	448
Right to explore mineral resources	20%	1,000	(300)	700	850	710	864
Trademarks and patents		150	-	150	150	152	152
Goodwill		-	-	-	-	80	80
Value chain management system (a)		1,275	-	1,275	-	1,275	-
Total		14,649	(12,159)	2,490	1,437	2,583	1,544

(a) Refers to expenses on acquisition and implementation of business management systems, also named Value Chain Management System, comprising mainly the Oracle, WMS, Demantra and Inventory Optimization systems, and developments made in the value chain management process. The expenses will be amortized through the conclusion of the acquisitions and implementations according to the future benefit period estimated by the Company's management.

#### b) Changes in intangible assets

	December 31, 2010	Parent company		September 30, 2011
	Net	Additions	Amortization	Net
Software	437	69	(141)	365
Right to explore mineral resources	850	-	(150)	700
Trademarks and patents	150	-	-	150
Value chain management system	-	1,275	-	1,275
Total	1,437	1,344	(291)	2,490

	December 31, 2010	Consolidated		September 30, 2011
	Net	Additions	Amortization	Net
Software	448	69	(151)	366
Right to explore mineral resources	864	-	(154)	710
Trademarks and patents	152	-	-	152
Goodwill	80	-	-	80
Value chain management system	-	1,275	-	1,275
Total	1,544	1,344	(305)	2,583

The amortization was recorded as cost of sales and selling and administrative expenses, as follows:

#### Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Cost of sales	64	70	65	77
Selling expenses	-	1	2	5
Administrative expenses	33	49	33	49
Total	97	120	100	131

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#### Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Cost of sales	186	351	190	367
Selling expenses	2	3	12	33
Administrative expenses	103	607	103	607
Total	291	961	305	1,007

#### c) The timing of the amortization of consolidated intangible assets is as follows:

	2011	2012	2013	2014	2015
Software	49	142	77	26	8
Right to explore mineral resources	58	202	200	200	50
Total	107	344	277	226	58

The items Trademarks and patents and Goodwill, totaling R\$ 232, are not being amortized since they have no defined useful life. Part of the software under development, totaling R\$ 64, and the value chain management system, totaling R\$ 1,275, will be amortized after their implementation.

#### 23 Trade Payables

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Suppliers	90,898	86,821	91,599	87,733
Domestic market	82,310	81,319	83,011	82,231
Foreign market	8,588	5,502	8,588	5,502
Present value adjustment	(343)	(44)	(343)	(44)
Total	90,555	86,777	91,256	87,689

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### 24 Loans and Financing

	Maturity	2011 charges	Parent company		Consolidated	
			September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
<b>Current</b>						
Foreign currency						
Suppliers credit		VC+5.69% p.a. <sup>1</sup>	3,915	6,655	3,915	6,655
Advance on export contracts		VC+7.00% p.a. <sup>1</sup>	-	1,791	-	1,791
Prepayment (a)		VC+6.04% p.a. <sup>1</sup>	7,592	4,627	7,592	4,627
FINIMP (b)		VC+3.56% p.a. <sup>1</sup>	20,070	-	20,070	-
Total foreign currency		VC + 4.42% p.a.	31,577	13,073	31,577	13,073
Local currency						
Exim Pre-shipment TJ 462 (d)		12.80% p.a.	2,016	1,523	2,016	1,523
Exim Pre-shipment PSI (d)		7.00% p.a.	12,132	24,671	12,132	24,671
FINEP (e)		9.00% p.a.	1,499	29	1,499	29
Export credit notes (f)		14.96% p.a.	6,706	-	6,706	-
4131 (g)		14.48% p.a.	10,763	-	10,763	-
Finance lease		27.65% p.a.	70	136	70	136
Working capital		15.63% p.a. <sup>1</sup>	15,966	58,152	15,966	58,152
Total local currency		12.86% p.a.	49,152	84,511	49,152	84,511
Total current			80,729	97,584	80,729	97,584
<b>Non-current</b>						
Foreign currency						
Suppliers credit	Oct/2016	VC+5.59% p.a. <sup>1</sup>	9,371	12,935	9,371	12,935
Prepayment (a)	Dec/2013	VC+5.42% p.a. <sup>1</sup>	3,483	1,690	3,483	1,690
Total foreign currency		VC + 5.54% p.a.	12,854	14,625	12,854	14,625
Local currency						
Exim Pre-shipment TJ 462 (d)	Mar/2013	12.80% p.a.	1,000	2,500	1,000	2,500
PRODEC (h)	Aug/2015	4.00% p.a. + UFIR	7,762	4,725	7,762	4,725
FINEP (e)	Sep/2018	9.00% p.a.	11,776	13,248	11,776	13,248
Export credit note	Mar/2013	14.96% p.a.	3,333	-	3,333	-
Finance lease	Apr/2012	27.65 % p.a.	-	38	-	38
Working capital	Mar/2017	15.36% p.a. <sup>1</sup>	5,072	9,298	5,898	10,106
Total local currency		9.59% p.a.	28,943	29,809	29,769	30,617
Total non-current liabilities			41,797	44,434	42,623	45,242
Total			122,526	142,018	123,352	142,826

<sup>1</sup> Average rate

VC - Exchange variation

UFIR - Fiscal Reference Unit

**a) Prepayment** - In 2010, the Company signed export prepayment agreements totaling US\$ 4,780. The agreements have terms of up to 24 months and are collateralized by receivables of Portobello Shop S.A. and Portobello S.A. In 2011, the Company signed export prepayment agreements totaling US\$ 5,651. The agreements have terms of up to 30 months and are collateralized by receivables of Portobello Shop S.A. and Portobello S.A.

**b) FINIMP** (special credit lines for the import of capital assets, machinery, equipment and services) - From February to September 2011, the Company entered into several FINIMP contracts, amounting to US\$ 10,822, with an average rate of 3.56% p.a., payable over 6 months, with payments made at the end of each contract. These contracts were collateralized by receivables of Portobello S.A. in the average amount of 50% of the debt due in conformity with the contract, and, in CDB, 20% of the debt due.

**c) Exim Pre-shipment TJ 462** (type of financing with BNDES funds that is used as an advance for the manufacture of export products.) - In April 2010, the Company signed a "BNDES - Exim Pre-shipment TJ-462" agreement of R\$ 4,000 subject to TJLP plus 6.80% p.a. The amount is payable over 3 years, with a 1-year grace period and divided in 24 monthly and consecutive installments. This loan is collateralized by receivables of Portobello S.A., in the amount of 50% of the balance due in conformity with the contract.

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**d) Exim Pre-shipment PSI** (type of financing with BNDES funds that is used as an advance for the manufacture of export products.) - In August 2010, the Company signed "BNDES - Exim Pre-shipment PSI" agreements of R\$ 16,597, with interest of 7% p.a., which will be paid as follows: R\$ 5,597 on December 15, 2011, R\$ 4,000 with a 6-month grace period and divided into 12 monthly and consecutive installments, and R\$ 7,000 with a 12-month grace period and divided into 6 monthly and consecutive installments. These loans are collateralized by receivables of Portobello S.A. In September 2010, the amount of R\$ 8,000 was released, with interest of 7% p.a. and payable over 18 months, corresponding to 6 months of grace period and 12 monthly and consecutive installments. Receivables of the Company were pledged in guarantee for 50% of the debt balance.

**e) FINEP - Fund for Financing of Studies and Projects** - In May 2010, the Company entered into an agreement with FINEP in the amount of R\$ 30,103, with interest of 5% p.a., payable over 80 months, with a 20-month grace period. The loan is expected to be released in four installments. The first installment of R\$ 13,248 was fully released on September 2, 2010, and the other installments, of R\$ 5,572 (second), R\$ 7,496 (third), and R\$ 3,787 (fourth), will be released at intervals of 180 days. A letter of guarantee at the cost of 4% p.a. was required for this agreement.

**f) NCE - Export Credit Note** - In September 2011, the Company entered into an export credit note agreement with Banco Itaú, in the amount of R\$ 10,000, with interest of 3.04% p.a and 100% of CDI, payable in 3 installments, the first of which on March 19, 2012, the second on September 17, 2012 and the last on March 21, 2013. Receivables of Portobello S.A. were pledged in guarantee for 60% of the debt balance.

**g) 4131** (type of loan in foreign currency) - In March 2011, the Company entered into a 4131 contract with Banco Itaú, in the amount of R\$ 9,999 with interest of 2.57% p.a. and 100% of CDI. for 18 months, payable at the end of the contract, and collateralized by receivables of Portobello S.A, in the amount of 60% of the balance due.

**h) PRODEC - Program of Development for Companies of Santa Catarina State** - In July 2009, the Company was granted a State of Santa Catarina Special Tax Financing Regime. The balance was adjusted to present value based on the official SELIC rate (10.67% p.a. at June 30, 2011). The conditions are as follows:

- 60% of the ICMS due monthly in excess of R\$ 761 (average paid in 2007 and 2008) can be deferred for future payment;
- Grace period of 48 months;
- Term of 120 months;
- Monetary restatement of 4% p.a. plus UFIR variation.

Loans and financing at September 30, 2011 do not have restrictive covenants.

The other loans are mainly guaranteed by mortgages on properties, pledges of equipment and receivables of the parent company (Note 9) and a subsidiary (Note 43), reciprocity with financial investments (Note 10), sureties of the controlling stockholders and of a subsidiary and finished product inventories of R\$ 11,517.

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The long-term loans fall due as follows:

Maturity in July	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
2012	5,722	16,301	5,722	17,109
2013	18,044	13,485	18,870	13,485
2014	8,893	6,192	8,893	6,192
2015	3,130	2,511	3,130	2,511
2016	2,573	2,511	2,573	2,511
2017	1,963	1,962	1,963	1,962
2018	1,472	1,472	1,472	1,472
Total	41,797	44,434	42,623	45,242

The exposure of the Company's borrowings to interest rate changes and the contractual repricing dates at the end of the reporting period are as follows:

	Consolidated	
	September 30, 2011	December 31, 2010
Six months or less	36,262	32,033
From six to twelve months	32,156	22,993
From one to five years	25,660	39,835
Over 5 years	8,167	5,117
Total	102,245	99,978

The carrying amounts and fair value of borrowings are denominated in the following currencies:

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Reais	78,095	114,320	78,921	115,128
Euro	1,450	1,540	1,450	1,540
U.S. dollars	42,981	26,158	42,981	26,158
Total	122,526	142,018	123,352	142,826

The fair value of the outstanding borrowings approximates their book values as the impact of discounting to present value is not significant. The fair values are based on discounted cash flows using a rate based on the borrowing rate of 9.14% (11.52% at December 31, 2010).

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Finance lease payables are as follows:

	Parent company and consolidated	
	September 30, 2011	December 31, 2010
Gross finance lease liabilities - minimum lease payments		
Less than one year	72	150
More than one year and no less than five years	-	39
Total	72	189
Future finance charges on finance leases	(2)	(15)
Present value of finance lease liabilities	70	174
The present value of finance lease liabilities is as follows:		
Less than one year	70	136
More than one year and no less than five years	-	38
Total	70	174

### 25 Tax Liabilities Payable in Installments

	Tax liabilities	Request for installment payment		September 30, 2011	December 31, 2010
		Date	No. of installments not yet due		
Portobello S.A.	INSS	Dec/09	38	9,501	10,809
	IPI	Dec/09	38	6,457	7,419
	PIS	Mar/09	29	338	413
	COFINS	Mar/09	29	1,557	1,903
	IRPJ	Mar/09	29	2,473	3,022
	CSLL	Mar/09	29	920	1,124
	LAW 11941/09 (a)	Nov/09	157	124,822	125,111
Total Parent company				146,068	149,801
Current				20,480	15,739
Non-current				125,588	134,062
PBTech Ltda.	LAW 11941/09 (a)	Nov/09	13	216	309
Portobello Shop S.A.	INSS	Nov/09	37	779	889
	PIS	Mar/09	-	-	1
	COFINS	Mar/09	29	117	143
	IRPJ	Mar/09	29	896	1,095
	CSLL	Mar/09	29	325	397
	LAW 11941/09 (a)	Nov/09	157	611	574
Mineração Ltda.	INSS	Jul/11	2	54	-
Total subsidiaries				2,998	3,408
Total consolidated				149,066	153,209
Current				21,586	16,552
Non-current				127,480	136,657

INSS - National Institute of Social Security

IRPJ - Corporate Income Tax

CSLL - Social Contribution on Net Income

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The installments fall due as follows:

Maturity	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
2011	5,182	15,739	5,499	16,552
2012	20,397	15,739	21,417	16,551
2013	20,397	15,739	21,250	16,551
2014	15,491	13,650	15,841	13,994
2015	8,604	9,044	8,651	9,108
2016	8,604	9,044	8,651	9,108
2017	8,604	9,044	8,651	9,108
2018	8,604	9,044	8,651	9,108
2019	8,604	9,044	8,651	9,108
2020	8,604	9,044	8,651	9,108
2021	8,604	9,044	8,651	9,108
2022	8,604	9,044	8,651	9,108
2023	8,604	9,044	8,651	9,108
2024	7,165	7,538	7,200	7,589
Total	146,068	149,801	149,066	153,209

#### a) Law 11941/09 (REFIS - Tax Recovery Program)

In May and June 2011, the Company concluded the process of consolidation of the installment program established by Law 11941/09, started with the application for the Tax Recovery Program in November 2009.

Between the application date and the Consolidation the Company paid the minimum installment of R\$ 395, as permitted by legislation. During this period, and more precisely in the consolidation, it made decisions that had a positive economic impact of R\$ 3,013, of which R\$ 3,613 in other operating income and R\$ 600 in finance costs. The main impact was due to the non-confirmation of the transfer of debts denied in the installment program of Provisional Measure (MP) 470 to the installment program of Law 11941 (see Note 26).

After the consolidation, the Company is required to pay monthly installments of R\$ 1,140 without delay exceeding three months and it must discontinue any lawsuit and waive any alleged right on which the referred lawsuits are based, under penalty of immediate cancellation of the installment payment and the consequent loss of the benefits established by Law 11941/09. The termination of lawsuits filed against the tax assessments does not affect the proceedings in course in the judicial sphere, mentioned in Note 17.

#### 26 Tax Debts Law 12249/10 (MP 470 and MP 472)

In November 2009, the Company applied for the installment program established by Provisional Measure 470 (regarding the improper use of IPI premium credits) with the Federal Revenue Secretariat (SRF) and Attorney General's Office of the National Treasury (PGFN). As a result of this application, in addition to paying in installments, there was a reduction in the charges and the Company was allowed to use tax credits arising from tax losses up to 2008 to settle the debts.

In June 2010, when the Provisional Measure was converted into Law 12249/10, the use of tax credits arising from tax losses existing at December 31, 2009 was authorized. The Company used this benefit and recorded in the second quarter R\$ 3,252 (see Note 34), thus considering the installment payment program as concluded.

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PGFN partially denied the request in June 2010 claiming the need of withdrawal from lawsuits challenging the credit. The Company requested the withdrawal/waiver of only the assessments received from SRF. However, the Attorney General's Office of the National Treasury of the State of Santa Catarina understood that the withdrawal/waiver should be extended to the declaratory actions seeking the recognition of IPI premium credits, mentioned in Note 17. The Company's Legal Department is adopting measures against the decision of the PGFN in order to dismiss the demand of withdrawal/waiver of these declaratory suits. This procedure is supported by an opinion issued by the law firm Demarest Almeida, defending that, in relation to debts included in the installment program established by Law 12249/10, the Company is not obliged to withdraw the declaratory suits, which differs from the procedure established by Law 11941/09. The Company's legal department understands as virtually certain a favorable outcome in the various legal levels available to reconsider the unfavorable decisions based on the merits of the case. However, if the decision of the PGFN is not ultimately reversed, the impact on the Company's results would be a loss of R\$ 2,523, considering the lack of acknowledgment of the debt and of benefits and the maintenance of debts as contingent liabilities.

### 27 Taxes and Contributions

	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
IRRF	728	860	870	1,065
ICMS	3,063	537	3,064	539
PIS	303	105	362	156
COFINS	1,394	485	1,666	720
Other	89	83	211	202
Total	5,577	2,070	6,173	2,682

### 28 Provisions for Contingencies

The Company and its subsidiaries are parties to civil, labor and tax lawsuits and to administrative tax proceedings. Based on the opinion of its legal advisors, management believes that the provisions are sufficient to cover the necessary costs to settle the obligations.

The analysis of the provisions is as follows:

Provisions	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Civil	4,308	3,193	4,346	3,222
Labor	9,288	11,442	9,288	11,442
Tax	23,585	17,180	23,585	17,180
Total	37,181	31,815	37,219	31,844
Current	982	6,322	1,008	6,345
Non-current	36,199	25,493	36,211	25,499

Provisions are measured at the present value of the costs necessary to settle the liability. The civil and labor claims are individually evaluated by the Company's legal advisors, who classify them in accordance with the expectation of outcome.



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Changes in the provisions are as follows:

	Parent company			Total
	Civil	Labor	Tax	
At December 30, 2010	3,193	11,442	17,180	31,815
Charged (credited) to the statement of income:				
Additional provisions	3,081	4,588	6,405	14,074
Reversal due to lack of use	(448)	(824)	-	(1,272)
Unwinding of discount	-	113	1,342	1,455
Reversal due to realization	(1,966)	(6,742)	-	(8,708)
At September 30, 2011	4,308	9,288	23,585	37,181
	Consolidated			Total
	Civil	Labor	Tax	
At December 30, 2010	3,222	11,442	17,180	31,844
Charged (credited) to the statement of income:				
Additional provisions	3,091	4,588	6,405	14,084
Reversal due to lack of use	(455)	(824)	-	(1,279)
Unwinding of discount	-	113	1,342	1,455
Reversal due to realization	(1,967)	(6,742)	-	(8,709)
At September 30, 2011	4,346	9,288	23,585	37,219

In 2011, certain events changed substantially the provision for labor contingencies in the Parent company and Consolidated financial information, resulting in a decrease of R\$ 2,154 in comparison with December 31, 2010. A portion of this decrease arose from the unfavorable decision received by the Company, which, at March 31, 2011, reversed the amount of R\$ 5,559 relating to the provision for labor lawsuit 158600-62,2006.05,0029, to accounts payable, until the calculations are determined by the labor courts and a portion arose from the lawsuit 0234000-44,1998.5.05,0003, which reversed around R\$ 955 and was closed in September 2011. Also in this period, certain events changed the provision for labor contingencies, net of reversal due to lack of use and the unwinding of discount in the amount of R\$ 4,588, which decreased the effect of the reversal mentioned above, but had impact on the increase in operating expenses, as described in Note 34.

Also in 2011, certain events increased the provision for civil contingencies by R\$ 1,124. The provisions made included mainly lawsuit 023.01,061025-4, which totaled R\$ 1,546 in the first nine months of 2011, and lawsuit 482.01,2006,012016-2 in the amount of R\$ 359. In the same period R\$ 1,041 was reversed due to realization, related to lawsuit 072.99,000298-7.

Comments on civil, labor and tax lawsuits:

#### Civil

The Company and its subsidiaries are defendants in 146 civil lawsuits (142 civil lawsuits at December 31, 2010) in common courts and special civil courts. Most of the lawsuits have been brought by customers and claim compensation for alleged pain and suffering and tangible damages. When applicable, judicial deposits were made (Note 14).

The civil contingent liabilities are described in Note 29.

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### Labor

The Company and its subsidiary Portobello Shop S.A. are defendants in 71 labor claims (91 claims at December 31, 2010) brought by former employees and third parties. The claims refer to the payment of termination amounts, premiums, overtime, salary equalization, monetary adjustment of the Government Severance Indemnity Fund for Employees (FGTS), compensation for pain and suffering and tangible damage from occupational accidents/disease. The provisions are reviewed by management based on the opinion of the legal advisors. Some lawsuits are backed by judicial deposits (Note 14).

Labor provisions also cover an assessment relating to social security contributions due by the Company on insured employee remuneration, contributions for financing of benefits for labor disability, and contributions to third parties (National Institute of Colonization and Agrarian Reform (INCRA) and Brazilian Support Service for Small Business (SEBRAE)), plus late payment interest and fine.

These contingent liabilities are disclosed in Note 29.

### Tax

#### a) INSS on Cooperatives

The Company filed lawsuits (injunction) against the INSS, which required the payment of the social contribution set forth in article 22, item IV of Law 8212/91, with the wording provided by Law 9,879/99.

The Company alleges that in the course of its activities it contracts cooperatives of several labor areas to provide specialized services, which makes it subject to the payment of the contribution. The Company believes that the payment of the contribution is not constitutional, since it does not respect the principles of legality, equality and protection to the cooperatives. A preliminary injunction was requested to declare the right of not paying the social contribution, as well as offsetting the amounts that had been unduly paid. At September 30, 2011, the balance of the provision was R\$ 1,880 (R\$ 1,741 at December 31, 2010).

#### b) Exclusion of ICMS from the PIS and COFINS calculation basis

On April 16, 2008, the Company was granted Injunction 2008.34.00.011286-4, to exclude the ICMS from the calculation basis of the PIS and COFINS federal contributions. As from the date of this injunction, the Company calculates and pays PIS and COFINS without including the ICMS in the calculation basis.

The provisions for tax contingencies relating to the exclusion of ICMS from the calculation basis of PIS and COFINS at September 30, 2011 amounted to R\$ 21,705 (R\$ 15,439 at December 31, 2010).

The balances of provisions for tax contingencies are adjusted based on the SELIC interest rate.

## 29 Contingent Liabilities

In accordance with the assessment of risks arising from the above lawsuits, the Company's legal advisors estimated the amounts of contingent liabilities. In addition to the provisions recorded in the financial statements, the following possible losses arising from civil and labor lawsuits may be incurred:

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	Parent company		Consolidated	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Civil	739	650	773	674
Labor	23,308	5,226	23,308	5,226
Total	24,047	5,876	24,081	5,900

In this third quarter of 2011, the Company was summoned in a public civil action filed by the Labor Public Prosecutor Office - Records. 1753-28.2011.5.12.0040 - in the approximate amount of R\$ 18,000. The legal advisors classify this lawsuit as a contingent liability since an adverse judgment for the Company is not probable and, as a result, an outflow of resources to settle the obligation will not be necessary.

### 30 Employee Benefits

#### 30.1 Private pension plan

Since November 1, 1997, the Company and its subsidiaries sponsor the Portobello Prev benefit plans, managed by BB Previdência - Fundo de Pensão Banco do Brasil, which includes 46 participants. The plan has the characteristics of a defined contribution plan; however, it provides a minimum retirement benefit for length of service or age.

At September 30, 2011, the balance of the special contributions relating to past service, to be deposited in the individual accounts of the participants who meet the conditions established by the regulations of the plan, amounts to R\$ 3,144 (R\$ 3,469 at December 31, 2010) and is provided in long-term liabilities. The Company will pay the related special reserve amount when each participant in these conditions becomes eligible.

The main actuarial assumptions used were as follows:

	Parent company	
	September 30, 2011	September 30, 2010
Economic assumptions		
Discount rate	6% p.a. (real)	6% p.a. (real)
Expected rate of return on assets	6% p.a. (real)	6% p.a. (real)
Future salary increases	2% p.a. (real) up to 47 years	2% p.a. (real) up to 47 years
Growth in the benefits and limits of the Government		
Social Security	2% p.a. (real) as from 48 years	2% p.a. (real) as from 48 years
Inflation	Not considered	Not considered
Capacity factor		
Salaries	100%	100%
Benefits	100%	100%
Demographic assumptions		
Mortality table	AT 83	AT 83
Disability mortality table	Exp. IAPC	Exp. IAPC
Disability table	Hunter and Álvaro Vindas	Hunter and Álvaro Vindas

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### 30.2 Employee Benefit Expense

#### a) Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Remuneration	17,988	15,223	19,281	16,511
Benefits				
Private pension plan	167	151	225	213
FGTS	1,527	1,286	1,602	1,365
Other	1,909	1,630	1,984	1,689
Total	21,591	18,290	23,092	19,778

#### b) Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Remuneration	51,828	42,668	55,707	46,187
Benefits				
Private pension plan	486	432	663	601
FGTS	4,336	3,472	4,565	3,760
Other	5,472	4,526	5,650	4,685
Total	62,122	51,098	66,585	55,233

### 31 Equity

#### a) Share capital

*(full amounts, not rounding figures)*

The Company has a subscribed and paid-up capital of R\$ 112,957,487 comprising 159,008,924 common shares with no par value.

Each common share is entitled to one vote at Stockholders' Meetings, pursuant to the rights and privileges established by Brazilian corporate legislation and by the Company's by-laws.

The Company is authorized to increase capital by up to 1,000,000,000 (one billion) new common shares, with no par value, resulting in a total of up to 1,159,008,924 shares. The issue of preferred shares or founder shares is not permitted.

At September 30, 2011, there were 61,992,547 shares outstanding in the market, corresponding to 38.99% of the total shares issued (112,655,178 at December 31, 2010, corresponding to 70.85% of the total). Shares outstanding in the market comprise all securities available for trading in the market, excluding those held by the controlling stockholders and members of the Board of Directors and the Executive Board.

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The stockholders' agreement signed on April 15, 2011 formalized their adjustments related to the rules and procedures that will regulate the exercise of the Company's power among them and that reduced the percentage of outstanding shares.

#### b) Revaluation reserve

This reserve was recorded due to the revaluation of land, buildings and improvements, based on the appraisal report prepared by an independent appraisal company. This report established the revalued amount of the assets, as well their remaining useful lives, which became the new basis for depreciation.

The revaluation reserve is being realized proportionally to the depreciation of revalued constructions and improvements with a corresponding entry to retained earnings, net of tax effects. The same amount of realization of revaluation reserve is recorded in the statement of income for the year, as depreciation of the revalued assets.

In accordance with ICPC 10, the Company recorded an additional amount of R\$ 2,517 of deferred income tax and social contribution on land revalued in 2006, when the legislation did not permit the charge. ICPC 10 requires that entities record a provision for taxes on revaluation of land when "it is probable that the economic benefits associated with the non-depreciable asset will flow to the entity, derived either from current or future sales or own use of the asset". Deferred income tax and social contribution corresponding to the reserve for revaluation of land, constructions and improvements are classified in non-current liabilities, as mentioned in Note 16(b).

Considering the surplus credited to the revaluation reserve approved by the Extraordinary General Meeting of stockholders held on December 29, 2006, the balance of the revaluation of the Company's assets, net of deferred taxes, amounted to R\$ 45,687 at September 30, 2011 (R\$ 46,872 at December 31, 2010), the depreciation charge on the revaluation, net of deferred IRPJ and CSLL liabilities, for the quarter ended September 30, 2011 was R\$ 395 (R\$ 671 at September 30, 2010), and the balance of deferred IRPJ and CSLL on the revaluation reserve recorded in non-current liabilities was R\$ 18,604 (R\$ 19,007 at December 31, 2010).

The Company opted to maintain the revaluation reserve at December 31, 2006 up to its full realization, in accordance with Law 11638/07.

#### c) Accumulated deficit

	<u>Parent company</u>	<u>Consolidated</u>
At December 31, 2010	(99,661)	(99,699)
Realization of revaluation reserve	1,185	1,185
Profit for the six-month period (excluding non-controlling interests)	16,238	16,276
At September 30, 2011	<u>(82,238)</u>	<u>(82,238)</u>

### 32 Revenue

The reconciliation between gross sales revenue and net revenue, presented in the income statement for the period, is as follows:

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#### a) Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Gross sales revenue	199,140	168,625	211,753	179,124
Deductions from gross revenue	(42,603)	(37,291)	(43,853)	(38,535)
Net sales revenue	156,537	131,334	167,900	140,589
Domestic market	146,907	123,258	155,790	130,357
Foreign market	9,630	8,076	12,110	10,232

#### b) Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Gross sales revenue	519,138	441,751	551,740	465,162
Deductions from gross revenue	(112,329)	(95,081)	(115,569)	(98,379)
Net sales revenue	406,809	346,670	436,171	366,783
Domestic market	381,265	314,567	403,603	334,128
Foreign market	25,544	32,103	32,568	32,655

### 33 Expenses by Nature

Cost of sales and selling and administrative expenses for the quarter ended September 30, 2011 are as follows:

#### a) Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Changes in inventories of finished products and work in process	6,368	(2,739)	6,368	(2,739)
Direct production costs	52,719	51,294	52,213	50,834
Cost of goods resold	23,869	18,204	24,205	18,358
Employee benefits	21,591	18,290	23,092	19,778
Third-party labor and services	3,400	4,221	5,283	5,360
Transportation of goods sold	699	714	699	714
Marketing and publicity	1,987	1,062	2,770	1,977
Other selling expenses	10,070	7,950	10,799	8,670
Amortization and depreciation	3,955	3,973	3,968	4,031
Other expenditures	11,454	12,247	11,568	12,034
Total	136,112	115,216	140,965	119,017

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### b) Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Changes in inventories of finished products and work in process	3,473	(6,785)	3,473	(6,785)
Direct production costs	148,270	143,967	146,903	142,735
Cost of goods resold	61,415	35,788	62,489	36,158
Employee benefits	62,122	51,098	66,585	55,233
Third-party labor and services	11,086	11,162	15,907	13,127
Transportation of goods sold	2,114	2,350	2,114	2,350
Marketing and publicity	4,818	3,262	7,819	4,766
Other selling expenses	27,343	20,094	29,475	21,248
Amortization and depreciation	11,752	12,086	11,802	12,264
Other expenditures	36,649	37,799	36,931	37,576
Total	369,042	310,821	383,498	318,672

### 34 Other Operating Income and Expenses, Net

Other operating income and expenses in the parent company and consolidated financial information, for the periods ended September 30, 2011 and 2010, were as follows:

#### a) Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Other operating income				
Related party service revenue	772	806	-	-
Third-party service revenue	232	119	232	119
Sale of property, plant and equipment	-	600	-	600
Complement of Eletrobrás compulsory loan (Note 15)	-	9,136	-	9,136
Other revenue	135	16	137	19
Total	1,139	10,677	369	9,874
Other operating expenses				
Provision for labor contingencies (Note 28)	(301)	(1,811)	(301)	(1,811)
Provision for civil contingencies (Note 28)	(712)	(61)	(718)	(67)
Write-off of tax deposits and expenses on lawsuits	(374)	-	(374)	-
Taxes on other revenues	(161)	(151)	(161)	(151)
Expenses to adapt to environmental rules	(112)	-	(112)	-
Cost of property, plant and equipment sold/disposed off	-	(321)	(39)	(321)
Migration of debts of MP 470 to Law 11941 (Note 25(a))	-	(5,577)	-	(5,577)
Consolidation of installment payment of Law 11941/09 (Note 25 (a))	-	-	(225)	-
Write-off of taxes recoverable	-	-	(128)	-
Other expenses	(65)	(25)	(77)	(28)
Total	(1,725)	(7,946)	(2,135)	(7,955)
Total, net	(586)	2,731	(1,766)	1,919

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### b) Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Other operating income				
Tax credits (a)	-	86	-	86
Related party service revenue	2,446	2,413	-	-
Third-party service revenue	657	318	657	318
Use of tax credits as per MP 470 (Note 26)	-	3,252	-	3,252
Profit sharing, balance net of reversal	252	-	252	-
Consolidation of installment payment of Law 11941/09 (Note 25 (a))	3,613	-	3,613	-
Sale of property, plant and equipment	-	600	-	600
Complement of Eletrobrás compulsory loan (Note 15)	-	9,136	-	9,136
Other revenue	275	47	285	64
<b>Total</b>	<b>7,243</b>	<b>15,852</b>	<b>4,807</b>	<b>13,456</b>
Other operating expenses				
Provision for labor contingencies (Note 28)	(4,588)	(2,263)	(4,588)	(2,263)
Provision for civil contingencies (Note 28)	(3,081)	(103)	(3,091)	(116)
Write-off of tax deposits and expenses on lawsuits	(374)	-	(374)	-
Taxes on other revenues	(424)	(255)	(424)	(255)
Indemnity payable on third-party agreement	-	(121)	-	(121)
Municipal taxes and fees (b)	-	(207)	-	(207)
Cost of idleness (c)	(3,610)	-	(3,610)	-
Expenses to adapt to environmental rules	(813)	-	(813)	-
Cost of property, plant and equipment sold/disposed off	-	(321)	(39)	(321)
Migration of debts of MP 470 to Law 11941 (Note 25(a))	-	(5,577)	-	(5,577)
Consolidation of installment payment of Law 11941/09 (Note 25 (a))	-	-	(225)	-
Write-off of taxes recoverable	-	-	(128)	-
Other expenses	(111)	(252)	(123)	(220)
<b>Total</b>	<b>(13,001)</b>	<b>(9,099)</b>	<b>(13,415)</b>	<b>(9,080)</b>
<b>Total, net</b>	<b>(5,758)</b>	<b>6,753</b>	<b>(8,608)</b>	<b>4,376</b>

(a) During 2009 PIS and COFINS credits on purchases of spare and maintenance parts for machinery and equipment, for the period from January 2006 to June 2009, were recognized. The result of the review of the calculation of these taxes is supported by the opinion of independent attorneys.

(b) Request for installment payment of municipal taxes denied in the second quarter of 2010.

(c) During the second quarter of 2011, the production volume was reduced as part of the Company's strategic actions to align its inventory levels. Therefore, part of the fixed costs incurred in the period was immediately recognized in profit for the period in order to prevent the measurement of finished products at a value above its normal cost. The accounting treatment is in accordance with CPC 16.

### 35 Other Gains (Losses), Net

The net exchange variation recorded under "Other gains (losses), net" in the Parent company and Consolidated financial information for the quarter ended September 30, 2011 is as follows:



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	Parent company and consolidated			
	3rd quarter		Nine-month period	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Foreign exchange variations, net				
Trade receivables	7,999	(2,416)	5,353	(920)
Trade payables	(911)	76	(730)	92
Commissions	-	3	4	14
<b>Total</b>	<b>7,088</b>	<b>(2,337)</b>	<b>4,627</b>	<b>(814)</b>

Effect of the appreciation of the U.S. dollar during the year; of 19% in the 3rd quarter and 11% in the first nine months of 2011.

## 36 Finance Result

The parent company and consolidated finance results for the quarter ended September 30, 2011 are as follows:

### a) Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Finance income				
Interest	426	156	477	310
Discounts received	58	36	97	47
Restatement of Eletrobrás compulsory loan (Note 15)	981	408	981	408
Restatement of tax assets (Note 17(a))	339	258	339	258
Restatement of receivables from related parties (Note 13)	2,630	2,184	2,630	2,184
Restatement of judicial deposits for tax and labor claims	6	-	6	-
Present value adjustment (Note 23)	233	-	233	-
Consolidation of installment payment of Law 11941/09 (Note 25 (a))	-	-	125	-
<b>Total</b>	<b>4,673</b>	<b>3,042</b>	<b>4,888</b>	<b>3,207</b>
Finance costs				
Interest	(3,889)	(6,041)	(3,931)	(6,095)
Finance lease liabilities	(2)	-	(2)	-
Finance charges on taxes	(3,829)	(3,603)	(3,904)	(3,669)
Discount of provision for contingencies (Note 28)	(526)	(281)	(526)	(281)
Commissions and service fees	(306)	(521)	(311)	(528)
Discounts/bank expenses	(1,674)	(4)	(1,674)	(4)
Discounts granted	(321)	(183)	(322)	(186)
Tax on Financial Transactions (IOF)	(251)	(196)	(252)	(196)
Present value adjustment (Note 9)	(12)	-	(12)	-
Other	(68)	-	(69)	(15)
<b>Total</b>	<b>(10,878)</b>	<b>(10,829)</b>	<b>(11,003)</b>	<b>(10,974)</b>
Foreign exchange variations, net *				
Financial investments	-	(3)	-	(3)
Loans and financing	(8,380)	1,473	(8,380)	1,474
<b>Total</b>	<b>(8,380)</b>	<b>1,470</b>	<b>(8,380)</b>	<b>1,471</b>
<b>Total, net</b>	<b>(14,585)</b>	<b>(6,317)</b>	<b>(14,495)</b>	<b>(6,296)</b>

\* Effect of the 19% appreciation of the U.S. dollar in the third quarter of 2011.

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### b) Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Finance income				
Interest	1,248	382	1,585	861
Interest on tax credits	-	169	-	169
Discounts received	135	85	230	115
Restatement of Eletrobrás compulsory loan (Note 15)	3,637	1,754	3,637	1,754
Restatement of tax assets (Note 17(a))	922	673	922	673
Restatement of receivables from related parties (Note 13)	7,257	5,762	7,257	5,762
Restatement of judicial deposits for tax and labor claims	14	-	14	-
Present value adjustment (Note 9)	56	-	56	-
Present value adjustment (Note 23)	310	-	310	-
Consolidation of installment payment of Law 11941/09 (Note 25 (a))	-	-	125	-
<b>Total</b>	<b>13,579</b>	<b>8,825</b>	<b>14,136</b>	<b>9,334</b>
Finance costs				
Interest	(12,539)	(17,089)	(12,692)	(17,246)
Finance lease liabilities	(11)	-	(11)	-
Finance charges on taxes	(11,799)	(9,929)	(12,041)	(10,071)
Consolidation of installment payment of Law 11941/09 (Note 25 (a))	(600)	-	(600)	-
Discount of provision for contingencies (Note 28)	(1,342)	(741)	(1,342)	(741)
Commissions and service fees	(952)	(1,710)	(967)	(1,729)
Discounts/bank expenses	(3,339)	(522)	(3,339)	(522)
Discounts granted	(879)	(353)	(887)	(358)
Tax on Financial Transactions (IOF)	(440)	(796)	(441)	(796)
Income tax on financial transactions	(692)	-	(692)	-
Present value adjustment (Note 9)	(12)	-	(12)	-
Present value adjustment (Note 23)	(11)	-	(11)	-
Other	(73)	-	(87)	(79)
<b>Total</b>	<b>(32,689)</b>	<b>(31,140)</b>	<b>(33,122)</b>	<b>(31,542)</b>
Foreign exchange variations, net *				
Financial investments	-	209	-	209
Loans and financing	(5,324)	1,161	(5,324)	1,162
<b>Total</b>	<b>(5,324)</b>	<b>1,370</b>	<b>(5,324)</b>	<b>1,371</b>
<b>Total, net</b>	<b>(24,434)</b>	<b>(20,945)</b>	<b>(24,310)</b>	<b>(20,837)</b>

### 37 Result from Discontinued Operations

On August 17, 2010, the Board of Directors approved the discontinuation of the operations of the subsidiary Portobello América, taking into account that the demand in the North American market will be stable over the coming years. The sale of assets is in progress and the main assets and liabilities of this unit, as well as the result from discontinued operations for the quarter ended September 30, 2011, are summarized as follows:

	September 30, 2011	December 31, 2010		September 30, 2011	December 31, 2010
Assets			Liabilities		
Current assets	1,222	2,000	Current liabilities	39,206	36,038
Cash and banks	935	632	Trade payables	83	299
Trade receivables	196	1,158	Social and labor obligations	34	58
Inventories	35	160	Other	1,122	1,897
Other	56	50	Debts with related parties	37,967	33,784
Total assets	1,222	2,000	Equity	(37,984)	(34,038)
			Total liabilities	1,222	2,000

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No groups were classified as held for sale at September 30, 2011 and December 31, 2010

The result from discontinued operations is presented on a consolidated basis. Accordingly, in addition to the result of the subsidiary Portobello América, Inc. (Note 20), it also considers the Company's share in the discontinued operations.

	3rd quarter		Nine-month period	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Result from discontinued operations				
Net revenue	549	2,082	1,647	12,248
Cost of products (services)	(491)	(1,587)	(1,443)	(9,091)
Gross profit	58	495	204	3,157
Selling, general and administrative expenses	(437)	(1,273)	(855)	(4,327)
Finance result	(12)	(13)	(20)	(75)
Other operating expenses	-	(221)	-	(259)
Loss before taxation	(391)	(1,012)	(671)	(1,504)
Net result from discontinued operations	(391)	(1,012)	(671)	(1,504)

## 38 Earnings per Share

### a) Basic

In accordance with CPC 41 (Earnings per share), basic earnings per share is calculated by dividing the profit attributable to stockholders of the Company by the weighted average number of common shares in issue during the year, excluding common shares purchased by the Company and held as treasury shares.

	3rd quarter			
	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Profit attributable to the Company's stockholders	12,565	17,220	12,565	17,220
Weighted average number of common shares	159,009	159,009	159,009	159,009
Basic earnings per share - R\$	0.08	0.11	0.08	0.11
Profit from continuing operations	12,565	17,220	12,735	18,232
Result from discontinued operations	-	-	(170)	(1,012)
Weighted average number of common shares	159,009	159,009	159,009	159,009
Earnings per share from continuing operations	0.07902	0.10830	0.08009	0.11466
Loss per share from discontinued operations	-	-	(0.00107)	(0.00636)
	Nine-month period			
	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Profit attributable to the Company's stockholders	16,238	29,107	16,276	29,143
Weighted average number of common shares	159,009	159,009	159,009	159,009
Basic earnings per share - R\$	0.10	0.18	0.10	0.18
Profit from continuing operations	16,238	29,107	16,667	30,647
Result from discontinued operations	-	-	(391)	(1,504)
Weighted average number of common shares	159,009	159,009	159,009	159,009
Earnings per share from continuing operations	0.10212	0.18305	0.10482	0.19274
Loss per share from discontinued operations	-	-	(0.00246)	(0.00946)

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The Company did not have during 2010 any shares held in treasury. The last share issue occurred in 2007. Therefore, the weighted average number of shares is equal to the total comprising the share capital (Note 31), which is represented by a single class of common share.

Consolidated profit attributable to stockholders does not consider non-controlling interests. The same criterion was used for results from continuing and discontinued operations.

#### **b) Diluted**

Diluted earnings per share are equal to basic earnings per share since the Company does not have contracts or any financial instrument that entitles the holder to common shares.

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### 39 Cash Provided by Operating Activities

#### a) Changes in the 3rd quarter of 2011 and 2010:

	Note	Parent company		Consolidated	
		September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Profit/loss for the period before taxation		15,645	12,066	17,762	14,858
Adjustments		10,086	4,173	14,093	6,145
Depreciation and amortization	21 and 22	3,992	4,013	4,007	4,089
Equity in the earnings of subsidiaries	20	(3,303)	(1,871)	-	-
Unrealized foreign exchange variations		1,358	976	1,347	966
Provision of inventories to market value	11	(537)	143	(355)	126
Provision for doubtful trade receivables	9	375	147	516	81
Provision for contingencies	28	1,738	3,276	1,744	3,282
Provision for labor liabilities		2,397	2,206	2,517	2,392
Other provisions		280	(6,219)	280	(6,219)
Residual cost of property, plant and equipment and intangible assets disposals	21 and 22	-	321	39	321
Other operating income and expenses, net	34	243	(4,159)	468	(4,159)
Complement of Eletrobrás compulsory loan		-	(9,136)	-	(9,136)
Tax liabilities payable in installments	25 and 26	-	5,577	225	5,577
Proceeds from sale of property, plant and equipment		-	(600)	-	(600)
Other		243	-	243	-
Restatements		(1,196)	339	(1,124)	424
Eletrobrás compulsory loan	15	(981)	(408)	(981)	(408)
Tax assets	17	(339)	(258)	(339)	(258)
Receivables from other related parties	13	(2,630)	(2,184)	(2,630)	(2,184)
Judicial deposits	14	(6)	-	(6)	-
Present value adjustment of trade payables	23	(233)	-	(233)	-
Discount of provision for contingencies	28	526	281	526	281
Present value adjustment of trade receivables	9	13	-	13	-
Other		(1,323)	(661)	(1,323)	(661)
Finance charges on tax liabilities payable in installments		3,777	3,569	3,849	3,654
Finance costs arising from tax liabilities payable in installments	25	-	-	(125)	-
Discount on credits received		1,592	-	1,592	-
Provision for interest on loans		3,147	5,001	3,187	4,842
Changes in assets and liabilities		19,276	(17,573)	7,812	(16,751)
(Increase)/decrease in trade receivables	9	(6,319)	(17,729)	(7,168)	(17,638)
Increase/(decrease) in advances from customers		3,310	(633)	3,117	(262)
(Increase)/decrease in marketable securities	10	686	(288)	686	(288)
(Increase)/decrease in inventories	11	5,023	(5,866)	4,841	(6,747)
(Increase)/decrease in other assets		(1,000)	86	(412)	208
(Increase)/decrease in judicial deposits	14	(153)	(5,399)	(153)	(5,419)
(Increase)/decrease in receivables from related parties	13	8,505	-	8,505	-
(Increase)/decrease in non-current assets		(211)	6,285	(211)	6,285
Increase/(decrease) in trade payables		13,289	7,829	13,405	7,916
(Increase)/decrease in advances to suppliers		(2,991)	(619)	(2,961)	(627)
Increase/(decrease) in tax liabilities payable in installments	25	(5,223)	(2,763)	(5,483)	(2,946)
Increase/(decrease) in tax liabilities		966	1,570	1,035	1,653
Increase/(decrease) in labor liabilities		(65)	74	(214)	156
Increase/(decrease) in dividends advanced		4,328	-	-	-
Increase/(decrease) in other payables		708	171	412	(853)
Increase/(decrease) in other non-current payables		(1,577)	(291)	(7,587)	1,811
Cash provided by operating activities		45,007	(1,334)	39,667	4,252

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### b) Changes in 9M11 and 9M10

	Note	Parent company		Consolidated	
		September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Profit/loss for the period before taxation		19,738	25,407	24,382	30,836
Adjustments		19,277	23,325	29,607	30,176
Depreciation and amortization	21 and 22	11,842	12,403	11,894	12,714
Equity in the earnings of subsidiaries	20	(7,536)	(4,564)	-	-
Unrealized foreign exchange variations		892	187	2,937	2,120
Provision of inventories to market value	11	(904)	1,393	(788)	1,245
Provision for doubtful trade receivables	9	(326)	358	(236)	256
Provision for contingencies	28	4,024	5,156	4,033	5,169
Provision for labor liabilities		6,190	6,033	6,769	6,529
Other provisions		491	(5,984)	491	(5,984)
Residual cost of property, plant and equipment and intangible assets disposals	21 and 22	5	321	44	321
Other operating income and expenses, net	34	(6,163)	(7,204)	(6,310)	(7,204)
Complement of Eletrobrás compulsory loan		-	(9,136)	-	(9,136)
Tax liabilities payable in installments	25 and 26	(3,613)	2,325	(3,388)	2,325
Municipal taxes and fees		-	207	-	207
Profit sharing		(2,783)	-	(3,155)	-
Proceeds from sale of property, plant and equipment		-	(600)	-	(600)
Other		233	-	233	-
Restatements		(1,558)	974	(1,323)	1,207
Eletrobrás compulsory loan	15	(3,637)	(1,754)	(3,637)	(1,754)
Tax assets	17	(922)	(673)	(922)	(673)
Receivables from other related parties	13	(7,257)	(5,762)	(7,257)	(5,762)
Judicial deposits	14	(14)	-	(14)	-
Present value adjustment of trade payables	23	(299)	-	(299)	-
Discount of provision for contingencies	28	1,342	741	1,342	741
Present value adjustment of trade receivables	9	(43)	-	(43)	-
Other		(2,391)	(1,317)	(2,391)	(1,317)
Finance charges on tax liabilities payable in installments		11,663	9,739	11,898	9,972
Finance costs arising from tax liabilities payable in installments	25	600	-	475	-
Discount on credits received		1,592	-	1,592	-
Other finance income and costs		-	-	(43)	-
Provision for interest on loans		10,128	14,252	10,072	13,803
Changes in assets and liabilities		6,968	(51,699)	(8,492)	(57,132)
(Increase)/decrease in trade receivables	9	(11,138)	(30,956)	(10,935)	(32,391)
Increase/(decrease) in advances from customers		3,580	(3,677)	3,222	(4,060)
(Increase)/decrease in marketable securities	10	853	2,309	853	2,309
(Increase)/decrease in inventories	11	9,428	(12,970)	9,749	(13,126)
(Increase)/decrease in other assets		(411)	1,641	128	1,247
(Increase)/decrease in judicial deposits	14	(217)	(5,777)	(222)	(5,840)
(Increase)/decrease in receivables from related parties		8,505	-	8,505	-
(Increase)/decrease in non-current assets		(450)	6,454	(450)	6,454
Increase/(decrease) in trade payables		3,257	6,202	3,031	5,272
(Increase)/decrease in advances to suppliers		(3,965)	(1,138)	(3,769)	(305)
Increase/(decrease) in tax liabilities payable in installments	25	(12,383)	(12,890)	(13,027)	(13,429)
Increase/(decrease) in tax liabilities		2,918	2,449	2,442	2,649
Increase/(decrease) in labor liabilities		299	931	145	921
Increase/(decrease) in dividends advanced		7,843	-	-	-
Increase/(decrease) in other payables		466	307	(590)	(1,406)
Increase/(decrease) in other non-current payables		(1,617)	(4,584)	(7,574)	(5,427)
Cash provided by operating activities		45,983	(2,967)	45,497	3,880

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The main non-cash item in the quarters ended September 30, 2011 and September 30, 2010 was the foreign exchange variation in the foreign subsidiary.

### 40 Segment Information

Management has determined the Company's operating segments based on the reports reviewed by the Executive Board that are used to make strategic decisions.

The Executive Board considers the business from the perspective of the markets in which the Company operates, as follows: Local (Domestic Market - Brazil) and Export (Foreign Market - Other Countries).

Income from operating segments reported is exclusively derived from the manufacture and sale of ceramic tiles used in the civil construction sector.

The Executive Board evaluates the performance of operating segments based on the operating result (Result before net finance income (costs) and taxes on profit - EBIT). The Board does not take into account the assets for analysis of segment performance, since the Company's assets are not segregated.

The segment information provided to the Executive Board on the reportable segments for the periods ended September 30, 2011 and 2010 is as follows:

#### a) Changes in the 3rd quarter of 2011 and 2010:

	At September 30, 2011		
	Brazil	Other countries	Total
Continuing operations			
Revenue	155,790	12,110	167,900
Cost of sales	(100,973)	(9,552)	(110,525)
Gross profit	54,817	2,558	57,375
Operating income (expenses), net			
Selling, general and administrative expenses	(28,978)	(1,462)	(30,440)
Other operating income (expenses), net	(1,628)	(138)	(1,766)
Other gains (losses), net	6,577	511	7,088
	(24,029)	(1,089)	(25,118)
Operating profit (loss) before finance result	30,788	1,469	32,257
% on revenue	20%	12%	19%
	At September 30, 2010		
	Brazil	Other countries	Total
Continuing operations			
Revenue	130,357	10,232	140,589
Cost of sales	(85,399)	(8,405)	(93,804)
Gross profit	44,958	1,827	46,785
Operating income (expenses), net			
Selling, general and administrative expenses	(24,191)	(1,022)	(25,213)
Other operating income (expenses), net	1,779	140	1,919
Other gains (losses), net	(2,167)	(170)	(2,337)
	(24,579)	(1,052)	(25,631)
Operating profit (loss) before finance result	20,379	775	21,154
% on revenue	16%	8%	15%

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### b) Changes in 9M11 and 9M10

	At September 30, 2011		
	Brazil	Other countries	Total
Continuing operations			
Revenue	403,603	32,568	436,171
Cost of sales	(268,996)	(28,881)	(297,877)
Gross profit	134,607	3,687	138,294
Operating income (expenses), net			
Selling, general and administrative expenses	(81,307)	(4,314)	(85,621)
Other operating income (expenses), net	(8,001)	(607)	(8,608)
Other gains (losses), net	4,306	321	4,627
	(85,002)	(4,600)	(89,602)
Operating profit (loss) before finance result	49,605	(913)	48,692
% on revenue	12%	-3%	11%
	At September 30, 2010		
	Brazil	Other countries	Total
Continuing operations			
Revenue	334,128	32,655	366,783
Cost of sales	(224,375)	(27,297)	(251,672)
Gross profit	109,753	5,358	115,111
Operating income (expenses), net			
Selling, general and administrative expenses	(63,842)	(3,158)	(67,000)
Other operating income (expenses), net	4,006	370	4,376
Other gains (losses), net	(795)	(19)	(814)
	(60,631)	(2,807)	(63,438)
Operating profit (loss) before finance result	49,122	2,551	51,673
% on revenue	15%	8%	14%

The Company does not have customers that individually represent more than 10% of net sales revenue.

## 41 Commitments

### a) Capital commitments

Costs contracted but not yet incurred referring to property, plant and equipment at September 30, 2011 amount to R\$ 3,540.

### b) Operating lease commitments

Operating leases refer to vehicles. The minimum future payments on non-cancelable operating leases, in total and for each period, are the following:

	Consolidated	
	September 30, 2011	December 31, 2010
Less than one year	456	472
More than one year and no less than five years	276	277
Total	732	749



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### 42 Insurance

At September 30, 2011, the insurance cover against fire, robbery, collision and sundry risks for property, plant and equipment and inventories as well as for loss of profits is considered sufficient by management to cover any losses.

	<u>Parent company and Consolidated</u>
	<u>2011</u>
Insurance coverage	84,000
Fire/lighting/explosion of any type	3,600
Electrical damages	1,000
Riots	25,000
Windstorms/smoke with vehicle impact	2,500
Civil liability - operations	2,500
Civil liability - employer	16,000
Loss of profits - windstorm with impact	27,282
Loss of profits - basic	

The policy is effective from November 15, 2010 to November 15, 2011, when the Company intends to enter into a new insurance contract.

### 43 Related Party Transactions

The transactions of purchase and sale of products, raw materials and contracting of services, as well as financial transactions of loans between the Parent company and the subsidiaries are as follows:

	Nature	<u>Parent company</u>	
		<u>Assets (liabilities)</u>	
		September 30, 2011	December 31, 2010
Transactions with subsidiaries			
Portobello América, Inc.	Receivables from subsidiaries - Trade receivables	37,967	33,784
Portobello Shop S.A.	Dividends receivable	-	10,567
	Receivables from subsidiaries	4	-
	Dividends advanced	7,843	-
	Payables to subsidiary	-	(8,484)
PBTech Com. Serv. Cer. Ltda.	Receivables from subsidiaries - Trade receivables	2,838	2,921
	Receivables from subsidiaries - Loan	825	745
Mineração Portobello Ltda.	Advances to suppliers	1,213	1,020
Transactions with related parties			
Refinadora Catarinense S.A.	Receivables	91,843	94,667
Solução Cerâmica Com. Ltda.	Receivables	790	538
	Advances from customers	(522)	(627)
	Receivables	631	604
Flooring Revest. Cer. Ltda.	Advances from customers	(417)	(60)
		<u>143,015</u>	<u>135,675</u>

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Nature	Parent company				
	Income (expenses)				
	3rd quarter		Nine-month period		
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
Transactions with subsidiaries					
Portobello América, Inc.	Sales of products	-	1,395	-	7,205
Portobello Shop S.A.	Service rendering	1,525	1,525	4,575	4,574
	Cost of services rendered	(756)	(721)	(2,137)	(2,169)
PBTech Com. Serv. Cer. Ltda.	Sales of products	19	1,225	92	1,833
Mineração Portobello Ltda.	Purchase of products	(506)	(460)	(1,366)	(1,232)
Transactions with related parties					
Solução Cerâmica Com. Ltda.	Sales of products	3,434	2,743	8,850	7,101
Flooring Revest. Cer. Ltda.	Sales of products	1,957	-	4,526	-
FHM Consult., Adm. e Part. Ltda.	Corporate advisory	-	(75)	-	(225)
		5,673	5,632	14,540	17,087

The parent company sells products to the subsidiary Portobello América Inc. at cost plus 15%. Transactions with other related parties are made on an arm's length basis.

The intercompany loan with subsidiary PBTech bears interest at 100% of the CDI interest rate, and falls due on December 31, 2011.

Receivables from the subsidiary Portobello Shop were pledged in guarantee of the Company's loans totaling R\$ 4,242 at September 30, 2011. The subsidiary is also guarantor of the Company in some financing transactions.

#### Related-party transactions

Portobello Shop has receivables and revenue from services relating to royalties of three franchisees that are related parties. The Franchising network includes one subsidiary of the Company and two related companies. The transactions are described below:

Nature	Assets (liabilities)		Income (expenses)					
	September 30, 2011	December 31, 2010	Nature	3rd quarter		Nine-month period		
				September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010	
Transactions with subsidiaries								
PBTech Com. Serv. Cer. Ltda.	Trade receivables	7	11	Royalties	6	286	26	426
Transactions with related parties								
Solução Cerâmica Com. Ltda.	Trade receivables	382	323	Royalties	913	733	2,223	1,884
Flooring Revest. Cer. Ltda.	Trade receivables	175	160	Royalties	507	-	1,159	-
		564	494		1,426	1,019	3,408	2,310

#### Key management remuneration

The remuneration of key management personnel, comprising members of the Executive Board, Board of Directors, Statutory Audit Board and management for the quarter ended September 30, 2011 is as follows:

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#### a) Changes in the 3rd quarter of 2011 and 2010:

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Fixed remuneration				
Salaries	1,526	1,286	1,830	1,538
Fees	432	442	654	715
Variable remuneration	408	213	465	260
Short-term direct and indirect benefits				
Private pension plan	111	114	165	168
Other	206	191	261	242
Severance benefits	103	-	103	-
	<u>2,786</u>	<u>2,246</u>	<u>3,478</u>	<u>2,923</u>

\* The Company does not have long-term or post-employment benefits.

#### b) Changes in 9M11 and 9M10

	Parent company		Consolidated	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Fixed remuneration				
Salaries	4,362	3,612	5,211	4,344
Fees	1,288	1,234	2,038	1,997
Variable remuneration	2,490	641	2,945	759
Short-term direct and indirect benefits				
Private pension plan	330	335	495	491
Other	610	530	776	672
Severance benefits	216	-	216	-
	<u>9,296</u>	<u>6,352</u>	<u>11,681</u>	<u>8,263</u>

\* The Company does not have long-term or post-employment benefits.

The Annual General Meeting of stockholders held on April 28, 2011 approved for that year the global remuneration of the Board of Directors at the maximum amount of R\$ 5,100 (R\$ 4,320 approved on April 19, 2010) and also determined the monthly remuneration of each member of the Statutory Audit Board as 10% of the directors' remuneration.

\* \* \*

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## **Reports and Statements / Report on Special Review – Without Exceptions**

### **Report on Review of Quarterly Information**

To the Board of Directors and Stockholders  
Portobello S.A.

#### **Introduction**

We have reviewed the accompanying parent company and consolidated interim accounting information of Portobello S.A., included in the Quarterly Information (ITR) Form for the nine-month period ended September 30, 2011, comprising the balance sheet and the statements of income, comprehensive income, changes in equity and cash flows for the quarter and nine-month period then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of the parent company interim accounting information in accordance with the accounting standard CPC 21, Interim Financial Reporting, of the Brazilian Accounting Pronouncements Committee (CPC), and of the consolidated interim accounting information in accordance with accounting standard CPC 21 and International Accounting Standard (IAS) 34, Interim Financial Reporting issued by the International Accounting Standards Board (IASB), as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim accounting information based on our review.

#### **Scope of review**

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **Conclusion on the parent company interim information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying parent company interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the Brazilian Securities Commission (CVM).

#### **Conclusion on the consolidated interim information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 and IAS 34 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the Brazilian Securities Commission (CVM).

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**Other matters**

**Interim statements  
of value added**

We have also reviewed the parent company and consolidated interim statements of value added for the quarter and nine-month period ended September 30, 2011, which are required to be presented in accordance with standards issued by the Brazilian Securities Commission (CVM) applicable to the preparation of Quarterly Information (ITR) and are considered supplementary information under IFRS, which does not require the presentation of the statement of value added. These statements have been submitted to the same review procedures described above and, based on our review, nothing has come to our attention that causes us to believe that they have not been prepared, in all material respects, in relation to the parent company and consolidated interim accounting information taken as a whole.

Florianópolis, November 10, 2011

PricewaterhouseCoopers  
Auditores Independentes  
CRC 2SP000160/O-5 "F" SC

Mario Miguel Tomaz Tannhauser Junior  
Contador CRC 1SP217245/0-8 "S" SC